



Tomorrow

The Kerry babies Murder, mayhem, and Ireland's sexual revolution. Star gazing Britain's astronomers take the lead for the future. Romantic Renoir Philip Howard pleads guilty to admiring the 'chocolate-box' painter. Flying Scot Linsey Macdonald on her return to the track after two years of injury.

Portfolio

The Times Portfolio prize was shared between four winners yesterday: Mr Hellwig Horn of Bethesda, Kent; Mrs Raina Horn of Bethesda, Kent; Mr Alan Phillips of Rainham, Kent; and Mr Alex Patterson, of Wallington, Surrey. Each received £500. Portfolio list, page 16. How to play, back page Information Service.

Councils to sue over rate capping

Five councils are taking legal action over the Government's plans to curb local authority spending. Bradford, Nottinghamshire and Derbyshire authorities say the government-set spending targets are millions of pounds too low.

Dollar rises

Mr Paul Volcker, chairman of the US Federal Reserve, held out little hope of an early fall in the dollar, which advanced to \$1.0875 against the pound in London.

Irishman held

An unnamed Irishman is being questioned in Northern Ireland last night about serious terrorist offences. He was arrested in Lincolnshire on Tuesday.

Tebbit to Japan

Mr Norman Tebbit, the Industry Secretary, plans to visit Japan in April as part of a new government drive to persuade the Japanese to accept more British exports.

Libyans jailed

Three Libyan students who formed a gang to terrorise fellow countrymen opposed to Colonel Gaddafi were jailed for a total of 23 years.

Israeli round-up

Israeli troops in southern Lebanon, pursuing an "iron fist" policy to deter guerrilla ambushes, raided a Shia Muslim village. At least two people were killed and several wounded.

Farm warning

Farmers must expect a future of continued price restraint and Britain would continue to receive EEC dairy price rises, Mr Michael Jopling, Minister of Agriculture, said.

Scots' changes

The Scotland Rugby Union team shows three changes for the match against Wales on Saturday week. Gordon Hunter replaces the injured Roy Laidlaw.

Leader page 13. Letters: On the economy, from Mr J. McMaster, and others; bishops, from the Right Rev Dr O. Tomkins, and Sir John Baines. Leading articles: Miners: Military's thin line. Features, pages 10, 12. Paying for the high-rise debacle: the bus, Bill's bumpy ride, Ronald Birt on capitalism's need for a moral foundation. Spectrum: profile of Cardinal Glemp. Books, pages 10, 11. James Fenton reviews Peter Medawar's 'The Limits of Science'; Fiona MacCarthy on FitzGerald; John Nicholson on fiction; Woodrow Wyatt on Lord Tonypanby; Alan Gibson on Geoffrey Green. Classified advertising, 24-34. Appointments, 24-32. La crème de la crème, 33. Obituary, page 14. Mr W. L. Forster; Dr H. M. C. Macanlay.

Table with 3 columns: Home News, Law Report, Overseas, Parliament, Arts, Sale Room, Business, Science, Church, Sports, TV & Radio, Crossword, Theatre, etc., Darts, Weather, Events, Wills.

Triumph for Thatcher's oratory in Congress

Mrs Margaret Thatcher conquered the American Congress yesterday with a speech which was Churchillian in tone, Reaganite in its rhetorical flourishes and which contained a message of strength, freedom and economic regeneration that was very much her own. She expressed solid support for the President's 'Star Wars' space defence programme and for his tactic of negotiation through strength with the Soviet Union; she voiced discreetly-veiled concern about the damage which the inflated dollar was causing the world economy; she made an impassioned plea against protectionism; she proudly proclaimed Britain's own economic recovery; and she delivered a blunt warning about the dangers of Americans contributing to IRA terrorism. (Extracts from the speech are on page 6).

It was a vintage political performance, one that will go down in the annals of Congress alongside the speech which Winston Churchill delivered from the same rostrum 33 years ago - the last British Prime Minister to address a joint meeting of Congress. The congressmen and members of the Reagan Cabinet who had packed into the chamber of the House of Representatives to listen to the speech, showed their respect both for her as a person as well as for what she said by giving her a standing ovation before and after she spoke and by applauding her speech on 25 occasions. Then in the clearest declaration of support by any Nato leader so far, the Prime Minister voiced strong approval for President Reagan's decision to pursue research into defence against ballistic nuclear missiles - the Strategic Defence Initiative. 'If we are to maintain deterrence, as we must,' she declared, 'it is essential that our research and capacity do not fall behind the work being done by the Soviet Union.' She added that she hoped British scientists would help with 'Star Wars' research. A British official accompanying Mrs Thatcher made it clear that such assistance would be done on an industry to industry rather than a governmental basis. The official also emphasized, as did Mrs Thatcher later in private talks with President Reagan, that her support was limited to research into a space defence system and did not extend to testing or deployment. There would have to be negotiations under the 1972 anti-ballistic missile treaty before actual deployment could be considered. Skillfully weaving quotations from Churchill into the text of her speech, she emphasized the need for the West to maintain a strong defence. 'Wars are not caused by the build-up of weapons,' she said. 'They are...'



Macfarlane admits talks on Olympics

The Minister for Sport, Mr Neil Macfarlane, admitted yesterday that he has had discussions with officials of the British Olympic Association concerning the prospects of a British bid for the Olympic Games of 1992, 'or thereafter', but he stressed that there is no Government commitment at this stage. His statement followed an earlier report that the Prime Minister had been impressed by the profits of more than \$200 million produced by 'private enterprise' Olympic Games in Los Angeles last year, and had asked Mr Macfarlane to sound out the BOA on the feasibility of a bid for the first Games in London since 1948. Any such bid would face formidable opposition. Paris, where Baron de Coubertin hosted the idea of a revival of the ancient Games in 1897, is a firm favourite for a centenary celebration in 1992 in the minds of the International Olympic Committee, the ultimate arbiters. A centenary four years later favours Athens, where the first Games of the Modern Era were held in 1896. China is already being considered as the host in the year 2000.

Big day in the life of a leader

Washington. - It was Mrs Thatcher's day here yesterday. Even if Americans did not turn out in their thousands to see her, they could scarcely have failed to notice she was in their midst (Nicholas Ashford writes). From the early morning TV shows to the late night news broadcasts, Mrs Thatcher dominated the airway. She also dominated the legislative and executive branches of government as she whirled from Congress to the White House and back to Congress again. It was a hectic day, but by the time she bade farewell to the last guests at the dinner party given in her honour at the British Embassy, she could confidently say she had met everyone that matters in Washington. Mrs Thatcher holds a peculiar fascination for Americans. It is not just that she is leader of a country which most Americans regard with affection. It is also because she is a woman who has made her way to the top in a world still dominated by men, and who has shown herself to be as tough as any male. Mrs Thatcher goes down well because, like President Reagan, she looks and sounds good on television. She even managed to deal deftly with questioners who suggested that it was a relief for her to come to Washington and get away from the multirade of problems at home which had caused her popularity to plunge in opinion polls. The only poll she was interested in, she said, was the poll which was taken on general election day - and that was still more than three years away. Asked by one interviewer whether she would agree with critics who describe her as 'tough, credible, honest, but also bossy, dictatorial, right-wing', she replied: 'It's not for me to judge myself... I cannot say what I am like. I only know it took me 60 years to develop, and I cannot change it now.'

Continued on back page, col 1



Mrs Thatcher delivering her address to Congress yesterday. Behind her is Vice-President George Bush.

IRA cash transferred to court

The Bank of Ireland yesterday handed over £1.75 million (£1.45 million) of cash extorted by the Provisional IRA into the Irish High Court as mystery continued over who paid the terrorists and in what country the cash was originally deposited. An official order signed by the Irish Republic's Minister for Justice, Mr Michael Noonan, was served at the Bank's headquarters in Dublin hours after emergency legislation was rushed through the Dail, giving the Government power to freeze the Provisional's funds. The bank refused to give any details of the account, but said it had complied with the documents and transferred the money to the High Court. The Government confirmed that the action had taken place and that the sum involved was £1,750,816 and 27p. No further statement is expected from the Government although it is believed that the account was held in a branch outside Dublin by persons using fictitious names. The move to seize the funds was made after a big surveillance operation lasting several weeks. The security forces believe that front men for the terrorists were about to move the money. No details have been released of how the Irish republic security forces became aware of the account or the transactions that took place in foreign countries since it was received by the provisionals. The only hint given by Mr Noonan to the Dail was that part of the evidence came because of legal proceedings taken by public authority in a foreign country in relation to aspects of banking transactions in that country. The amendment to the Offences against the State Act is operational for three months only. The Government must then either renew it or let it lapse.

Aids curbs include detention

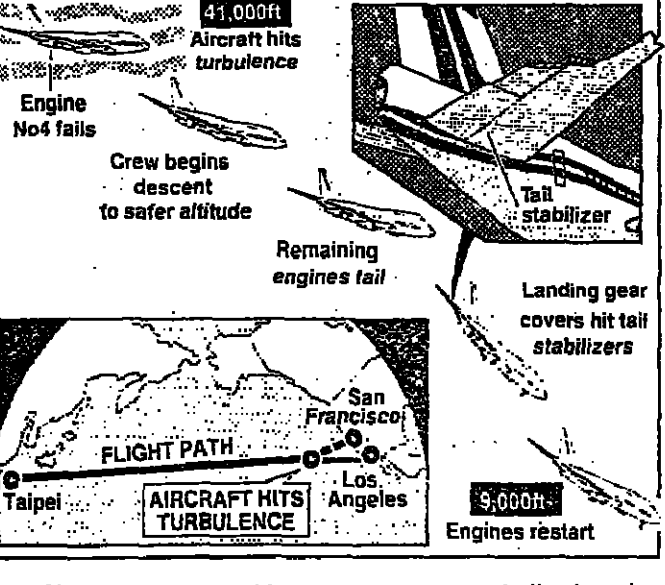
New measures by the Government to control the spread of Aids and to provide more guidance to the public about the disease were announced yesterday. They include the power to detain 'dangerously infectious' patients in hospital. The Minister for Health, Mr Kenneth Clarke, said that an advisory group of 20 medical experts had been set up to advise on necessary action. The Department of Health's chief medical officer, Dr Donald Acheson, said that a 'fairly rapid increase' in the number of Aids cases was expected during the next three years at least. By 1988, he said, there might be as many as 2,000 cases. At present there are about 67 patients with the illness and another 51 have died. The Government has stopped short of making Aids a notifiable disease, considering that the spread of the condition is being effectively monitored. However, Mr Clarke said that because there might be 'very rare and exceptional cases' where a patient was dangerously infectious, powers would be sought to detain him in hospital, or have him admitted to hospital. No such case exists at present. 'I must stress that these powers have no relevance to the overwhelming majority of Aids patients', he said. The Department of Health is to write to every family doctor, giving the latest guidance on all aspects of the disease. Dr Acheson added that one of the most important factors in slowing the spread of Aids was a reduction in the number of partners with whom homosexual men had intimate contact. Aids guidelines, page 3.

Crash mountain not on Spanish charts

From Our Own Correspondent, Madrid. Señor Carlos Espinosa de los Monteros, chairman of Iberia Airlines, confirmed yesterday that neither the 178-foot television mast clipped by an Iberian Boeing 727 on Tuesday morning, nor the 3,366-foot mountain into which the aircraft crashed in flames, were marked on the approach maps used by Iberia pilots flying to Bilbao. He also admitted that the aircraft was flying about 1,000 ft below its scheduled altitude. All 148 people on the flight, including two Britons, were killed in the crash, which occurred five minutes before the aircraft, on an internal flight from Madrid, was due to land at Bilbao in northern Spain. He also admitted that the aircraft was flying about 1,000 ft below its scheduled altitude. The pilots' union and the airline have long been at odds over how Iberia is operated. Last June, the union staged a month-long strike in protest against Iberia's financial reorganization plans. The airline lost \$197 million between October, 1982 and October, 1983. The crash, which has led to widespread criticism of Spain's safety record in the Spanish press, is the worst disaster in Spain since November, 1983 when 181 people died in an aircraft crash at Madrid. Other serious accidents include a DC-10 crash at Malaga in September, 1982 when 51 people were killed and a 727-DC-9 collision at Madrid in December, 1983, which killed 92. Photograph, page 6.

272 safe after Jumbo drops six miles in space

San Francisco (AP) - Passengers on board a China Airlines Jumbo jet were hurtled from their seats when the aircraft dropped 32,000 ft in two minutes after its four engines briefly stalled over the Pacific Ocean. Fifty passengers suffered injuries, mostly minor, and two flight attendants remained in hospital yesterday. China Airlines headquarters in Taipei said all crew members were Taiwanese. The aircraft flew 500 miles with a torn tail section and bent wing and made an emergency landing at San Francisco airport at 11 am local time on Tuesday. The jet, with 252 passengers and 20 crew members on board, was on its way from Taipei to Los Angeles when it hit a patch of turbulence known as wind shear, a rapid change in wind speed and direction. The aircraft stalled and plummeted from a cruising altitude of 41,000 ft to 9,000 ft, officials said. Its number four engine - the farthest from the pilot's right - failed first. The flight crew told the US Federal Aviation Administration that 'they had a problem with one engine of the aircraft and they were descending from their altitude because they didn't think they should maintain their altitude with only three engines and... their other three engines ceased as they were descending.' A safety official said. He did not know how the crew got the engines restarted. 'They were in a descent that was apparently more rapid than would have been based on simply losing engine power, and that's where we have to conduct an investigation to see what happened,' he said. A Weather Service meteorologist in San Francisco said the pilot reported hitting some turbulent air. 'There was an upper level trough in the vicinity, which I suppose the plane flew through and hit some extraordinarily severe turbulence,' he said. 'It seems it was rather high for turbulence, but it did happen. About 50 people complained of minor injuries, including head and neck strain, dizziness and nausea. Several people passed out when the plane landed. Eighteen people were treated and released, and the two flight attendants still in hospital had back and head injuries. A passenger, Mr Bill Briggs, said: 'I really thought it was it.' 'It sounded like the engines stopped,' said another passenger. 'It was dead silent for about five seconds before it happened.' The aircraft dived once,



levelled out, and dived again, according to a passenger. Those without seatbelts flew into the air, some hitting their heads on the ceiling. 'People were popping up like popcorn,' he said. An official at San Francisco Airport said that as the aircraft dropped toward the ocean, the pilot lowered the landing gear in an effort to slow the descent.

Pit hopes crash as union rejects 'worse formula'

By Paul Routledge, Labour Editor. Peace hopes in the pit fight crashed again last night when leaders of the National Union of Mineworkers rejected the latest formula for a return to work proposed by the Government and the National Coal Board. The union's national executive said that the latest proposals conveyed through the TUC were 'infinitely worse' than those presented to the union last weekend. Mr Arthur Scargill, the union president, laid down a new three-point basis for fresh negotiations for a settlement of the dispute, founded on amendments submitted five days ago to the board's document, which should be 'considered' as a basis for a resumption of negotiations. The union declared its willingness to accept the modified colliery review procedure that was part of the board deal with the pit deputies union, Nacods, last October, and repeated its willingness to resume negotiations 'immediately' without preconditions in an effort to negotiate a solution to this long, damaging and costly dispute. Mr Scargill added: 'We call upon the NCB to respond positively and enter into immediate negotiations so that this dispute can be resolved. What was supposed to have been a 'day of peace' began in the very early hours yesterday when TUC leaders concluded talks with Mr Peter Walker, Secretary of State for Energy, at his offices on Millbank, and the union indicated that amendments to the board's 'non-negotiable' deal to end the strike were possible, and expressed guarded optimism that a settlement might be reached. Later in the morning, the TUC's seven-member 'monitoring committee' went for a new round of talks with Mr MacGregor and it was given the 'final terms' of the board for a settlement of the long and bitter dispute. There were two crucial documents: The first was an amended version of the February 13 document and had been rejected by miners' leaders because it insisted that unprofitable pits must shut. The second was a letter from Mr MacGregor to Mr Willis laying down terms of the deal. Making the first public comments on the mining industry by any member of the Royal Family since the strike started, the Duke said: 'We do not have to manufacture coal or cultivate oil. They represent wealth in the ground waiting to be extracted for our benefit. But it will only be to our benefit if the extraction is done safely and economically.'

The Duke of Edinburgh yesterday gave tacit support to the Government and the National Coal Board in the current pits dispute by saying that mining would only benefit British society if it was done 'economically'. The TUC was not required to recommend this 'final, final' draft peace agreement but it was under an obligation to report to the NUM that it could not be modified. That understanding put the union leaders acting as a go-between under pressure to seek an agreement on the terms available. Peace documents, page 2. Leading article, page 13. £1m adverts (threat, back page).

Householders may face VAT on fuel bills

By David Young, Energy Correspondent. The Government has abandoned plans to recoup the costs of the miners' strike through a 'Scargill surcharge' on electricity bills and instead is considering passing the cost on to all energy users by means of value added tax. Whitehall has calculated that a full year's VAT on electricity, gas, coal and oil bills would raise £1.5 billion, approximately the estimated cost of the dispute to the nation. The effect would be that the electricity supply industry, which has borne the brunt of the increased cost by having to burn more oil at power stations, would be able to retain its relative position in the energy market. The advantage of the proposal is that it does not penalize the electricity supply industry for keeping power supplies flowing during the strike and does not require any change in present legislation. The extension of VAT to fuel costs, at a new rate below the standard 15 per cent, may be announced in the Budget on March 19, but it is not strictly necessary for the Chancellor to do so. It could be done as soon as the miners' strike ends. Existing energy bills are not VAT-exempt but 'zero-rated' and a change in the rate does not have to be made as part of the Budget. At present gas and electricity bills and coal oil for heating and industry do not include VAT. Only users of road fuel pay VAT at 15 per cent, although gas and electricity boards have to charge it on sales and servicing. Another advantage to the Government is that while it Continued on back page, col 6.

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Check on Irish links at ports attacked

By Frances Gibb Legal Affairs Correspondent

Sir Cyril Phillips, chairman of the Police Complaints Board, has criticized as "objectionable" the practice of police at some sea and air ports of routinely gathering information on any one "with an apparent Irish connection" under the Prevention of Terrorism Act 1984.

In his independent unpublished report commissioned by the Government on the workings of the Act, which comes before the Commons today for renewal, he urges the Home Office to consider the need for guidance on surveillance at ports.

In one police force where details of all passengers are logged on cards, it is the information on the card "by visiting persons with an apparent Irish connection and asking them to complete a form containing full details of families and friends."

The purpose, he says is apparently to obviate the need for further checks when anyone so listed travels.

The report, commissioned by the Home Secretary, to assist in any decision on the continuation of the Act, was submitted on February 15 and has just been made available to MPs.

Yesterday Mr Larry Gostin, general secretary of the National Council for Civil Liberties criticized the scheduling of the debate to take place before, he said, MPs had had time to study the report.

In general Sir Philip says that there is justification for the provisions to be continued.

Confusion after Joseph veto on 7% increase for teachers

By Lucy Hodges, Education Correspondent

Dismay and confusion greeted the statement by Sir Keith Joseph, Secretary of State for Education and Science, yesterday that there was no prospect of an extra 7 per cent increase in teachers' pay.

The third largest teachers' union, The Assistant Masters and Mistresses Association, which said earlier this week that it would not strike in the present pay dispute, announced that it might change its mind.

Mr Peter Smith, deputy general secretary of the association, which has 91,000 members, said that Sir Keith's comments were "like applying a blowlamp to a fuse which is already burning". Sir Keith was asked to clarify his position.

At the root of the issue was government anger at the local authority employers, who said earlier this month that their salary structure proposals would increase the teachers' pay bill by 7 per cent.

That enabled Mr Fred Jarvis, general secretary of the National Union of Teachers, which had rejected salary structure talks, to ask why the extra 7 per cent could not be made available to teachers anyway.

The local authority employers emphasized yesterday that Sir Keith was still willing to consider a package of reforms and recommend it to his colleagues, and that they had never said and extra 7 per cent would be available this year.



Miss Lindsay Stainton, of the British Museum, and Sir David Wilson with the Palmer painting (Photograph: Harry Kerr).

Appeal to save Palmer painting

By David Hewson, Arts Correspondent

The British Museum launched its first public appeal in 52 years yesterday to save a Samuel Palmer watercolour bought for an American collector.

The 7 1/2 inch by 11 1/4 inch work, *A Cornfield by Moonlight*, with *Evening Star*, has been sold by private treaty and the museum needs to raise £170,000 before the end of April to keep it. Sir David

Wilson, the museum's director, said yesterday the museum would be able to contribute £30,000 towards the sale price - the balance of this year's reserve purchase fund.

The work was an important influence in the circle of neo-Romantic artists during the 1930s and 1940s, which included Graham Sutherland and John Piper.

The drawing dates from Palmer's most creative period, between 1826 and 1832 when he was living in Shoreham, Kent.

Sir David said: "Samuel Palmer must be one of this country's best loved artists, and it is particularly important that we save this marvellous example of his work for the nation. Unlike his near contemporaries, Turner and Constable, he was not prolific, and works from the Shoreham period are, therefore, particularly rare and precious. Only a few still remain in private hands."

Warning to party by Tory poll reformers

By Julian Harland Political Editor

Conservative advocates of electoral reform yesterday renewed their warning to their party that it was far more vulnerable than Labour to any rise in support for the Liberal and Social Democratic Alliance.

The Tory pressure group for proportional representation, CAER, which now claims the adherence of more than 100 MPs and peers, published calculations by Dr Gordon Reece, of Bristol University, which demonstrate a strong anti-Conservative bias in the present electoral system.

The bias appears when the Alliance share of the vote approaches one third. Mr Robin Squire, Conservative MP for Hornchurch, said Dr Reece's book showed that, if the Alliance succeeded in breaking through, it would be at the expense of the Conservatives, who would then become the third party. "We want our party to reform the system before it is too late," he said.

The initial vulnerability of the Conservatives to the Alliance is obvious from the fact that Alliance candidates came second to Conservatives in the 1983 general election in 263 seats, and to Labour in only 49. What is less obvious, until Dr Reece's tables are examined, is that, as he says, the Alliance can form a government by wiping out the Conservatives.

If the Alliance polled 36 per cent of the popular vote, and the Conservatives and Labour took an equal 31 per cent each, Labour would be best placed in the new House, with 274 MPs against 251 Alliance and only 100 Conservative members.

MPs doubt on claim to Falklands criticized

By Philip Webster Political Commentator

The Government yesterday announced its Conservative-dominated Falklands Islands Committee for saying doubt be Britain's legal claim to the Falkland Islands and underlined more firmly than ever its refusal to "commemorate" discussions with Argentina over sovereignty.

After a two-year investigation into the Falklands, the committee said in its report: "The historical and legal evidence demonstrates such areas of uncertainty that we are unable to reach a categorical conclusion on the legal validity of the historical claims of either country."

But in its response to the committee yesterday, the Government rejected the invitation of ministers at its meeting, by stating: "The Government regrets the committee's reluctance to reach a categorical conclusion on the legal validity of Britain's title to the islands. The Government's position has been made clear on numerous occasions. The islands are British territory."

It went on: "Britain's title is derived from early settlement reinforced by formal claims in the name of the Crown and completed by open, continuous, effective and peaceful possession, occupation and administration of the islands since 1833 (save for the 10 weeks of forcible Argentine occupation in 1982). The exercise of sovereignty by the United Kingdom over the Falkland Islands has, furthermore, consistently been shown to accord with the wishes of the islanders."

The Government took the committee to task for arguing that ministerial assertions of confidence in the strength of the British title were backed by the fact that negotiations took place with Argentina between 1967 and 1982, and by doubts expressed by officials during the first half of this century.

That successive British governments were prepared to seek a negotiated resolution of differences with Argentina "should not be taken as a reflection of any doubts about British title."

The Government said that it would continue to pursue the objective of improving relations with Argentina.

Fifth report from the Foreign Affairs Committee Session 1983-84: Falkland Islands: Observations by the Foreign Affairs Committee (Stationery Office, £2.25).

Miners' strike

The coal peace document

The following is the text of the Coal Bill proposal conveyed to the NUM last weekend by Mr Norman Willis.

1. It is of crucial importance for the parties concerned in the current dispute to concentrate attention on the future success of the industry and in so doing to commit themselves to reconciliation and restoration of relationships.

2. The NUM recognizes that it is the duty of the NCB to manage the industry efficiently and to secure sound developments in accordance with their responsibilities and the NCB recognizes that the NUM represents and advances the interests of its members and their employment opportunities. In this regard the NCB is firmly of the view that the interests of the membership of the NUM are best served by the development of an economically sound industry.

3. The parties undertake that immediately upon a return to normal working, discussions will commence upon the revision of the Plan for Coal, such revision to be completed within six months. In order that this programme, which is of vital importance to the industry, the mining communities and the country, is carried through with the utmost effectiveness the parties specifically and mutually commit themselves to giving maximum priority to this period of consultation and reconstruction and providing the necessary resources.

4. The NUM undertake to provide assistance if called on by either the NUM or the NCB. The issues that could be included in discussions are attached as an annex. Nothing in this paragraph will prevent any party from referring collieries to the Review Procedure.

£26m colliery investment despite £110m loss

The National Coal Board's North Derbyshire area, which is forecasting a loss of about £110 million in the year of the miners' strike, yesterday announced a new capital investment and said that all its nine pits should be able to mine coal through to exhaustion before any closures.

The bulk of the £26 million investment will be at Shire-

brook colliery, near Chesterfield, where more than £20 million is being spent on new plant and machinery. The board forecast a North Derbyshire profit of £16 million next year providing there was an early end to the miners' strike and overtime ban.

Striking miners yesterday lifted a ban on deputies entering the closure-threatened Frances colliery in Fife.

Parties to the dispute have already agreed to agree that with a view to establishing a developing and expanding coal industry equipped to meet future energy requirements, they will jointly discuss Plan for Coal and any proposed revision. The parties undertake to commence talks urgently after a return to normal work on Plan for Coal and any proposed revision. The parties will agree a target date of six months by which time this plan will be completed. The parties will be ready to hear the views of other interested parties on Plan for Coal.

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Sizewell B may be delayed by length of inquiry

From Pearce Wright Science Editor, Snape

The Central Electricity Generating Board has revised its timetable for possible completion of Sizewell B, the first PWR (pressurized water reactor) nuclear power station planned for Britain. At the earliest, commissioning of the £1,200 million station would be in 1992, with the most likely date 1994.

The delay, of at least three years, has been caused by the time taken for the longest-running public inquiry, which began more than two years ago, into proposals to build an American-type reactor at Sizewell, on the Suffolk coast.

The inquiry, at The Maltings, Snape, is now drawing to a close, but the report from Sir Frank Layfield, QC, the inspector, and his assessors is not expected before the end of this year. Provided that consent for a PWR is obtained, the generat-

ing board has proposals in hand to build another PWR. Detailed calculations to the inquiry of the final economic analysis - which compares similar-size, coal-fired, advanced gas-cooled reactors (AGR) and PWR technology - counsel argue that the case for Sizewell has strengthened.

The closing submission, by Lord Silsoe, QC, Mr Michael Fitzgerald, QC, and Mr George Bartlett, is now moving from the question of need and economics to the intricate technical issues of safety.

Those safety issues have had an impact on the economics because the standards set by the Nuclear Installations Inspectorate are reflected in the engineering costs.

But in Lord Silsoe's submission, the key to the economic debate was in what he called "exogenous variables". It is a term describing the unpredictable factors at work in the kind of world in which the

Lawson attacked for 'ambiguities'

By Anthony Bevin, Political Correspondent

Mr Nigel Lawson, the Chancellor of the Exchequer, has been strongly criticized for "ambiguities" and confusions in exchange rate policy by the Commons all-party Treasury and Civil Service committees.

A report agreed in private session last Monday, which reviews the recent slump in sterling and the leap in interest rates, concludes: "Had the Chancellor been more explicit about his concern for sterling some time ago, and had he been prepared to back this up with modest monetary policy moves, events might have turned out more favourably."

Instead, the Chancellor had said that while there was no exchange rate target, the rate was used in the assessment of "the underlying financial and monetary conditions".

The select committee comments: "Whether the Government always intended to take exchange rate into account as one of a range of monetary indicators is perhaps debatable. The Medium Term Financial Strategy presented in 1980 made no mention of it..."

A further "refinement" of the

government stance had come with the acknowledgment that while there was no target rate, ministers were not indifferent to the rate.

Mr Lawson had said in late 1983: "I do not believe that there is any evidence that the pound is overvalued; but... this is something of a metaphysical question."

Yet the Prime Minister had said in a recent radio interview: "In my view, it's down too far and I do not like it sliding any further." The select committee says: "Despite this, the Chancellor denied that there has been any change in the government's exchange rate policy."

There had been four occasions since the elections when interest rates had been significantly increased "apparently in response to exchange rate pressures" and the committee says that it cannot understand why, if such moves were not exchange interventions, "on the first three occasions the Government permitted interest rates to fall back as soon as pressure on the pound abated."

Keneth Fleet, page 17

GLC offers grant to threatened theatre

By David Hewson, Arts Correspondent

The GLC threw a possible lifeline to the National Theatre's threatened Cottesloe stage yesterday by offering the company an emergency £370,000 grant to keep it open.

The offer is, however, dependent upon the council's arts budget surviving ratecapping intact, and the National is unlikely to know whether the extra money, and indeed its own basic £760,000 GLC grant, will be forthcoming until the middle of next month.

Tower block safety may cost millions

By Charles Knevitt Architecture Correspondent

Councils with Taylor Woodrow-Anglian tower blocks could face repair bills of hundreds of millions of pounds because of Government-ordering safety checks.

A study of refurbishment and strengthening of Ronan Point, carried out for the London Borough of Newham by Building Design Partnership last November, costed essential work on the 22-storey tower block at £3,144,000, excluding value-added tax and loss of rent and rates. It has 110 flats. The cost per flat is £28,600. Additional "desirable" work would increase this to £52,000 per flat.

More than £100 million was spent on remedial work on Ronan Point and other tower blocks after the 1968 disaster. There are thought to be about 8,000 Taylor Woodrow-Anglian flats in England. At least 2,000 are over 14 storeys and these are causing the Government most concern.

The structural joints in tower blocks similar to Ronan Point rely on good workmanship. The H2 joint, which is causing most concern to the Government, and which councils have been advised to check, carry all loads up to 210R high in some blocks, and side wind loads.

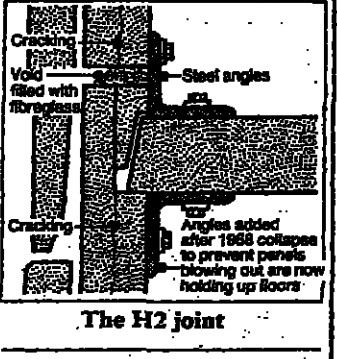


Table with 2 columns: Item and Cost. Ronan Point Repair costs: Flank wall strengthening 775,000; Securing cladding panels 50,000; Additional internal angles 20,000; Elimination of fire hazards 20,000; Asbestos removal 20,000; New heating system 313,000; New ventilation 180,000; New water system 176,000; Overhaul of roof, lifts, etc. 200,000; Redecoration 75,000; Essential maintenance for windows and frames, electrical services, drainage and RWR's security system 175,000; General preliminary costs 475,000; Total 2,200,000. Fees and supervision (14%) 305,000; Cost of securing residents for twelve months 170,000; Total 2,875,000. Cost per housing unit 28,750; Sources: Building Design Partnership Report, November 1984.

What the experts know about Aids

By Thomson Prentice, Science Correspondent

The number of cases of Aids in Britain is likely almost to double every six months, bringing the total to about 400 by the end of 1985.

The calculation is based on evidence from the United States, where there have been more than 7,900 cases, with more than 3,600 deaths. So far 118 cases have been confirmed in Britain, of whom 51 have died.

In spite of continuing public anxiety about Aids, medical experts say that the disease is very rare, and it is extremely unlikely that people not in the known "high risk" categories will contract it.

Acquired immune deficiency syndrome does not in itself kill, but weakens the body's defences and leaves it vulnerable to infections. Screening tests are being developed to indicate the presence or absence of antibodies to the suspected Aids virus in blood. At present there is no effective treatment for Aids.

People at high risk More than three quarters of sufferers belong to the main "high risk" category: homosexual men, who are most at risk of contracting Aids through sexual intercourse with male partners.

About one-fifth are drug abusers, while other groups at risk are patients who have received blood transfusions from infected donors; people from Haiti; Africans; Central Africa; and haemophiliacs, who need to be treated with products from donated blood.

Women most likely to be at risk are drug abusers who share needles and women who have bisexual partners or partners who are drug abusers. There is evidence of slight risk of babies of such women receiving the virus.

How Aids is transmitted Prison officers, firemen and ambulance men have expressed concern about exposure to Aids through contact with prisoners or individuals requiring mouth-to-mouth resuscitation. Funeral undertakers may be required to handle the bodies of Aids victims.

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Advertisement for 'Kana Min al-Jamal' featuring a stylized logo and Arabic text.

Warrant is issued for father in US under Child Abduction Act

Legal history is thought to have been made at Newbury Magistrates' Court, Berkshire, yesterday when a warrant was issued for the arrest of a man alleged to have fled to the United States with his daughter, aged four.

The Director of Public Prosecutions acted, for what is understood to be for the first time, the Child Abduction Act of 1984, intended to prevent a parent from taking a child out of the country against the other's wishes. Conviction carries a maximum penalty of seven years' imprisonment.

The girl lives in Newbury with her mother, who was divorced last year. Under the terms of the divorce the couple had joint custody of the child, but the mother was granted care and control.

Her former husband was permitted to pick up his daughter from her home on Saturdays on condition that he

returned the child the following evening.

It is alleged that he collected her on December 7 last year but failed to deliver her back home on December 8.

The mother alerted Thames Valley Police who, it is alleged, established that father and daughter flew from Gatwick airport to Newark, New Jersey, on December 7 and have since been living in New York. The child was born in the US and holds dual nationality.

Signed statements from the mother, her own mother, the father's works supervisor, his landlord and a booking clerk at Gatwick were presented to the court in support of the DPP's application.

Mr Richard Morgan, solicitor for the DPP, told the court: "The information alleges that he abducted his daughter contrary to section 1 of the new Act." The magistrate granted

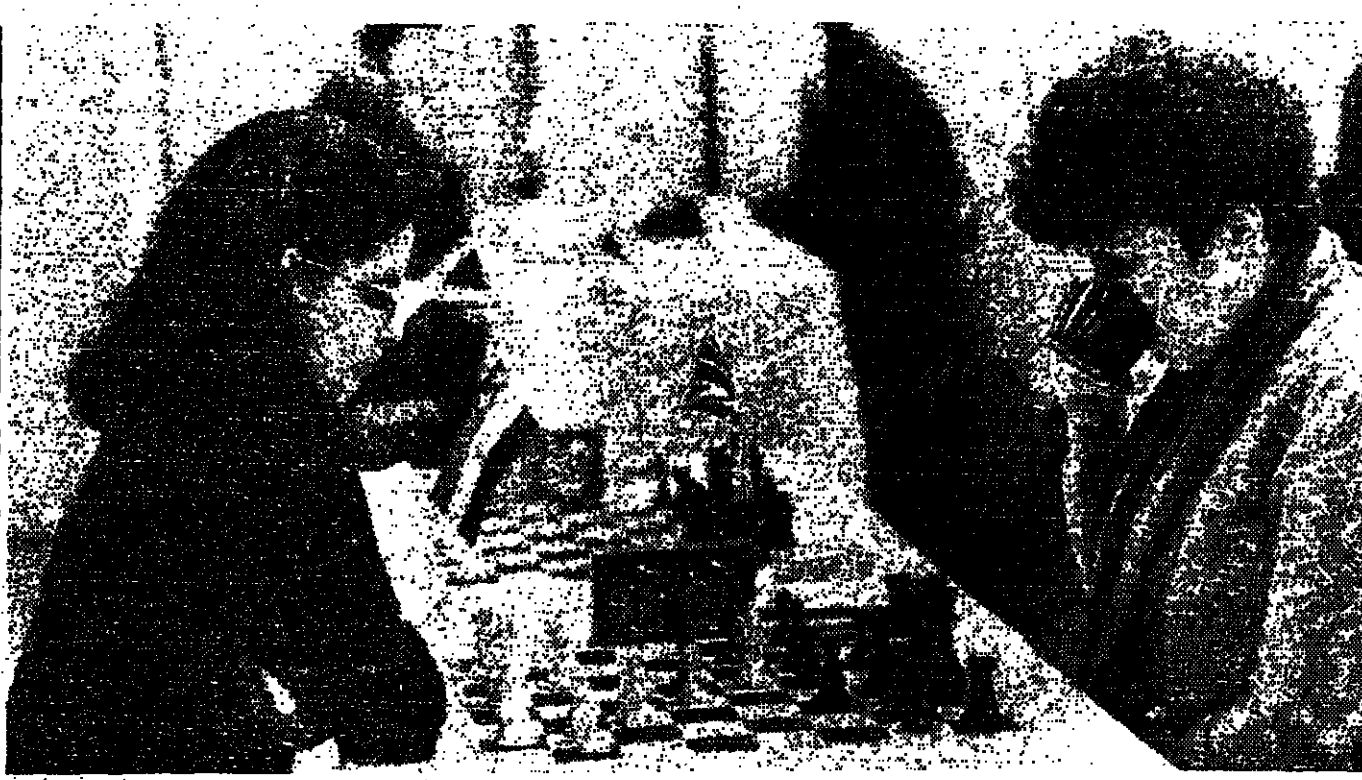
the application after reading the statements.

After the case, Mr Morgan said that the papers would be sent through the Home Office and the Foreign and Commonwealth Office to the US.

"Under the Treaty we have with the US, we would expect the American authorities to begin proceedings leading to extradition", Mr Morgan added.

If the father is returned, he would then face trial at Reading Crown Court under the new Act. Mr Morgan said that the whole process could take months. The US Justice Department will be asked to serve a warrant, which would be followed by an extradition hearing in a New York court.

The mother said after the case: "I am feeling happy now that things have started moving. I hope my daughter will be back with me soon."



Concentrated drink: Bhagyashree Sathé, of India, (left), The British Ladies Co-champion, and Sheila Jackson, of England, the Commonwealth Ladies Champion, during yesterday's fifth round of the Commonwealth Chess Championships at the London Docklands Museum. (Photograph: John Voos)

Fumes led to deaths from cold, inquest told

Mrs Helen Smith, aged 31, and her daughter Natasha, aged 11, who were found dead in their London flat, died of hypothermia due to carbon monoxide poisoning, a pathologist told an inquest at Southwark yesterday. Traces of the gas were found in the bodies. Professor Hugh Johnston said.

Mrs Smith's son Michael, aged 13, who was found barely alive in the flat in Doddington Grove, Southwark, south-east London, died two days later in hospital.

Professor Johnston told the inquest there were no traces of carbon monoxide in Michael's blood, but further tests were being carried out on all three. He said to Dr Vernon Foster, the deputy coroner: "The fact that three people should be overcome in one place is very suggestive of inhalation of carbon monoxide."

He gathered from the police that there were several possible sources of gas: the heating system, a gas fire or paraffin heaters. But there was still a great deal of investigation to be done before any conclusion could be reached.

Dr Foster asked: "So it would be quite wrong to jump to hasty conclusions?" Professor Johnston: "I think it would be very wrong to do so until the whole business has been thoroughly looked at by experts."

The inquest was adjourned until March 21.

Seven people were admitted to Southampton General Hospital yesterday after a gas leak was reported in Julian Close, Chilworth, on the city outskirts.

Mr James Roberts, aged 34, his wife Katherine, aged 32, her sister-in-law Mrs Felicity Gagan, and their children Peter Roberts, aged seven, Edward Roberts, aged nine, Thomas Gagan, aged nine, and Hannah Gagan, aged 22 months, were all taken to hospital after Mrs Gagan raised the alarm.

Head seeks more power for parents

By Lucy Hodges Education Correspondent

Schools do too little for parents and do not listen to them enough, Mr Michael Marland, headmaster of North Westminster Community School in London, said yesterday.

Giving his first open lecture as visiting scholar at the faculty of educational studies at Southampton University, he said teachers did not have much to be proud of when it came to the thoroughness, intelligence and sensitivity they showed in their work with parents.

Too many people assumed that parents did not care about schooling and were not competent to support their children's education. "Schools need more political and community support to strengthen their power," he said.

"They will not get it if they try to go it alone. Parents not only deserve power, but the schools need them to have that power for the strength it gives the school."

Arguing that few substantial attempts had been made to find out what parents felt and thought, he called for better training for teachers in the professional skills in relating to parents and described a 20-point programme for schools which would strengthen links with parents.

Mr Marland doubted that local education authorities and school inspectors (HMI) had detailed knowledge about home-school links.

Parent-teacher associations were not an effective way of consulting and planning with parents, he said, because teachers tended to dominate such groups. Even where they did not, compromise statements of views were less valuable in consultation than a clear parental expression of opinions.

Instead he recommended a formal parents association to encourage direct consultation between school and parents. Teachers should be trained in the skills of report writing, drafting letters explaining in a way which is open to question and comprehensible, joint planning and listening to parents.

Libyan terror bomb gang is jailed

Three Libyan students who ganged together to terrorise fellow countrymen opposed to the regime of Colonel Gaddafi were jailed for a total of 23 years yesterday. A fourth student was acquitted at the end of a 13-day trial at Manchester Crown Court, on a charge of conspiracy to cause explosions.

Seconds after being embraced in the bullet-proof dock by their leader Khalid Mansour after hearing the verdict the acquitted student, Abdulsalam Shanayb, aged 19, collapsed, but quickly recovered.

The judge, Mr Justice Cantley, told the three before passing sentence: "In these days, there is a fashion among fanatics and all sorts of off people to try to impose their views on others by lethal processes such as bombings, and it is a lamentable fact that any two or three or more people, a minority, can inflict this kind of outrage on the general public."

TV series is aimed to help jobless

By Bill Johnstone

A television programme to help parents and children to appreciate the uses of home and school computers is one of a new set of broadcasts designed by the BBC to educate people about living in the 1980s in a society with high unemployment.

Technology, young people, health, home life and modern languages are the five principal areas to be covered by the broadcasts. The programmes are part of a strategy to be adopted by the corporation, where five educational departments involved in programme creation are to combine to form a "task force".

The priority of the group is to help people to cope with the problems created by unemployment.

According to the corporation, the new programmes will deal with the effects of industrial change in society.

Decline of the British gambler

By Rupert Morris

Casinos are becoming more popular, racecourses less so, as the amount Britons spend on gambling each year declines, according to a report published yesterday.

About half the money lost by gamblers each year goes into the coffers of the country's 119 casinos, the report by Mintel, a marketing information service, says.

Only 19 of those casinos are in London, but they accounted for 73 per cent of the "drop" - money exchanged for chips - in 1982/3. That was largely as a result of the big sums wagered by foreign punters.

The casino "drop" in 1983 was £1,218 million, a 21 per cent increase on the previous year's figure. That compares with a national total of £2,000 million of consumer expenditure, that is, the amount lost every year in gambling.

Mr Richard Eassie, chairman of Mintel, said yesterday: "There is no dramatic change, but there is no doubt that gambling by ordinary people is declining."

Football pools remain popular, in spite of their low return to the punter of only 35 per cent of the money staked.

ANNUAL CASINO DROP		
	£m	% change on previous year
1975	351	-36
1976	477	+36
1977	680	+43
1978	727	+7
1979	810	+11
1980	930	+15
1981	920	-1
1982	1,007	+9
1983	1,218	+21

Source: Gaming Board

Murder case detectives seek two running men

By Tony Samstag

Detectives investigating the murder of the son-in-law of Lord Normanby are looking for two men seen running from the flat in which he died just after midnight on Tuesday morning.

Mr Adam Charles Sedgwick, aged 32, was shot to death at a flat in Fabian Road, Fulham, south-west London, where he was living apart from his wife, Lady Henrietta, Lord Normanby's fourth daughter. Mr Sedgwick, who worked in the

film industry, was thought to have been involved in a drugs deal that went wrong.

Police interviewed two residents of the flat, a man and a woman, as witnesses on Tuesday night, and appealed yesterday for anyone who might have seen two men running away at 12.30 to 12.45 on Tuesday morning to get in touch. Detective Superintendent Graham Seaby is leading the inquiry at Hammersmith

Record convictions by RSPCA

By Tony Samstag

The Royal Society for the Prevention of Cruelty to Animals brought prosecutions against 1,932 people last year and achieved 1,889 convictions, the society reported yesterday.

The figures represented the highest number of cruelty cases since the society was founded 161 years ago, and the most convictions since the Second World War. Reasons for the increase included improved communications among the 230 inspectors in England and Wales, and several coups in detecting offences involving wild birds under the Wildlife and Countryside Act, the society said.

More than a million telephone calls were received by inspectors, also a record, averaging one call every 32 seconds. Inspectors reported that significant numbers of calls were not concerned with suspected cruelty, however, but represented pet owners who were unemployed and could no longer afford to keep their animals or to have them treated when they were ill.

Miss Groves yesterday: Help for jobless

Miss Kathy Groves, an inspector, described in Barnsley, south Yorkshire, one of only eight women inspectors, described her 200-square-mile area as one in which "demand on the inspector's time is high because of unemployment and the miners' strike". The society helped such cases where poss-

MOST FREQUENT CRUELTY OFFENCES 1984 (1983 in brackets)

Dogs	880 (682)
Cats	171 (182)
Horses, ponies and donkeys	78 (67)
Cattle, sheep and pigs	90 (80)
Wild birds	468 (551)

OVERALL WORKLOAD

Complaints	47,362 (39,867)
Cautions	4,532 (4,385)
Convictions	1,889 (1,337)
Dismissals	43 (37)
Monitions	131 (145)

Source: RSPCA

ible, she said, rather than see the animals be abandoned or put down.

Mr Basil Farrant, an inspector based in south London and an expert on birds of prey, said unemployment had probably contributed to an "epidemic" of thefts from the wild of birds, eggs and nests.

Of last year's convictions, 22 resulted in prison sentences with another 11 suspended. Cruelty to dogs was the most frequent offence.

Report on caning 'not a libel'

A false report that caning was carried out at Bursville County Infants' School, Clacton-on-Sea, Essex, under the headmistress, Mrs Joyce White, was not libellous because society believed caning was acceptable, Mr Stephen Sedley, QC, argued for the defence in the High Court yesterday.

Mr Sedley, defending Mr Tom Scott, an anti-caning campaigner, against Mrs White's libel claim, told the jury: "Society believes caning is acceptable if it is used in moderation. As a result there is no tangible damage to Mrs White's name and no libel is made out."

Mr Scott, of Dean Cross Street, Stepney, east London, education secretary of the Society of Teachers Opposed to Physical Punishment (STOPP), denied libelling Mrs White in a press release.

It was confirmed yesterday that Mr Terry Waite, the Archbishop of Canterbury's special envoy, visited the accused men

Repossessed homes at record level

By Christopher Warman, Property Correspondent

The number of houses repossessed by building societies because of repayment difficulties has reached record level, according to a report published yesterday by the Building Societies Association.

The latest detailed figures are for the first half of 1984, when 5,230 of a total 602 million properties were repossessed. The estimated total for the whole of 1984 is about 11,000, not far short of two properties in 1,000.

In 1983, repossessed properties totalled 7,400 out of about six million loans, slightly more than one property in 1,000.

The report says the main causes of mortgage arrears are unemployment (about 40 per cent), matrimonial difficulties (30 to 40 per cent) and financial mismanagement (20 per cent).

Sinclair to invade US market

By Bill Johnstone Technology Correspondent

Sinclair, the largest supplier of home computers in the British high street, is to launch an attack on the north American market in May with mail-order sales of its QL microcomputer.

The company has been trading in the United States since 1980 but its sales in recent years of microcomputer models have been modest. In the two years before February 1984 the machines were sold by Timex. Sinclair pulled out of the US a year ago.

The QL will be the first of three British products to be unveiled in the US next year. The other two are an international version of the flat screen television, launched in Britain about 18 months ago, and an FM radio wrist watch.

However, an international survey suggests the British figures are lower than in some other countries, including the United States, Canada and Denmark.

Mortgage Repayment Difficulties. R.S.A. 3, Savile Row, London W1X 1AF. £3.

April 6th

Time to mark the changes to N.I. contributions.

EMPLOYEES AND EMPLOYERS (CLASS 1)		SELF-EMPLOYED (CLASS 2 AND CLASS 4)	
Percentage rates will be unchanged, but the lower and upper earnings limits will rise to £35.50 and £265 a week respectively.		Class 2 contributions will go up to £4.75 a week from April 7. Apply for exception from liability if you expect your 1985/86 earnings to be less than £1,925.	
		Important notice for the self-employed: From April 6th, 1985 Class 2 contributions paid after the end of the tax year following that in which they were due will normally have to be paid at the higher, current rate.	
		Contributions due in the tax year ending April 1984 will be the first to be affected by the new rules.	
		Avoid paying extra by paying on time.	
		Class 4 contributions will stay at the same rate: 6.3% of profits between the lower and upper limits, which for 1985/86 are £4,150 and £13,780 respectively.	
VOLUNTARY CONTRIBUTIONS (CLASS 3)		Class 3 contributions will go up to £4.65 a week from April 8th.	
FULL DETAILS OF CONTRIBUTION CHANGES			
See leaflet NI208/April 1985, available at post offices and social security offices.			
STATUTORY SICK PAY (SSP)			
New rates for April 6th, 1985 - April 5th, 1986 are:			
AVERAGE WEEKLY EARNINGS		SSP WEEKLY RATE	
£71.00 or more		£44.35 (Standard)	
£53.00 - £70.99		£37.20 (Middle)	
£35.50 - £52.99		£30.00 (Lower)	
Under £35.50		Nil - employee is not eligible for SSP	
For further information see leaflet NI227: Employers' Guide to Statutory Sick Pay, and also the back of the N.I. Contributions tables.			

New colour-coded contribution tables are being sent to employers. If you haven't received them by March 19th contact:*

*Your local social security office - for Not Contracted-Out tables (CF 391).

*Contracted-Out Employments Group, DHSS, Newcastle-upon-Tyne NE98 1YX - for Contracted-Out tables (CF 392).

Do not use the present tables for payment of earnings after April 5th, 1985. The new tables, for use from April 6th, 1985, will be coloured green.

Each tax year the colour will change in a three year cycle to include blue and red.

Issued by the Department of Health and Social Security.

LAWSON LTD

PARLIAMENT FEBRUARY 20 1985 Arms race in Middle East Procedure protest Shipping inquiry

Withdrawal might lead to review of arms embargo on Israel

ARMS SALES

It was for each member state of the European Community to decide its own policy over arms sales to the Middle East. Mr Richard Lacey, Minister of State, Foreign and Commonwealth Office, explained in the Commons after Mr Thomas Clarke (Monklands West, Lab) had asked for discussions within the EEC on the issue.

Melton, C): Since the Government agreed there should be an EEC arms embargo against Israel as a result of the Lebanese war, will Mr Lacey confirm that when the Israelis withdraw there will be no possible basis for continuing with the arms embargo?

Mr Lacey: It was a British Government decision in the summer of 1982 to impose an arms embargo on Israel arising from the conflict in Lebanon. It was not an EEC decision at the end of June, the Belgian President said no member of the EEC was supplying arms to Israel.

Next payout might be bigger

EEC FINANCE

Supplementary finance which the United Kingdom would have to provide to the European Community in its next financial year would be higher than that approved for the current year if figures submitted by the EEC Commission proved correct, Mr Malcolm Rifkind, Minister of State for Foreign and Commonwealth Affairs, indicated in the Commons.

Mr Ronald Davies (Carmarthen, Lab) has asked if the Foreign Affairs Council of the EEC had considered a further supplementary loan as a way of financing EEC expenditure in the coming year.

more than a half by the efforts of Mr Ian Stewart, Economic Secretary to the Treasury.

House sits late despite minister's concession

FLUORIDATION

The Government will be passing down an amended bill to the House of Commons early today (Wednesday) which the bill was amended to carry out public consultation before any order is made by the Health Secretary to the public supply of fluoridated water.

Convention not yet ratified

WOMEN

The Government hoped soon to be able to announce its decision on ratifying the United Nations convention on the decade for women. Mr Timothy Rendon, Under Secretary of State for Foreign and Commonwealth Affairs, told Mrs Je Richardson (Barking, Lab) during Commons questions when she raised the issue.

We are (he added) still considering this convention in the light of our existing legislation.

MP's concern over Spanish airports

TOURISM

Mr Timothy Rendon, Under Secretary of State for Foreign and Commonwealth Affairs, promised in the Commons at question time to bear airport safety and aircraft airworthiness in mind for future discussions with the Spanish authorities.

Responding to the West

TURKEY

It would be wrong for Britain to turn her back on Turkey when she was responding to representations from Sir Geoffrey Howe, the Foreign Secretary, offering his help in unblocking EEC aid, the one effective means by which Turkey has been brought closer to democracy.

Speeded passage of Bill 'dangerous precedent'

TRANSPORT

Labour MPs used a procedural business motion on the London Regional Transport Bill to insist strongly on the speed with which the Bill was being pushed through the Commons. Originally down for Thursday, it was brought forward to today (Wednesday) in a change of business announced last (Tuesday) night.

there was such a reason on this motion. The Leader of the House was asking the House to carry the can for a mistake, possibly more than one mistake, made by one of his colleagues. It would not be the last time that some mischief maker would try to get this short-cut slippery procedure through the House and the victims might not always be on the same side of the House.

Mr Enoch Powell (South Down, UUP) said he hoped Mr Biffen would find several terms to reprobate the proposal before the House. The strongest thing he had said against it was that it was inconvenient. A more severe term was required to describe a procedure which made it difficult to amend bills and have the chance of them being considered to a Bill which had had its second reading.



The former TUC general secretary arriving at the House of Lords yesterday to take his seat as Baron Murray of Epping Forest of Telford in the county of Shropshire. Flanking him are his sponsors, Lord Cledwyn (left) and Lord Bleasdale.

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Peer wants council for disabled

DISABILITY

The disability council should be independent from the Government and widely recognized as a national body of prestige, and have terms of reference which extended to the sensory disabilities and mental illness.

It should be funded from the public and private sectors, possibly on a pound for pound basis. He was sure that industry and commerce would be glad to be associated with a body of such prestige.

Study of British merchant fleet

SHIPPING

The results of a Government study into the requirements of the merchant fleet in an emergency in ships of 500 gross tonnes and over at the end of 1965 was 26.7 million deadweight tonnes and 22 million at the end of 1984.

Lord Grimond: Only two new merchant vessels registered under the British flag have been laid down since last July, excluding replacements for the Falklands and the British flag is becoming known as a flag of inconvenience rather than of convenience.

Opposition peers: Can he say what the terms of reference are and when the results are likely to be published?

MPs' lie detector report stops short of urging business ban

By Richard Evans, Lobby Correspondent

A House of Commons report on the polygraph, the controversial lie detector machine already in use at the Government Communications Headquarters at Cheltenham, (GCHQ) stopped short yesterday of recommending that it should not be used by British businesses.

employment tests would be "most undesirable". But the select committee, after considerable internal disagreement, claims that, because of the use of the polygraph by British employers is almost non-existent, there is no need to ban it.



Anniversary guest Mr Ronald Thick, managing editor of Soldier, The British Army magazine, holding a copy of the first issue, showing a paratrooper whose identity he is trying to establish in time for the magazine's fortieth anniversary celebrations. Soldier was first published on March 19, 1945.

Death crash car 'on wrong side'

A woman aged 74 who drove more than a mile the wrong way along the fast lane of a dual carriageway later told police: "I can't think how it happened."

Car fanatic banned for 81 offences

Patrick Goldsmith's "fatal fascination" for vehicles brought him a five-year driving ban yesterday and fines totalling £550, after he admitted 81 motoring offences.

Building site crime wave

By Edward Townsend, Britain's main civil engineering, plant hire and building companies have joined forces to combat a crime wave said to be causing losses worth millions of pounds from construction sites.

Extradition law may be changed to net more international criminals

By Peter Evans, Home Affairs Correspondent

Radical changes in extradition law are being considered by the Government to make it easier to bring criminals such as international terrorists and drug-traffickers to justice.

The most far-reaching proposal would allow any evidence to be admitted in British courts that was admissible in the courts of the state requesting extradition.

Until now the inquisitorial system of justice in many countries, compared with the accusatorial system in Britain, has made it almost impossible for some states to produce evidence in an accepted form.

The proposal is included for discussion in a Green Paper published yesterday. It says that the basic framework of extradition law has not changed in line with the growth of international crime.

The Government, considering legislation on extradition, to be framed in the light of reactions to the Green Paper, has already reached the preliminary conclusion that a key feature of the present system should be changed.

The system relies on a list of offences which are extraditable and precisely identified. Instead extraditable offences would be defined in future as in most other countries by severity of punishment. Those qualifying would carry a minimum imprisonment of 12 months.

The adoption of the new method, used in the European Convention on Extradition, would make a wider range of offences extraditable, the Green Paper says.

Given the absence of committal procedures in many countries, the requirement that they should establish a *prima facie* case in English law against the person they want is seen as a serious obstacle.

Any limitation in the *prima facie* requirements would represent a substantial change to extradition law and would significantly improve the prospects of a request succeeding.

But while some may regard that as ensuring that justice is done in the place where the alleged offence was committed, others will see it as changing the balance of the law against the defendant.

The Green Paper says that the implementation of changes discussed would yield benefits to Britain and to foreign countries generally.

The direct effect of changing the law in the ways proposed would probably be to increase the number of cases for which extradition to foreign countries was possible.

Those countries with which Britain already has extradition arrangements would be likely to be more willing to return offenders here, and other countries might be encouraged to develop arrangements.

Extradition, (Command 9421, Stationery Office, £3.30).

Ruling on patients' right to be told of risk

By Frances Gibb

Legal Affairs Correspondent

The House of Lords will rule in a test case today on how far doctors are legally obliged to inform patients of the possible risks involved in a surgical operation.

The case, which has wide implications for a patient's "right to know", has been brought by Mrs Amy Sidaway, aged 73, of East Dulwich, south London, over an operation she had 10 years ago.

Then a fit and active filing clerk who suffered some back and shoulder pain, she underwent a laminectomy operation to relieve the pain. Her spinal chord was damaged and she was left partly paralysed and unable to walk.

The case is the first attempt to introduce into English law a version of the doctrine known in the United States as "informed consent": the need for a patient to be told of all relevant facts in deciding whether to consent to an operation.

Mrs Sidaway does not maintain her operation was incompetently performed, but rather that she was not properly forewarned about possible complications. Had she known of the risk of paralysis, estimated at one in 100, she would never have undergone the operation, she says.

A year ago the Court of Appeal unanimously rejected Mrs Sidaway's appeal. The Master of the Rolls, Sir John Donaldson, said that medicine was not an exact science and that despite the exercise of the greatest skill, things could go wrong.

He held that a doctor's duty of care as to disclosure of information to the patient was a matter for the law and for the courts. The law could not "permit the medical profession to play God", he said. Nor would the courts stand idly by if the profession "by an excess of paternalism denied patients a real choice."



Shared concern: Princess Anne seeing the suffering yesterday of a child in intensive care and its mother at the Child in Need Institute outside Calcutta.

Princess sees how children are saved

From Michael Hamlyn Calcutta

Princess Anne yesterday met some of the saddest and some of the luckiest children in the teeming slums of Calcutta.

On the first day of her resumed tour of Save the Children Fund projects in India, the Princess called at Mother Teresa's Shishu Bhavan (Children's House) where the Nobel prize-winning founder of the Missionaries of Charity save children from destitution and encourages unmarried pregnant mothers to carry their children to full term. "We try to substitute adoption for abortion," said Sister Margaret Mary, who runs the children's project.

The Princess saw more than 100 tiny children packed into one ward, all under a year old and all already engaged for adoption.

She also met a number of older children who were being adopted by families in Italy, Belgium and Switzerland. Elizabeth, for example, who is deaf and dumb, is being taken soon to Switzerland, she did a little dance of welcome for the Princess. One young girl, Natasha is being adopted by the Kettle family from Liverpool. She is not yet two years old.

Less fortunate by far than these were the children the Princess met earlier in the children's nutrition project on the outskirts of the sprawling metropolis.

Little Khokan Naskare, for instance, is six months old, and weighs just over 5 lb. His mother, Amina Bibi, has two other children, and her husband has another wife as well. She was not breast feeding Khokan but mixing flinned formula for him, very diluted and very polluted. Khokan was having repeated bouts of diarrhoea, and was wasting away.

The fact that the project can help these appalling cases was demonstrated by two children who were among the first customers of the unit 10 years ago. Shajamal was a year old and weighed less than 9 lb. Six months later he was up to 20 lb and 10 years later stood there tall and sturdy to greet the Princess and Deepa, now aged 14, who weighed only 14 lb when she was brought in in 1974.

Today the Princess leaves to see projects down the east coast of India, ending up next week in Madras.

Gang colour identity 'justifiable'

It was justifiable for a newspaper to mention the colour of a gang of black youths who robbed white passengers in a London Underground train after the Notting Hill carnival, the Press Council said today.

It rejected a complaint by Mr R. Crossley, of Braemar Road, West London, that it was improper of the *Keatington News and Post* to identify a gang of thieves as black and their victims as white when colour had no bearing on the story.

The council said that it had ruled many times that people's race or colour should only be used in newspaper reports where it was relevant to the story being told.

But the fact that it was a gang of black youths who robbed white passengers, was relevant to the story about an aftermath to the Notting Hill carnival, directly concerned with ethnic consciousness and racial harmony.

The council added that describing them as black was relevant in helping to identify the youths for whom the police were searching.

BMA head deplores drug list conflict

By Thomson Prentice, Science Correspondent

The conflict between doctors and the Government over the plan to restrict the drugs which can be prescribed or dispensed under the National Health Service is "sad and unnecessary," Dr John Marks, the chairman of the British Medical Association Council, said last night.

"We, as doctors have been attacked for involving our patients in this dispute, but it is our patients, the poor, confused and elderly, who will most certainly suffer," Dr John Marks said at a BMA meeting.

in Barnet, Hertfordshire. The BMA has been opposed to the limited list since plans were announced last November. The list is likely to be published within the next few days.

Dr Marks said: "We believe that a restricted list by statutory regulation will damage the health service. But we are willing to cooperate in implementing real economies, based on generic prescribing and in the education of doctors and patients in the real cost of drugs."

PCs' £¼ m libel award set aside

The record £250,000 libel damages paid to 10 policemen linked with rape and blackmail allegations were set aside by the Court of Appeal yesterday.

The officers, who claimed the finger of suspicion was pointed at them after the "scandalous allegations" in the *News of the World*, can keep the £300 each man received, by way of compensation.

Justice Stephenson, said the £250,000 awarded to each as exemplary damages designed to punish the newspaper were "inordinately high."

Together with Lord Justice Parker, and Mr Justice Park he said the trial judge, Mr Justice Comyn, had erred in his summing up to the jury.

The allegations, which did not name the individual officers, appeared in the paper in July 1978. They came in a letter from a siege gunman, David Brain, in which he said his wife had been raped and beaten by the CID.

The newspaper publishers, News Group Newspapers, had denied libel. The £3,000 awarded by the jury by way of compensation must stand, but the question of exemplary damages must go back for a new trial before a new jury.

Hawke magic starts to fade

From Tony Duboudin, Melbourne

The Hawke magic seems to have lost some of its power as the Prime Minister faces some of the most testing days of his political career.

Mr Bob Hawke has on his hands three big seemingly endless industrial disputes and an Australian dollar that has plunged to new lows against the US dollar and other main currencies. His personal popularity has taken an eight-point dive and stands at 57 per cent in the latest Morgan Gallup poll. The Government's popularity is down seven points at 43 per cent.

The three industrial disputes, involving power workers in Queensland, public servants in all states and doctors in New South Wales, have undoubtedly influenced the dollar's rapid decline, particularly the public service dispute, which has tied up thousands of millions of

dollars of government revenue.

The refusal by public servants to process government funds in support of a pay claim led to hundreds of them being stood down for refusing to obey instructions.

Yesterday the Arbitration Commission agreed to another hearing of their claim for an 8.3 per cent rise, provided the unions called off work bans by tomorrow. It was the rejection of an original claim for an 8.3 per cent rise that led to the present bans and limitations.

With the dollar trading below 70 US cents there is increasing pressure on the Reserve Bank to intervene to support the currency. The Australian dollar was allowed to float in December, 1983.

Neither Mr Hawke nor Mr Paul Keating, the Treasurer, would comment yesterday on the dollar's record fall.

Mr Hawke yesterday intervened in the Queensland power dispute for the first time, calling on all parties to accept the recommendation of the Queensland State Industrial Commission. He said this would ensure an immediate return to work.

He said the strike was now causing national damage as well as harm and inconvenience to the people of Queensland. It could also seriously harm Australia's standing as a reliable exporter.

The strike, over the State Government's use of contract labour, has led to about 500,000 workers being stood down, and power restrictions have halved Queensland's electricity output.

The doctors are in dispute over the pay they receive for attending Medicare patients. They say Medicare has led to a reduction in private practice.



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Signs of East-West thaw

Gorbachov says Soviet peace aims include Europe as well as US

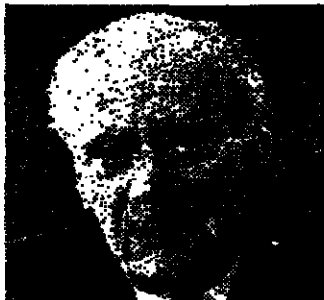
From Richard Owen Moscow

Mr Mikhail Gorbachov, the Kremlin number two, yesterday declared that the United States was not the only focus of Soviet interest in East-West relations and that Russia wished to develop relations with West Europe.

Mr Gorbachov made a much-publicized trip to Britain three months ago which enhanced his image as a possible successor to President Chernenko.

There are reports that Mr Chernenko, aged 73, is partly paralysed and will be unable to make a scheduled speech tomorrow as a candidate in the local Soviet election campaign. The speech would be his first appearance for two months and an opportunity to make a policy statement in the run-up to the new Soviet-American arms talks in Geneva.

Informed sources said that, if



Mr Tikhonov: May make speech for Mr Chernenko.

Mr Chernenko was too ill to appear, a text might be issued in his name or Mr Nikolai Tikhonov, the Prime Minister, would speak instead. Mr Tikhonov was to speak today. Either measure would cast serious doubt on Mr Chernenko's ability to carry on as leader. In his election speech in Moscow yesterday, Mr Gorbachov, aged 53, said that while Russia attached much importance to "honest talks" with America, "we do not forget for a single moment that the world is not limited to America but is much larger".

Moscow paid "constant and considerable attention" to all states which wanted peace and co-operation with the Soviet Union. "We note with satisfaction the striving of many West European states for political dialogue", he said. Europe - "our common home" - was becoming a test ground for the Pentagon's nuclear doctrines.

Diplomats said the fact that Mr Gorbachov had spoken so late in the election campaign, with only Mr Tikhonov and Mr Chernenko to come, confirmed his high ranking in the Kremlin hierarchy and his status as heir apparent in the event of Mr Chernenko's death or retirement.

Russia accepts inspection

Vienna (Reuters) - The Soviet Union and the International Atomic Energy Agency (IAEA) were due to sign an accord today that would open Soviet nuclear plants for international inspection for the first time.

Mr Andrei Petrosyants, the chairman of Moscow's State Committee on Utilization of Atomic Energy, will sign the "safeguards" accord with the IAEA director-general, Mr Hans Blix, of Sweden.

The IAEA, founded in 1957 to foster peaceful uses of atomic energy, has 112 members and under its safeguards system sends inspectors to monitor the fuel cycles of civil nuclear plants.

Members which acquired nuclear weapons before joining

the agency are not obliged to sign safeguards accords, but the United States, Britain and France did so voluntarily.

Safeguards agreements apply to civilian nuclear plants and are designed to prevent the undetected diversion of civilian nuclear material to military projects.

The system is an important bulwark of the 1970 international treaty on non-proliferation of nuclear weapons (NPT), signed by 120 countries.

PEKING: China has offered for the first time to join a working group discussion a nuclear testing ban at disarmament talks in Geneva, the New China news agency has said (Reuters reports).

The Chinese delegate, Mr

Qian Qidong, announced this move to the 40-nation disarmament conference in Geneva. "Mr Qian said it was high time the conference made progress and he urged it to form subsidiary working groups on various nuclear issues."

China says it wants a total ban on all nuclear weapons, but it argues that Moscow and Washington must take the lead by ending all testing and development of nuclear arms.

BRUSSELS: The lengthy process of the deployment of cruise missiles in Belgium came a step nearer reality yesterday when Lord Carrington, the Nato Secretary General, saw Mr Leo Tindemans, the Belgian Foreign Minister (Frederick Bonnard writes).



Cargo of grief: The coffin of a victim of the Spanish air crash arriving in Bilbao before being taken to a police barracks for identification of the body.

DeLorean papers ruling

Detroit (Reuters) - A judge has ordered that creditors of Mr John DeLorean's defunct sports car company, who are pressing claims for \$100 million (about £90 million) be given access to 60 cartons of documents seized from one of his houses.

The biggest creditor is the British Government, which is seeking at least \$85 million

compensation after investing in the DeLorean plant in Northern Ireland.

Mr DeLorean was acquitted last August on charges of conspiring to distribute cocaine to raise money that would help save his failing car company. He had been arrested in 1982. The documents were seized the following year.

Thatcher's address to Congress

'We have strength and resolve to carry out our duty'

Washington. The following are excerpts from Mrs Thatcher's speech to a joint meeting of Congress here yesterday.

America and Europe

'We are right in the front line'

From these shores it may seem to some of you that by comparison with the risks and sacrifices which America has borne through four decades, and the courage with which you have shouldered unwanted burdens, Europe has not fully matched your expectations. . . . But don't underestimate what we already do. Today, out of the forces of the Alliance in Europe, 95 per cent of the divisions, 85 per cent of the tanks, 95 per cent of the combat aircraft and 70 per cent of the fighting ships are provided, manned and paid for by the European allies. Europe has more than three million men under arms and more still in reserve. We have to. We are right in the front line.

Deterrence

'I hope our scientists will share in research'

Wars are not caused by the build-up of weapons. They are caused when an aggressor believes he can achieve his objectives at an acceptable price. . . . Our task is to see that potential aggressors from whatever quarter understand plainly that the capacity and the resolve of the West would deny them victory in war. And that the price they would pay would be intolerable. . . . If we are to maintain deterrence, as we must, it is essential that our research and capacity do not fall behind. That is why I firmly support President Reagan's decision to pursue research into defence against ballistic nuclear missiles - the Strategic Defence Initiative. Indeed, I hope that our own scientists will share in this research.

Arms control

'We should not expect too much too soon'

Despite our differences with the Soviet Union, we have to talk with them. For we have one overriding interest in common: That never again should there be a conflict between our peoples. We hope, too, that we can achieve security with far fewer weapons than we have today and at lower cost. Thanks to the skilful diplomacy of Secretary Shultz, negotiations on arms control open in Geneva on 12 March. They will be of immense importance to millions. They will be intricate, complex and demanding. We shall face a Soviet political offensive designed to sow differences among us, calculated to create infirmity of purpose, to impair resolve - and even to arouse fear in the hearts of our people.

Britain's record

'Privatization is now a reality'

Many of the policies you are following are the policies we are following. You have brought inflation down. So have we. You have declared war on regulations and controls on enterprise, so have we. Our Civil Service is now smaller than at any time since the war. Controls on pay, prices, dividends, foreign exchange - all are

gone. You have encouraged small business, so often the source of tomorrow's jobs. And so have we. Above all, we are carrying out the largest programme of denationalization in our history. Just a few years ago in Britain privatization was thought to be a pipe dream. Now it is a reality, and a popular one.

Terrorism and Ireland

'Money is used to buy the deaths of Irishmen'

Both our countries have suffered at the hands of terrorists. We have lost some of our best young lives. And I have lost some close and dear friends. Free, strong, democratic societies will not be driven by gunmen to abandon freedom or democracy. . . . Garret FitzGerald and I and our respective governments are united in condemning terrorism, recognizing and appreciating the efforts which have been made by Administration and Congress alike to bring home this message to American citizens who may be misled into making contributions to seemingly innocuous groups. The fact is that money is used to buy the deaths of Irishmen, north and south of the border - and 70 per cent of those killed by the IRA are Irishmen - and even the killing and wounding of American citizens visiting our country.

Britain's commitments

'Our contribution to sustaining democracy'

So the British economy has an underlying strength. And, like you, we use our strength and resolve to carry out our duties to our allies, the wider world. We were the first country to station cruise missiles on our territory. Britain led the rest. In proportion to our population we station the same number of troops as you in Germany. In Central America we keep troops stationed in Belize at that Government's request. That is our contribution to sustaining democracy in a part of the world so vital to the United States. Britain meets her responsibilities for the defence of freedom throughout the world. She will go on doing so.

East-West relations

'We do not aim at domination or hegemony'

It is fashionable for some commentators to speak of the two superpowers, the United States and the Soviet Union, as though they were somehow of equal worth and equal significance. . . . that is a travesty of the truth. . . . we do not aim at domination, at hegemony in any part of the world.

Protectionism

'For many trade is more important than aid'

Protectionism is a danger to all our trading partnerships. For so many countries, trade is even more important than aid. We support President Reagan's call for a new Gatt round. The current strength of the dollar, which is causing so much difficulty for some of your industries, creates obvious pressures for "special cases", for new trade barriers to a free market. I am certain that your Administration is right to resist such pressures.

Husband of Ferraro sentenced for fraud

New York (AP) - John Zaccaro, whose finances haunted his wife's vice-presidential election campaign, was sentenced to perform 100 hours community service for his role in a scheme to fraudulently obtaining a loan.

The judge told the millionaire husband of former Representative Geraldine Ferraro before pronouncing sentence: "It is not my intention to impose a jail term."

No jail time was part of the bargain for Mr Zaccaro's plea of guilty on January 7 to one count of scheming to defraud. His wife was not in court.

Mr Zaccaro must serve 50 hours helping a youth programme and another 50 hours assisting at a home for the aged.

Lévesque wins party backing

Ottawa - The Premier of Quebec, Mr René Lévesque, has strengthened his hold over the ruling Parti Québécois by successfully challenging critics to speak up at a PQ council meeting (John Best writes).

The party was threatened by a series of defections last November after Mr Lévesque declared that it should no longer press for the independence of the predominantly French-speaking province from Canada.

Count and wife killed in crash

Dakar (AFP) - Count Gregers Ahlefeldt-Laurvig, aged 80, of Denmark, and his wife, Countess Hellen Margrethe, aged 75, were killed in a car crash near here.

They had been on holiday in the Gambia with Queen Ingrid, who returned to Copenhagen on Monday.

Dutch energy project fails

Alkmaar (Reuters) - The first experiment to obtain energy from the wind in The Netherlands has failed, a victim of weather and high repair costs.

The prototype steel and fibreglass windmills developed hairline cracks and suffered erosion from dust sand, moisture and salt air.

Mayor jailed

Berlin (AP) - An East Berlin court convicted the mayor of a West German town of organizing a "subversive action" that caused the death of an infant and sentenced him to six years in prison. The 1977 incident involved an East German family's unsuccessful attempt to escape to the West.

Help for whales

Moscow (Reuters) - Naturalists in helicopters are throwing fish to 1,000 white whales stranded in a shallow sound between Russia and Alaska as an icebreaker tries to free them. The whales were trapped after chasing a shoal of fish.

Crawl to safety

Darwin (AP, Reuters) - A woman crawled for more than a mile after being badly mauled by a huge crocodile while on a walking tour. Australian park rangers said she was "serious but stable" in hospital.

Costly strike

Dhaka (Reuters) - At least 100 patients, including new-born babies, died during a week-long strike by doctors at a hospital in northern Bangladesh. The doctors walked out because they wanted the hospital's chief administrator removed.

Fatal slam

Manila (Reuters) - The mayor of a northern Philippines town was shot dead when he slammed his car door on a cocked pistol tucked in his belt. His driver tried to rush him to hospital but the car ran out of petrol.

South Africa prepares

From Michael Hornsby, Johannesburg

In the wake of Tuesday's arrests of leading members of the United Democratic Front (UDF), a loose multi-racial coalition of anti-apartheid groups which has developed into the most important above-ground extra-parliamentary opposition to the Government, the South African authorities are preparing for the biggest treason trial in a quarter of a century.

The police disclosed yesterday that in addition to the six

Colombo warns of big push by Tamil guerrillas

From Donovan Moldrich Colombo

President Jayewardene of Sri Lanka warned parliament yesterday that at least three Tamil terrorist groups had united in a common military strategy which would culminate in a "head-on battle" with the Army as soon as they had enough trained men and weapons. He said that the Government had both oral and written information that the present hit-and-run tactics were to be changed, with preparations now being made for a final, and what the terrorists hoped would be a decisive battle.

President Jayewardene, speaking at the opening of a new session of Parliament, said: "The terrorists are attempting to shoot their way into the heart of what they call the state of Eelam. We intend to act before they succeed."

Combating terrorism may have to be at the expense of economic welfare plans, he said.

EEC foreign ministers set up extra meetings

From Ian Murray, Brussels

EEC Foreign Ministers are to be punished for failing to make progress this week on solving the Community's pressing problems by being called in for four more days of meetings in Brussels over the next month.

Little or no progress was made in two days this week on how to pay for the Community and what terms to offer Spain and Portugal for entry.

On the finance side, the big argument is over how to find the £600 million concession promised to Britain this year. On the enlargement side, the big internal argument is over what fishing rights to offer Spain.

Ministers will therefore hold an extra meeting on Thursday and Friday next week, and their regular March meeting will be extended from two days to four.

The aim, according to Signor Giulio Andreotti, the Italian Foreign Minister, now in the Council chair, is to have everything agreed before the European summit at the end of March.

He said yesterday that, in his view, the main outstanding problem on enlargement was fishing rights. Here Britain has taken the strongest line in opposing the ideas being pushed by the European Commission.

In Signor Andreotti's view, this week's meeting was ruined because ministers had followed too narrow a mandate. He hoped that they would be given a "broader brief".

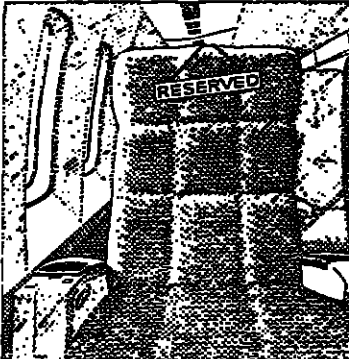
He said serious problems remained over financing Britain's special reduced contribution rate. The idea of a levy on all other member states could provoke a "major crisis" if it were rejected by any one parliament. This is the only system West Germany is prepared to consider, even though France, Greece and Belgium reject it out of hand.

All this points to very difficult negotiations ahead, with different countries so committed to a particular line that agreement may prove impossible before the summit.

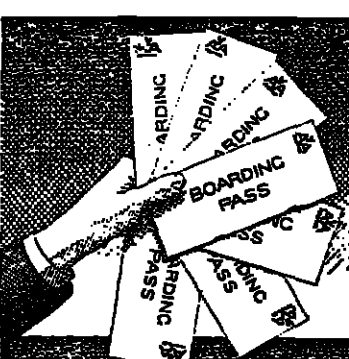
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Flare-up in southern Lebanon Villages raided by Israeli troops in 'iron fist' round-up of guerrillas

From Robert Fisk, Beirut

At least two men were killed and several others reported wounded yesterday when the Israeli occupation army sent hundreds of troops, in more than 20 armoured personnel carriers, into the small Shia Muslim village of Bazouriyeh outside Tyre to search for Lebanese guerrillas and weapons. Their raid, the third of its kind in just over a week, was carried out in an area patrolled by the United Nations force whose own soldiers are becoming increasingly concerned at the Israeli Army's behaviour in southern Lebanon. Israeli military officials in Tel Aviv said later that two armed men had been killed while trying to escape from Bazouriyeh, itself the scene of a guerrilla ambush on the Israelis on Monday in which an Israeli colonel, who acted as liaison officer to Israel's proxy "South Lebanon Army" militia, died. The UN's own spokesman said later that the body of a man had been found outside Bazouriyeh, shot in the head. Two other villagers were found wounded, one seriously, by UN troops. At least 200 villagers from Bazouriyeh were arrested by the Israelis and taken to a local school for interrogation. But even after the Israeli soldiers had entered the township, two roadside explosions were detonated by guerrillas nearby. Reports from the area said that some villagers tried to build a barricade across a road leading into Bazouriyeh when the Israelis approached but that the soldiers then opened fire on them.

On Tuesday Mr Yitzhak Shamir, the Israeli Foreign Minister, announced that Israel would have to "use any means, even the most serious and aggressive, to defend our soldiers". But UN officials have been deeply disturbed at constant reports of beatings by Israeli Shin Bet intelligence men during village raids and of damage inside mosques. French troops became involved in a fist-fight with Israeli troops last week when the Israelis began to smash down a village family's home which they believed had been used to store arms. In Beirut, another French military observer was killed by unidentified gunmen at Schweifat, south-east of the city. He was named as Commandant Paul Rhodes. JERUSALEM: The series of mass raids yesterday against Muslim villages in occupied Lebanon was described by Israeli sources as the start of a new "iron fist" policy, designed to deter the mounting number of ambushes against Israeli troops which now averages five every 24 hours (Christopher Walker writes). Israel's new policy - which may involve deportation as well as curfews, mass arrests and the stepped-up destruction of homes of suspected guerrillas - was sanctioned by Mr Yitzhak Rabin, the Defence Minister, after a visit to the site of the colonel's death on Monday. Inside the defence establishment, the new policy is being likened to that used in the occupied Gaza Strip in the early 1970s to stamp down on

Palestinian extremism. It is expected to be more ruthless than anything witnessed in the West Bank in recent years. Israeli military sources have been quoted as referring favourably to the tough measures employed against Muslims by the South Lebanon Army, the mainly Christian, Israeli-backed militia. This is apparently why Israelis are referring to their new policy as "the Lebanese approach". The adoption of even harsher measures against Shia villages than those employed in recent weeks follows mounting pressure from within the ranks of the Army. Many officers are known to regard the recent losses - 10 men, including two senior officers killed and 46 injured in a month - as unacceptable. Although there is a realization inside the defence establishment that the crack-down may prove counter-productive by increasing the number of Lebanese prepared to take up arms against Israel, the "hawks" reportedly won the day by outlining the way in which the losses have been sapping Israeli morale. The military crackdown comes just as a heated national debate is gathering momentum about whether or not the second and third stages of the planned withdrawal to the international border should be speeded up in an attempt to cut casualties. No firm dates have yet been set for these stages. Inside the Army, pressure is growing for Stages Two and Three to be merged into one.

Peres issues challenge to Husain

From Peter Nichols, Rome

Mr Shimon Peres, the Israeli Prime Minister, used his highly publicized visit here to challenge King Hussein of Jordan to explain his ideas for a Middle East peace settlement in Jerusalem. The apparently spontaneous proposal came at a press conference given by Mr Peres and Signor Bettino Craxi, the Italian Prime Minister, as Mr Peres recalled the historic visit to Jerusalem of the late President Sadat of Egypt. Signor Craxi has been con-

ducting a vigorous Middle East policy which has as one of its aims a meeting on the Palestinian problem between King Hussein and Mr Yassir Arafat, the Palestinian leader, on the one hand, and Israel on the other. At the press conference Signor Craxi denied that he was acting as mediator. It is known, however, that Signor Craxi would like to see a successful European initiative in the Middle East crisis while Italy has the presidency of the EEC.

Mr Peres showed no relish for meeting Mr Arafat. He also rejected the Russian proposal for an international conference on the Middle East. He pointed out that the Soviet Union had broken off diplomatic relations with Israel and so had no business attempting to settle Israeli problems. Both prime ministers promised closer cooperation and Signor Craxi announced that he had accepted an invitation to visit Israel.

Mid East talks end with stony silence

From Richard Bassett, Vienna

The first talks for almost eight years between the United States and the Soviet Union on the Middle East ended here yesterday with no clear indication of their content, atmosphere or conclusion. The head of the American delegation, Mr Richard Murphy, Assistant Secretary of State responsible for Middle East affairs, maintained a stony silence when questioned by journalists. The two-day talks have been shrouded in secrecy but are believed to have concentrated on discussions on the extent of Soviet influence over Syria, and anti-Israeli groups in the Lebanon. Western diplomats were quick to point out the symbolic nature of the talks, seen as a step towards normalizing US-Soviet relations. The exchange was the first attempt to explore common ground in the Middle East since an ill-fated US-Soviet communiqué of October 1, 1977, which envisaged a regional peace conference. As the talks ended, it emerged that King Hussein of Jordan had arrived in Austria yesterday for a skiing holiday. It was not known if the king, who owns property in Austria, would be briefed. The talks, which were cautiously welcomed by Israel, are expected to be discussed today between Israel's Prime Minister, Mr Shimon Peres, and Romania's President Nicolai Ceausescu in Bucharest. Mr Ceausescu, who was visited a week ago by the leader



Smiling front: Mr Vladimir Polyakov, head of the Soviet delegation, returns to the Soviet Embassy as the secret talks end.

of the Palestine Liberation Organization, Mr Yassir Arafat, has often tried to mediate in Middle East affairs. Unlike the Soviet Union and other Warsaw Pact states, Romania did not break off diplomatic ties with Israel in 1967. TUNIS: The policy-making body of the PLO said yesterday it backed Mr Arafat's peace moves with Jordan, provided

they received "full Arab support" (Reuters reports). The statement from the 10-man PLO executive committee was the first official endorsement of the "formula for joint action" towards Middle East peace worked out by Arafat and King Hussein in Amman on February 11. Terms of the accord have not been officially revealed. But

PLO sources said the agreement originally called for a joint Jordanian-PLO delegation. The executive committee approved the draft (accord), asserting that the plan should involve the parties concerned being represented in a joint Arab delegation and that all this should enjoy full Arab support, the statement said.

Gulf states worry about attacks on shipping

Abu Dhabi (Reuters) - The United Arab Emirates Defence Minister, Sheikh Mohammed bin Rashid al-Maktoum, emphasized yesterday the need for free and safe navigation in the Gulf after three attacks on shipping in two days. He was quoted by the official news agency, WAM, speaking to the Japanese Ambassador, Mr Suichi Nomiyama one of whose countrymen was killed in a missile attack on a Kuwaiti ship the Al-Manakh, on Monday. The body of the dead crewman, Mr Kenichi Fulimura, will be flown home, today. The upsurge in attacks, apparently by Iran, after a seven-week lull, and nine-

confirmed hits on shipping by Iraq since the beginning of the year, have heightened security concerns in Gulf Arab states. Shipping sources said two vessels - the Al-Manakh and a South Korean tanker, the 71,474-tonne Royal Colombo - were hit, on Monday. Oil production in Abu Dhabi is expected to return to normal next month after three months during which it was cut by more than 20 per cent after Japanese buyers claimed it was overpriced. However, \$120 million earmarked for economic support to help Sudan's balance of payments problems is being delayed subject to discussions

US says Sudan ban will not stop famine aid

Washington - The US has made clear that its decision to suspend economic assistance to Sudan, will not affect emergency food supplies for drought victims and refugees (Nicholas Ashford writes). Economic assistance has been frozen because of Sudan's inability to service existing loans, a crisis partly caused by President Nimeiry's drive to impose strict Islamic laws. Food aid, amounting to \$52 million will continue. However, \$120 million earmarked for economic support to help Sudan's balance of payments problems is being delayed subject to discussions

UN presses for health expert in Addis Ababa

The head of the United Nations famine relief operation in Ethiopia has asked the World Health Organization in Geneva to appoint a health co-ordinator to his office in Addis Ababa. (Paul Valley writes). The move comes after criticism of WHO's Ethiopian national co-ordinator, Dr Mesfin Dmisse, an Ethiopian citizen. He was unsuccessfully urged to put pressure on the Ethiopian Government to release the results of its tests to determine whether cholera is the cause of the killer diarrhoea rife in many refugee camps. Since then Dr Mesfin has issued no further statement on the cholera tests.

Sin accuses Marcos of plotting new coup

From Keith Dalton, Manila

Cardinal Jaime Sin, the Philippines Primate, has accused President Marcos of using "deliberate brutality and senseless violence" against dissenters as a prelude to reimposition of martial rule or a military coup. "I must raise my voice in protest against what I have perceived to be a well-orchestrated pattern of repression," he told Manila businessmen. He said he was outraged by the violent police dispersal of three recent anti-government rallies. Dozens were injured when truncheon-wielding riot troopers "hit the panic button" and attacked the demonstrators with water hoses, tear gas and smoke bombs, Cardinal Sin said. He attacked the president's powers under a preventive detention act which allows the indefinite detention without charges of anyone suspected of violating national security laws. OFFICER KILLED: A Filipino soldier ran amok yesterday, shooting dead one officer and wounding another outside an airport departure lounge where the British Ambassador was waiting for a flight to the southern city of Zamboanga. Mr Michael Morgan and his wife were told, moments after a brief volley of fire in which the soldier was killed, that the attack was not directed at them, military officials said. The shooting occurred at the tiny airport at Sanga Sanga on the remote island of Tawi Tawi, 640 miles south of Manila. The island is the heartland of a 12-year-old Muslim secessionist revolt against the Government. TOWN OCCUPIED: about 300 armed Communist guerrillas occupied Esperanza in Southern Mindanao island after dismantling the town's police force, the regional military command based here said (Reuters reports). New People's Army raiders carted away assorted firearms, medical supplies, foodstuffs and other valuables after ransacking the town hall and health centre. They herded the townsfolk to a central square for a Communist teach-in. TRIAL DELAY: The Benigno Aquino murder trial, set to start yesterday, was postponed until tomorrow when state prosecutors asked for more time to prepare witnesses and mark hundreds of exhibits to be presented (AFP reports).

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No blinking lights telling you when to sit down.

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See the country, not the clouds.

Seats face each other. See who you're talking to.

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Fresh meals on real plates with real knives and forks.

More loos, less queues.

Two abreast seats, so you're always near a window.

Wider aisles, so you can go for a stroll.

Proper tables instead of pop-out plastic postage stamps.

Bigger seat space so your neighbour can't recline his head on to your lap.

Wider seats with plenty of legroom.

No jet roar.

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Handwritten Arabic text at the bottom of the page.

Glemp visits Britain to preach the need for East-West dialogue

From Roger Boyes, Warsaw

Cardinal Jozef Glemp, the Primate of Poland, begins an 11-day postponed tour of Britain today which he hopes will help ease some of the tension between East and West and which may generate a new injection of aid to his homeland, lamed by many years of economic and political crisis.

The 55-year-old leader of the Roman Catholic Church in Poland, has played a crucial, though sometimes controversial, role in guiding the country through the twilight of Solidarity and the dark days of martial law. But increasingly the Cardinal - who enjoys a good working relationship with the Pope, his fellow countryman, is assuming a part in the Vatican strategy to revive faith and preach traditional Catholic values to other countries.

The tour, which will take the Primate to the Midlands, North England, Scotland and briefly to Wales, has three interlocking purposes. The first is to explain the spiritual background to the need for East-West dialogue.

In an interview with *The Times*, Cardinal Glemp declared Poland's special interest in such a dialogue. "Poland is one of several points of contact between the East and West. The tensions at the points of contact are sometimes very violent and dramatic. The Church, which

by its very nature brings the Gospel and Salvation to everybody, is a factor easing the tensions in Poland. The Church has strong ties for centuries with Western culture, but it does not align itself to any political system - thus the peace tasks of the Church in Poland are very significant nowadays".

The Primate, who is the guest of Cardinal Basil Hume while in England, will meet the Archbishop of Canterbury, but it is not yet clear whether there will be a meeting with Mrs Thatcher.

The East-West message will in any case come through in sermons, above all in a homily to be delivered in London on February 27 which will recall the contribution of some Eastern saints, including St Cyril and St Methodius.

But thoughts of his homeland will not be far away - the London sermon will be on the eve of planned Solidarity strikes to protest against the raising of food prices. The Primate has traditionally called for calm on such occasions and has urged Poles not to throw stones or take arms against their countrymen.

The two other aims of the tour are closely tied. He wants to thank the British for their aid to Poland during the past crisis

years - and he wants to remind the many Poles living in Britain, a significant proportion of whom left during the 1980-1981 crisis, that "their roots are on the Vistula".

The Polish Catholic Church has prepared a scheme, requiring many millions of dollars, to channel Western aid to private farmers in Poland and thus help the nation feed itself. Britain has been sceptical about the plan and does not want to draw on EEC aid or national aid funds of contribute to what it sees as essentially a charity foundation.

The Primate, although he will not be doing any direct lobbying, clearly hopes that the publicity stirred up by his trip will soften Britain's opposition to the fund.

"Great Britain is a sovereign country. It is the British who evaluate the correctness of its policies. We do not lose the hope that if the agricultural fund starts to operate, assistance would also be forthcoming from Britain," he told *The Times*.

The Poles in Britain, he said, had a special task in helping their homeland not only through the established channels of food and medical aid but also by strengthening cultural and scientific links with Poles in Poland.



Suspects held: Three Vietnamese soldiers captured by Thai troops this week after crossing the border from Cambodia on what is believed to have been a spying mission.

Vietnamese deny trying to create Asean split

From Our Correspondent Jakarta

Vietnamese and Indonesian officials yesterday protested strongly that a three-day bilateral conference and increasingly close ties did not mean that Hanoi was trying to drive a wedge between Indonesia and its South-east Asian allies or that Indonesia was changing its position on Vietnam's occupation of Cambodia.

The conference, which ended yesterday, took place against the background of Vietnamese attacks on Cambodian coalition forces, a call by the Association of South-East Asian Nations (of which Indonesia is a member) for international arms support for the coalition and Thai charges that Hanoi was using poison gas in the Thai-Cambodian border area.

The chief Vietnamese delegate, Mr Pham Binh, called the gas reports baseless and slander. He said Vietnam would not use the conference to split Asean. "We are here in a spirit of solidarity," he said. His Indonesian counterpart, Mr Yusuf Wanandi, countered questions on Indonesia's position regarding Asean, which has been instrumental in pushing for a Vietnamese withdrawal from Cambodia.

"Our approach is two pronged," Mr Wanandi said. "We would like to see a solution (to the Kampuchea problem) in solidarity with Asean, but we also feel that our strategic interests, our relationship with Vietnam is important."

Jakarta is not likely to win points with other Asean members as a result of the conference. It has given Hanoi a platform to refute the alleged gas attack. Hanoi has also repeated its view that the Chinese-backed Khmer Rouge faction of the Sihanouk coalition government should be "eliminated" before Vietnamese troops could withdraw.

Outcry over Japan's fingerprint laws

From David Watts Tokyo

An Italian journalist has filed his re-entry permit revoked because he refused to be fingerprinted under Japanese immigration laws.

It is the first time the Japanese Government has taken such action against a foreign resident, all of whom must be fingerprinted if they want to stay in Japan for longer than a year.

Signor Pio D'Emilia's permit was withdrawn when he returned to Japan from an overseas assignment. When he was asked to be fingerprinted, he refused. He will not be allowed to return without a new visa despite a three-year permit to stay last summer.

Signor D'Emilia, who works for the Italian newspaper *Il Messaggero*, says his objection is a conscientious, not a political one.

His gesture comes at a particularly sensitive time for the Government on an issue which could become a embarrassment at both the domestic and international fronts this year.

Already several foreigners have been fined for refusing fingerprinting. This year, the courts are likely to be bulging with cases as 370,000 Koreans are due to renew their alien registration cards. Fingerprints are taken when the cards are renewed at five-yearly intervals. The cards must be carried by all foreigners aged 16 and over outside their homes.

Spending spree ushers in Year of the Ox

From Mary Lee, Peking

China greeted the New Year of the Ox with more firecrackers and spending than ever before. At midnight, on Tuesday, in Peking, it sounded as if every household in the city of 9.3 million was setting off more than one billion firecrackers, sold for the occasion (the figures were provided by the Police Chief Mr Gao Ke).

The mood was relaxed and happy, with signs of prosperity evident all around. The standard Chinese greeting "Happy Spring Festival" has also given to "Gongxi Facai" (Congratulations and Prosperity) which was seldom heard in the days of Maoist austerity.

Women sported newly-waved hair and more make-up than ever before. Clothing stalls were still doing brisk business on Tuesday night - colourful sweaters, blue jeans and leather boots being favourite items. More and bigger special "Spring Festival" fairs have mushroomed all over the country and traditional red lanterns have been snapped up, and one elderly customer remarking she had not seen them in 30 years.

The *People's Daily* carried pictures yesterday of New Year posters, one of which depicted the Chinese leader, Mr Deng Xiaoping, with a child and his knee, entitled "Family overflowing with happiness". Mr Deng, in fact, was in Canton, while the Prime Minister Mr Zhao Ziyang, was in Hefei province and the party general secretary, Mr Hu Yaobang, visiting the troops in Yunnan province.

Observers said it was noteworthy that deputy Prime Minister, Mr Wan Li, was left in charge in Peking with Mr Hu Qili (a member of the Central Committee's secretariat) in charge of the party during the spring festival while the top leaders were elsewhere. Mr Wan and Mr Hu, they said, were clearly rising stars.

But as in recent years, President Li Xianjun delivered the official new year message, which assured the population that the party and state council would implement wage and price reforms "with great care and a strong sense of responsibility".

President Li promised that "whatever price adjustments were made would not lower living standards".

Turkish-Bulgarian tensions

Cupid Howe fails to lower temperature

From Our East Europe Correspondent, Sofia

Shortly before Valentine's Day, Sir Geoffrey Howe played Cupid on behalf of the Bulgarian leadership. The message conveyed to Turkey from Sofia on the last stop of his Balkan tour was, if not heart-shaped, at least attractively simple: "Let's be friends".

If only it were that easy. Relations between this Warsaw Pact state and its Nato neighbour are strained to breaking point.

The Turkish Ambassador has been recalled for "consultations". The Turkish Embassy in Sofia has been effectively sealed off as are the Turkish consulates in Plovdiv and Burgas.

Bulgaria, looking for demons, finds them readily nesting on the territory of its neighbours. The "imperialist campaign" to discredit Bulgaria, and therefore the Soviet Union, has had three phases.

First, relying on the evidence of the Turkish assassin Mehmet Ali Agca, Bulgaria is implicated in the plot to kill the Pope. Then the United States drums up criticism about Bulgarian drug trafficking - drugs which pass first through Turkey.

Now there is international outrage about the ill-treatment of ethnic Turks in Bulgaria who are being forced to change their names.

The sniping and shouting reveals something of the odd, webbed relationship that grows up between states with a shared history - Bulgaria was under Ottoman rule for 500 years - but which now belong to different military and social alliances. Every contour of what used to be called the Iron Curtain reveals similar tensions and dependencies, but perhaps

none quite as bizarre as the Bulgarian-Turkish dilemma.

Turkey needs Bulgaria. Some two million Turks a year pass through Bulgaria. On the western borders they arrive usually from working in West Germany, their cars stacked to the gunwales with pots and pans, even Christmas trees.

At the eastern checkpoints they enter Bulgaria either to return to West Germany, or simply to travel to Yugoslavia.

Bulgaria needs this traffic and the hard currency from the tens of thousands of trucks carrying goods between Western Europe and the Middle East. Bulgaria and Turkey also are involved in valuable energy deals.

The unusual combination of a closed yet open border has made Bulgaria a home-from-home for Turks on the run. In Sofia a group of arms and drug trafficking entrepreneurs, known as the Turkish Mafia, live openly, taking expensive hotel suites, meeting couriers from the Middle East and representatives of the Italian Mafia families.

It works both ways. Bulgarian and Bulgarian-Turkish gangs have a thriving community in Turkey and it is through their regular contacts with relatives in Bulgaria that the news of the leaked oil campaign leaked out.

This dispute is upsetting this shaky consensus. A key indicator will be if Mr Turgut Ozal, the Turkish Prime Minister, cancels a planned visit to Sofia later this year.

The recipe cooked up at short notice by the Turkish Parliament is mass emigration. But Turkey knows that despite its latest offer, made in the presence of Sir Geoffrey, it cannot absorb so many people.



New 30th Issue National Savings Certificates offer a guaranteed return of

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after five years, tax-free. This is equivalent to a guaranteed tax-free return of

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a year over the five years.

You can buy the 30th Issue Certificate in £25 units and you can hold up to £5,000 in addition to any other issue. For full details, ask your bank or your post office.

We're not the only ones opposing the two-class NHS limited drugs list

As you can see opposition to the DHSS proposal to blacklist many important medicines is formidable.

Doctors, heads of medical colleges, politicians, unions, patients, even the Standing Medical Advisory Committee whose job it is to advise the government on clinical matters have condemned the scheme.

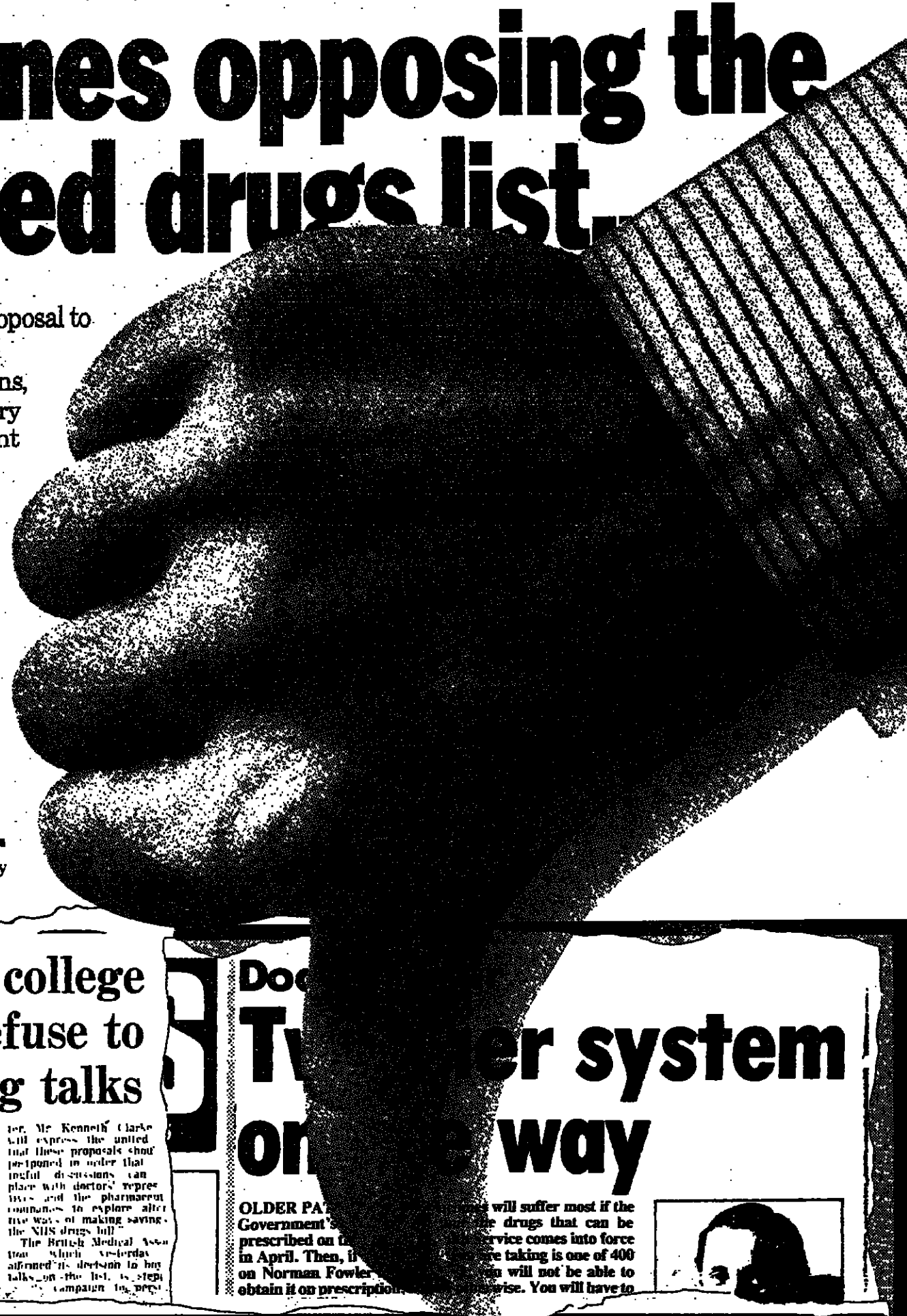
The reasons are clear.

They range from the financial hardship that could be imposed immediately on NHS patients, especially the elderly, to the threat to the ability of UK drug research to find new and more effective medicines.

The government should respect the opinions of those who understand the damage that the limited list could impose on the community... and think again.



Fighting for a healthier future.
The Association of the British Pharmaceutical Industry



MONEY-SAVING PRESCRIPTION FOR DISCONTINUED

WARNING!

Government can damage your health

IF YOU were ill would you go to your doctor for a cure, or to a senior civil servant at the Health Ministry?

As a doctor, perhaps I am biased. But there is no doubt that I would choose the former.

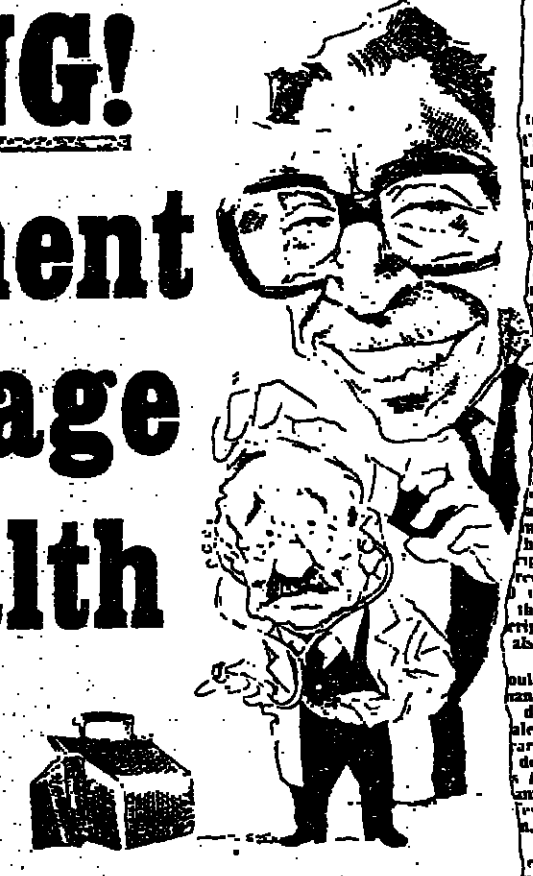
Surely it is an indisputable fact that no one is more qualified to decide upon a suitable medicine than the patient's own doctor.

Yet with all the pressures of an astonishingly high drugs bill of some £1,000 million a year, the Health Secretary, Norman Fowler, has proposed that it should be the Government that decides a patient's future.

The method he has chosen is the so-called limited list - a set of named drugs which the family doctor must choose from for common medical problems ranging from digestive ailments to the treatment of many types of pain.

I was Health Minister for four years so I have a great respect for Norman Fowler and understand the need to save money - in this case the £100 million a year that the NHS and the good use to which this Government is putting money in the NHS.

Danger
The Government has a remarkably good record in health. It has increased its health spending from £1,000 million in 1979 to nearly £17,000 million today. It has built 35



By former Tory Health Minister Gerard Vaughan

British Medical Association is fearful that it would be the thin end of a wedge that could be used to turn the independent family practitioner into a State-run doctor.

The pharmaceutical industry will take investment, and with it new jobs, abroad. This would be bad for Britain because the industry produces some of the safest and highest quality drugs in the world and its research has eradicated or reduced some of the world's major diseases - diphtheria, poliomyelitis and tuberculosis.

But perhaps most important of all, patients are worried that the drug their doctor prescribes will not be available.

and they must pay for privately or accept an alternative which may not be suitable.

A team of seven doctors already been set up by Government to copy out the list of drugs to be allowed.

Cheaper
I know the problems colleagues will face when whatever is left off - because there are always special people and their ailments, not to mention the bureaucratic pattern.

I believe there is a way to preserve what we have for all these people who

Medical college heads refuse to join drug talks

By Andrew Vellit, Medical Correspondent

The president of the medical royal colleges has refused to join the government's limited drugs list, a move which the pharmaceutical industry has welcomed.

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Doctors' system way

will suffer most if the drugs that can be service comes into force in April. Then, if you are taking one of 400 on Norman Fowler's list, you will not be able to obtain it on prescription. You will have to

problems in hospitals if the list was kept to, he said. Oxford hospitals, like many others, operate their own formularies, but this was much more extensive than the list proposed by the Government.

The week they began to assess the impact on their work

flattened were important in clinical practice.

Many of these other drugs that are used are given specifically for gastro-oesophageal reflux where there is evidence that it is useful.

Where it is not very well informed, it is not very well informed.

It seems to me that wherever they got their information from, it is not very well informed.

Consultant anaesthetist at Charing Cross Hospital, Dr Peter Evans, made another point. "I can see them stopping us from using drugs," he said.

He said that he had seen a list of drugs that would be available on the NHS.

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Government's medical advisers oppose plan for limited drugs list

By Nicholas Timmins, Social Services Correspondent

Government's senior advisers have opposed the Government's plan to introduce a limited list of drugs available on the NHS.

The plan to draw up a list of drugs to be available on the NHS.

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Two-tier medicine puts NHS principles at risk

By Madeline Sharp, Letters

Madeline Sharp, Letters, January 21, rightly highlights the two-tier medicine which will result from the new "limited list" for prescriptions.

In fact this is the latest series of attacks on the principles of the NHS, which must be opposed, regardless of how much is needed, regardless of how much is needed, regardless of how much is needed.

But like a case close to a heart, the most common chronic disease, it has become increasingly costly to maintain the patient's health and to prevent health and to prevent health and to prevent health.

The hospital I attend supplies a quarter of its medicines from the NHS, which means that the NHS is not only paying for the medicines but also for the transport of the medicines to the hospital.

Such financial penalties, which must mean that the NHS is not only paying for the medicines but also for the transport of the medicines to the hospital.

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A prescription to make Britain's poor suffer

By Joyce Thomas, Reports

Our country has a boom to our credit. Somehow we have done it. It is a miracle. It is a miracle. It is a miracle.

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LIMITED LIST CONTROVERSY

A four-page round-up of this week's developments from local medical committees and reactions

Local medical committees hit

Feeling among local medical committees is running strongly against the Government's proposals.

Many committees have already met and have fully backed the general medical services committee.

Other committees will be meeting in the next two or three weeks.

The following are among those committees which have already met.

Leicestershire LMC, which met last week, was unanimously opposed to the proposal. Members said it was wrong that no consultation had taken place. The meeting decided to write to the DHSS objecting to the proposal in principle and calling for immediate consultations.

REBEL TORIE MP'S

REBEL TORIE MP's have challenged Health Secretary Norman Fowler to justify his proposed restriction on the number of drugs available on the NHS.

The group, led by MP Ann Winterton, dispute the minister's figure of 17,000 products prescribable on the NHS. They point out that MIMS contains only 2,000 specially products and the British National Formulary only 6,000 entries, while the number of product licences have halved since 1970.

Mr Fowler is asked to explain the "apparent discrepancy".

The rebels say: "As British per capita medicine spending is low, it could not be argued that the number of products available for prescribing is irrelevant".

They also attack the minister's claim that the 100 million increase in GP scripts over the last 25 years indicates a need for a limited list.

They suggest other factors for the rise such as an ageing population.

LIMITED-LIST PRESCRIBING

control has also been slammed by the MPs. They suggest that savings could be gained by lowering returns to the Prescription Pricing Regulation Scheme.

The MPs do not believe that there is any real need to introduce the radical new form of limited list intervention and in view of Health Minister Kenneth Clarke's reported admission that such a list would damage drug exports, they want a statement on the immediate and future consequences to British trade if a list was introduced.

The MPs quote fears that the scheme stems from World Health Organisation proposals and anti-industry pressure groups who wanted to "de-commercialise" the world pharmaceutical market.

Damage

They suggest other factors for the rise such as an ageing population.

They suggest other factors for the rise such as an ageing population.

In Pa



SPECTRUM

Peacemaker among protesters

The Times Profile: Cardinal Jozef Glemp

The cardinal still looks uncomfortable in red. In the oil portrait on the wall of his antechamber Jozef Glemp resembles, despite his ceremonial cassock, a finance director about to announce bad news to a board meeting.

Cardinal Jozef Glemp, Primate of Poland, Doctor of Canon Law, does not look like a statesman, may lack the heroic pose of Wyszyński and the Pope, yet he has guided Poland's Catholic Church through one of its most difficult crises - the twilight and banning of Solidarity, the martial law crackdown, street riots and strikes, through the quiet tragedies and the extraordinary national explosion of sentiment that surrounded the murder of Father Jerzy Popieluszko.

The Church has emerged not only as the strongest and most challenging in the Soviet bloc but as one of the most devout and influential in the Catholic world. How has the Primate managed to steer his church through these troubled waters?

This week Britain will get a rare glimpse of Jozef Glemp, a close-up glance at a man judged harshly sometimes by his fellow Poles but fast gaining new respect. In an exclusive interview with The Times, the Primate, who arrives today, explained not only his reasons for visiting Britain at this moment but also the new challenge facing the church leadership after the killing, by secret police officers, of Father Popieluszko.

I would have been happiest to be a professor. But it was not to be

The murder of the priest, a champion of the banned Solidarity union, touched Cardinal Glemp deeply, making him think again about the Primate's relationship with parish priests and how the head of the Polish church should talk to a Marxist state.

His conscience is moved because he had warned - the Church's sensors are acute - that something might happen to the priest. "I knew Father Popieluszko, often talked to him, discussed his attitude, his involvement, the dangers that he faced. He was always utterly dedicated to the people and he was capable of creating strong bonds between himself and the believers."

"Very serious people" had tipped off the Primate about the peril that awaited the priest, but he left the choice up to Father Jerzy - he could go to Rome on a scholarship or he could stay in his Warsaw parish and try to ride out the crisis. The Primate knows now that if he had ordered the priest to go to Rome, he would have obeyed and would still be alive.

That is a heavy burden and goes some way towards explaining why one of his first moves after the murder was to ban Father Stanislaw Malkowski - a fierce anti-Communist who could well become the object of yet more frustrated secret agents - from preaching in Warsaw. It seemed to Solidarity supporters that the Primate was again trying to muffle their voice. But in fact he was deploying a combination of internal

discipline and public avowals of support for his priests to prevent another Popieluszko affair.

Young priests, brought up in theology colleges which were infected - as other colleges - by the Solidarity spirit, often criticize the Primate, look over his shoulder at Wyszyński and the Pope. Father Malkowski expresses something of their dissatisfaction when he narrates one of his favourite parables: "The Primate is in an aeroplane hijacked by the Government. To the hijackers in the cockpit, he says: 'I don't approve of your guns and I don't know where you are taking us, but I'm putting you on your trust that you won't do anything stupid.' Then he goes back to the passengers, the people of Poland, and says: 'It's all right, just sit tight, stay calm, there's nothing we can do about the situation so let's accept it in good heart.'"

Glemp shrugs off such sniping: "I am often aware of my weakness and inefficiency." Then, after the humility: "But as for those who spread slanders (about me) and impose points of view to serve their own interests - I pray for them, that God may forgive them."

It is true enough though that Wyszyński seems to outshine his pupil and former secretary. Wyszyński had to face the rough edge of Stalinism, rabid anti-clericalism in post-Poland, weathered arrest - brilliantly described in his prison diaries - and led the Church through years of tumbling regimes and near-uprisings.

The current primate, by contrast, led a modest life until succeeding Wyszyński in July 1981. The son of a salt miner, his war was spent not in partisan demands but in compulsory labour for a German farmer. In 1950 he joined the Primate's theological seminary in Gniezno, became a priest in 1956 and, after parish work, went to Rome where he earned doctorates in canon and civil law.

His period of forced labour creates common ground with Pope John Paul the Second who was obliged to work in a quarry. "I believe that manual work provides a fuller maturity of personality. It is simply that one is able to understand a man better, every man."

"Glemp's work in the fields as a boy," says a lay Catholic who sees the Primate regularly, "has given him three things - the kind of stubby fingers that come from too much potato picking, a strong sympathy with farmers and a knowledge of German and Germans." The last two qualities have combined to make the Primate a champion of the church scheme, devised by his aides, to help private farmers feed Poland by channelling western, especially West German, aid into new machinery and fertilizers.

But the Primate's worker background - unusual in the history of Polish church leaders - and above all his interrupted education, has made him a genuinely modest man, easily awed by learning despite his two doctorates. "When I studied in Rome," he says, "I dreamt that one day I would become a parish priest with Sunday school classes and sermons to deliver. I would have been happiest, I think, as a professor. But it was not to be."

Standing in the shadow of the two Polish stars, Wyszyński and the Pope, has also brought advantages, strength to the Primate. "Cardinal Primate Wyszyński was like a father to me. For many years I watched his work closely... he devised his great style of working for the people - and the



Cardinal Jozef Glemp: holding the Polish church together

Government knew this style already - the fact that the Pope is Polish was even more helpful for me as there was no need to explain to the Holy See the specifically Polish characteristics."

It is time for the Polish church to exploit its links with Western culture

More than that, the Pope seems to have decided that Cardinal Glemp, whom he appointed a bishop in 1979, has a special role in the Vatican's *espólitik*. If the Pope cannot travel to Moscow then perhaps Glemp can, perhaps one day he will be able to minister to the Catholics in Lithuania. And there is a special role too for Polish priests. When the current church building programme is over -

4,000 new churches needing the training of at least 12,000 priests - Polish church leadership will start to export more priests as missionaries of a firmly traditional Catholic persuasion (no rumblings about women priests in Poland, no question of going into government with Marxists).

The Pope also approves of the trip to Britain. The Primate will be able to make - probably on February 27 - an important sermon explaining the spiritual basis of East-West dialogue. "The peace talks of the Catholic Church in Poland are very significant nowadays," says Glemp, "because it is time for the Church to exploit its strength and its links with Western culture."

The Solidarity supporters who once called the Primate "Comrade Glemp" because of his apparently conciliatory line after martial law, do

BIOGRAPHY

1929: Born Wroclaw, Poland, Dec 18. Baptised Jozef on the same day. His father (Kazimierz) was a factory worker and then a salt miner. 1938: After German occupation, put to work with his brothers and sisters on a farm run by a German. Schooling interrupted. 1950: Joined the Primates Theological Seminary in Gniezno. 1956: Ordained. 1958: Sent to Rome for specialized studies. 1964: Awarded doctorates in Canon and Civil law at Lateran University. 1967: Began to work in the secretariat of Cardinal Wyszyński. At same time lectured at Catholic theology academy in Warsaw, wrote scholarly articles on the history of the Church. 1979: Appointed Bishop of Warmia in the Olsztyn district of northern Poland by the Pope. 1981: Appointed Primate. 1983: Promoted from archbishop to cardinal.

so no longer, his standing has grown. But many Poles still fall into the trap of debating whether he is becoming tougher or softer, hard line or pliant. He is above all a democratically minded Primate, he not only guides but also follows the consensus of the country's 84 bishops and if he seems to be hesitating, it is because he is listening and evaluating.

In Poland the Primate is no longer a supplanter, he is the voice of his bishops. Sometimes they speak with different accents - the bishops after martial law demanded the release of all political prisoners and the restoration of Solidarity while the Primate urged the Poles to be calm, to channel their anger into prayer.

But this did not signal a split, nor any weakness on the part of Glemp: rather the Church was acting out a complementary strategy. The Primate's main task was as he saw it, to prevent civil war, to prevent the social disorder that would have encouraged a Soviet invasion.

I wish to remind the Poles living in England that their roots are on the Vistula

His job was to strengthen the faith and the moral fibre of the Poles - through, for example, a Papal visit to Poland in 1983 - and thus allow the spirit of Solidarity to survive. Of Solidarity he says: "I believe that what is fully valuable will never perish. The idea of goodness, when it becomes rooted in social awareness, will always find ways to become reality."

The Cardinal is responsible for all Poles, and this, too, is bringing him to Britain. He is worried that the disillusion that followed the banning of Solidarity will lead to a rejection of the traditional Catholic faith, a draining of skills. "I wish to remind the Poles living in England that their roots are on the Vistula. Taking a new homeland, that is, England, makes them in a way representatives of their motherland. I would like the Polish culture - so comprehensively modelled by the teachings of the Church - to bring out (in émigré Poles) such virtues as courage, endurance, resistance to suffering and strength of spirit."

This will be his first visit to England since 1960 when, as a gauche mature student, he came as a tourist from Rome and saw the sights of London.

He will speak, his aides say, in Polish to the Poles of London, the Midlands, the north of England, Scotland and Cardiff, but his message - the moral power that allows a Catholic Church to flourish in a Communist state - deserves a wider audience. Roger Boyes

BOOKS I

The moving finger writ, and lives

Fiona MacCarthy

WITH FRIENDS POSSESSED A Life of Edward FitzGerald By Robert Bernard Martin Faber, £17.50

The fairly uneventful life of a well-meaning man is not exactly a gift to the biographer. All the more remarkable that this new life of FitzGerald by Robert Bernard Martin, who has also written a biography of Tennyson - one of FitzGerald's multitude of men friends - turns out to be so stimulating and astute.

It was not in fact FitzGerald who wrote the fine about the rose-red city, though it might quite well have been. But he was the originator of the Moving Finger (which having writ Moves on); the Brave Music of the distant Drum, the Loaf of Bread beneath the Bough; and it sometimes seems all other best-loved concepts of mid-Victorian poetry, too, had an extraordinary facility for making tangible the secret longings, the exotic yearnings, of his enormous public and when his translation of the *Rubaiyat of Omar Khayyam* reached the United States in the 1870s even the strong-minded matrons of America could be seen to swoon. But for someone whose mastery of life's grand truths was complete, FitzGerald was a sad fiasco. The contrast between private and professional achievement is one of the main themes of Martin's sympathetic book.

FitzGerald was a dilettante and a drier. His mother was enormously rich, through her connections with the Irish aristocracy, and FitzGerald never had much need to earn his living. (With one of those nice insights with which this book is littered, Martin suggests that one of Omar Khayyam's attractions for him was the fact that Omar too was unemployed.) His main interest in life was the pursuit of friendship. Not only did he possess few friends, he was obsessed with them. He possessed FitzGerald almost to the point of madness. They always disappointed him but such was the peculiar resilience of this strange, endearing character that he was always willing to write his friends two letters in the hope of getting one letter in return.

The people he loved most were very, very miserable. Poor FitzGerald. His life was a succession of misjudgements. He was not in the masculine sense of things, decisive, lacking all ability to control events. But, as Professor Martin persuasively suggests, it was probably the feminine, the pliant and responsive, facets of his character which made him so unusually accomplished a translator, the adaptor and interpreter of other people's work. Anyway, this is, rather how FitzGerald himself saw it, referring self-deprecatingly to his possession of "the old woman's faculty of judgement, laying claim not to genius but to taste, which he went on to define as the feminine of Genius. But cannot taste just sometimes be a sort of genius too?"

Cs are the hollow men

Phillip Knightley

"C" A BIOGRAPHY OF SIR MAURICE OLDFIELD By Richard Deacon Macdonald, £9.95

Sir Maurice Oldfield was probably the first head of the Secret Intelligence Service (SIS) to get the job purely on merit. Sir Dick White is excluded, because he would have gone on running the Security Service (M15) until he retired, had not the government desperately needed his talent in SIS to clean up the mess in the wake of the Philby, Burgess and Maclean troubles. The other "Cs" were establishment men with sway at court, weird eccentricities, and tiny talent, who recruited from among their friends and relatives to keep the line pure.

According to the author of this biography, one Richard Deacon a cover name for Donald McCormick, a wartime intelligence man himself, Oldfield ran a tight, efficient, humane, and happy service. He pleased Edward Heath by providing him with economic and political intelligence relating to Britain's role in the EEC; he discouraged "special operations" (an intelligence euphemism for murder and sabotage) as being counter-productive.

This is the first biography of a head of SIS (Menzies wrote his autobiography, but it is said to be unreadable) and as such breaks new ground. But I suspect that even Richard Deacon, with nine books on intelligence to his name, would hesitate to take on another "C". Oldfield turns out to be a likeable, straightforward man. But we never learn enough details about his job, and about the Government's obsession with secrecy, are never likely to. Traits are started: his falling out with Harold Wilson, an attempt to assassinate his character when he was co-ordinator of intelligence in Northern Ireland, and his curious spell at All Souls after his retirement as "C". They are followed assistively for a while and then secretly to peter out. Maybe that is how it is in the secret world.

CONCISE CROSSWORD (No 576)

Crossword puzzle grid with clues: ACROSS: 2 Kindly (13), 9 Speech (3), 10 Bride's clothes (9), 11 Deafest (5), 12 Aunty (7), 13 Turkish sultan decree (5), 22 Loathsome (9), 23 Animal muddle (13), 25 Refractoriness (7). DOWN: 1 Sports arenas (6), 2 Steel (6), 3 Highlighted (8), 4 Select (6), 5 Without (4), 6 Road (6), 7 Clit (6), 12 Have insect (3), 14 Cosmetic (8), 15 Boy (3), 16 Indissem (6), 17 Quick drawing (6), 18 Yield (6), 20 Arrival (6), 21 Good Oration (6), 23 Film part (4).

SOLUTION TO No 575 ACROSS 1 Reverse 4 Corpse 7 Sink 8 Tattered 9 Fragrant 13 Fev 16 Public opinion 17 Age 19 Fraction 24 Harshly 25 Lido 26 Intense 27 Groyne DOWN 1 Ruse 2 Venerable 3 Enter 4 Cut in 5 Reck 6 Slave 7 Fright 11 Agony 12 Twist 13 Privately 14 Yank 15 Epith 18 Green 20 Right 21 Cling 22 Mace 23 Force

Death of the rainforests: the price we are paying

In the lush leafy depths of the Amazon rainforest stands 'pre-city' in the world. Within its 10-foot high wire fences and guarded gates are to be found all the material requirements of 20th-century existence.

There are paved streets and landscaped gardens, air-conditioned offices and a five-star hotel. There is a fully-equipped hospital, restaurants, bars, cinemas, swimming pools, tennis courts, 25 schools and three supermarkets well-stocked with food and luxury items flown or trucked in from Sao Paulo, 3,000 miles away.

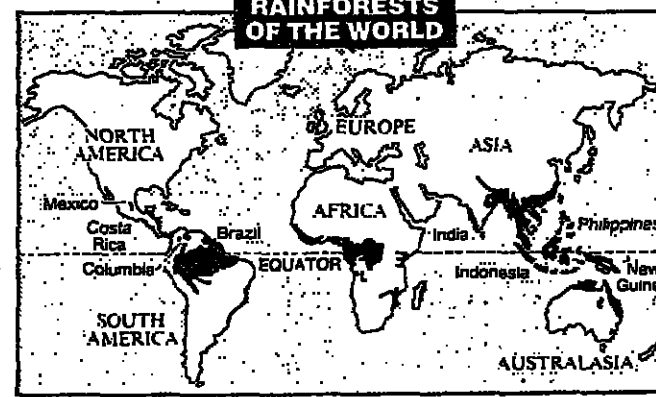
Tucuruí is the creation of northern Brazil's state electric company, Eletronorte, built to accommodate the 52,000 workers employed to construct the country's largest dam. It is a masterpiece of instant civilization, a \$3 billion-a-month fantasy oasis in the heart of South America's natural reserves. It is also a chilling symbol of the ruthless and systematic destruction of the world's rainforests - currently the most threatened areas on earth.

Every minute of every day, a staggering 30 acres falls prey to commercial developers preparing to sacrifice forest, farmland, wildlife, ancient cultures and frequently, even the tribesmen themselves, in the dubious name of progress.

It is this thoughtless inhumanity inspired by ignorance, stupidity and greed, that persuaded Catherine Caufield to write a book documenting the devastation. In *The Rainforest* look her three years, in which she travelled from the Philippines to the Panama Canal, from Queensland to Colombia, seeing for herself the fatal effects of modern aspiration upon traditional culture and natural resources.



Catherine Caufield: Sounding the alarm at the world's shrinking rainforests



Certainly, the cost of the dam at Tucuruí in terms of local disruption is enormous. Six towns have had to be abandoned and 6,000 Indian families forced to leave their homeland since Eletronorte decided to flood the area to create the world's fourth largest dam. Many of the Indians who were uprooted subsequently fell victim to powerful ranchers who expropriated their land and property using bribes, threats and violence.

Other Indians chose to move to the ancient settlement of Tucuruí, six miles away from the new city, helping to swell the already over-populated shanty town of 3,000 inhabitants to an impossible 40,000. Inevitably, the people of old Tucuruí have been corrupted by the affluence and recreational requirements of their temporary neighbours.

Whole forests of valuable mahogany and brazilnut trees are being flooded and destroyed for the sake of the dam and its offshoots such as a 500-kilovolt transmission line and electrified railway with its access roads, workers' camps, sand and gravel pits. All bring further

pollution, disruption and disease into the area. While the Tucuruí dam is expected to encourage industrial development of the Amazon as well as reducing Brazil's annual oil import bill, the government has already negated much of the potential profits by offering foreign investors big tax breaks, generous import quotas and electricity at concessionary prices averaging 30 per cent below market price. Even so, Eletronorte cannot lose. According to the company's spokesman, in the Amazon "any dam is economic, most of all if you consider that the land is free. The only price is the environmental one."

And in the face of big business, the environment would seem to stand little chance of survival. The beef-producing industry provides a perfect example. Because Latin American beef is half the price of America's own home-produced grass-fed variety, more and more of the land is being turned into pasture - much of it at the expense of the rainforests.

Catherine Caufield points out: "One reason that the Central American rainforests seem doomed to disappear is that their destruction takes five cents off the price of an American hamburger."

Already Costa Rica produces three and a half times as much beef today as it did 20 years ago. Yet, per capita beef consumption has fallen by more than 40 per cent. In 1978 the average Costa Rican ate only 28lb of beef a year - less than the amount eaten by an American per cat - against the average American's annual consumption of 122lb.

Caufield, a 35-year-old American environmental journalist living in London, embarked upon her research with misgivings. "I thought I must be crazy to want to spend three years of my life being depressed. But I wanted to make the general public more aware of what is happening in the rainforests."

In the Philippines, she was horrified by the random violence inflicted on Indians and peasants by government troops employed to clear their off land designated for producing palm oil. "The government had declared the land vacant but it wasn't. People were living and farming on it. So in order to get

this land vacated they intimidated, forced and brutalized the people until they moved away.

"A lot of up-to-date farming that's going on in the rainforest is insane. People pushed off land which they were farming successfully are being forced to farm in a way which is no good for the land. Instead they should be encouraged to continue with their own methods and given help to improve and extend them."

In Indonesia the government, which has already transported two million people to rainforested islands, plans to move another three million over the next five years in a desperate attempt to cope with the over-population. Often the people arrive to find no houses, no farmland, no water supply and soil so poor that the government is forced to airlift rations to keep whole communities alive.

On one occasion, it landed thousands of refugees in the "stomping grounds" of a herd of elephants and then had to organize a massive elephant round-up with the help of helicopters, fireworks and the army.

"What really annoys me is that once somebody comes up with an idea for developing an area, that idea has a life of its own," says Caufield. "The best you can do is to modify it."

"It's all right for the developers to say 'We'll make a lot of money through export', but they never mention how that is going to improve the lot of the small farmer who's living there, not doing really well but all right. Surely it would be better if they put some sort of resources into directly helping him instead of pushing him off his land and re-hiring him as a labourer."

The mind of a mass murderer

Julian Symons

KILLING FOR COMPANY The Case of Dennis Nilsen

By Brian Masters

Cap. £10.95

The cover photograph shows a pleasant face, thick untidy hair, regular features, the out-thrust lower lip suggesting a slightly humorous obstinacy...

Corporal Nilsen left the army with a record described as "exemplary". His colleagues in the police force were astonished when he left in 1973 after a year's service...

Brian Masters, who wrote to Nilsen in prison and so began a long correspondence, has given us a full, well-ordered, dispassionate account of Nilsen's life and crimes...

For amateurs and professional alike, some aspects of Nilsen's crimes don't fit any pattern. A homosexuality about which he seems to have felt shame, plus alcohol, plus the sexual stimulation of music...

Nilsen engaged in sexual play with some dead victims, yet was certainly not what is ordinarily meant by necrophiliac. He denied that he was a sadist, and practised no acts of sadistic cruelty...

The mass murderer - Nilsen, Peter Sutcliffe, several recent Americans - is surely in essence a modern social problem. He is a product of the increased tendency to deny the humanity of human beings...

The scientist as a confused poet

James Fenton reviews the book that asks unanswerable questions

THE LIMITS OF SCIENCE By Peter Medawar Oxford, £7.50

Not so fast, Sir Peter Medawar. It is of course true that to be told that nearly all books on nearly all subjects are much too long...

A precise clear style, like Sir Peter's, may cause us to suspect that we are in the presence of a precise clear mind. But style alone is no proof of virtue...

objections, will naturally be tempted to adopt the concise style. Windbags can be right. Aphorists can be wrong. It is a tough world.

For example, Sir Peter argues that the use of experimental animals to advance medical knowledge needs to be justified. Good. Let us see whether the justification can fit into the page-and-a-half it gets here...

No answer is given to this objection, although it could have been seen a mile off. In raising the matter in the first place, Sir Peter told us: "Unlike some of my colleagues, I believe the use of experimental animals to advance medical knowledge needs to be justified..."

The bracing style can be a trap then. But the book has much to say about the nature of scientific advance, about the creative nature of procedure by hypoth-

esis. The scientist is seen as a poet. He proceeds by guesswork, advancing a hypothesis which might have occurred to him as a result of pure chance...

These ultimate or transcendent questions require transcendent answers, and Sir Peter believes that the value of such answers must be judged by the degree to which they bring peace of mind...

While Sir Peter does not himself believe in God, he is not at all proud of his lack of belief. He would like to be a religious man in respect of helpfulness, conscientiousness, and what it rightly enrages Jewish people to hear described as Christian virtues...

But Sir Peter has forgotten what religions are like. They are not chosen, and they are certainly not guaranteed to bring comfort. Remember the ancient Athenian who, when asked how he knew the Gods existed, replied "Because they hate me..."

Princess. But this is a crowded oeuvre, and one where the standard of wit and wisdom is a good deal higher than anything Miss Goldstein has to offer, on present form.

past form dictates that anything Jennifer Chapman writes must be taken seriously. The Long Weekend, her first novel, was widely admired. Mysterious Ways confirms the existence of a significant, if rather chilling new talent...

It all sounds desperately melodramatic. And so it is until May, the daughter of Antonia's first marriage, disappears. At times the writer seems unable to decide whether the dark forces she conjures up so skillfully reflect the supernatural or the psychopathic...

The Mind-Body Problem contributes something to our understanding of the Jewish

The Pope as fugitive hero

Giuseppe Bellini, a handsome 54-year-old, perches uneasily at the roof of one of the world's largest multinational corporations...

For amateurs and professional alike, some aspects of Nilsen's crimes don't fit any pattern. A homosexuality about which he seems to have felt shame, plus alcohol, plus the sexual stimulation of music...

Such at least must be the calculation of Celia Gittelson, New York publisher turned writer, who makes her debut with this original variation on the theme of boardroom burn-out...

Il papa is mocked by Monsignor, bullied by bankers, and scolded by his sister Cecilia, the one reminder of happier times: allowed anywhere near him. Nevertheless it's to her and his Marxist brother-in-law that the errant ecclesiastic flees first, before really going to ground in a remote hill-village, south of Rome.

All goes well until disaster strikes the community. To his horror, Leo finds himself labelled a miracle-worker; and it's only a question of time before the God squad heaves in furious, pursuit close in on their prey...

From Tonyandy to Speaker's Chair

George Thomas bubbles with mischievousness and good humour. He has always laughed at jokes against himself. Once in the House he was puzzled at an excited interest taken in him by the Tories...

up of attendants for the Speaker's procession: "I could see Mam, my sisters Ada and Dolly, my brothers Emrys and Ivor. They were all dead now but I knew how much I owed them all..."

A clever boy who became a teacher George started on the sentimental left of the Labour Party. A pacifist and a teetotaler (his stepfather drank but not as heavily as his father), an ardent Christian, he was prone to silliness when he first became an MP in 1945...

George adored being Speaker, which was why he was so good at it. He cherished tradition, but recognized when gentle changes were needed. He deprecates the turning of Prime Minister's questions from the genuine seeking of information on specific questions for which notice has been given into a wide ranging press conference...

When she died in 1972, "It seemed that my ambition had died with Mam", and he told Harold Wilson that he would not stand at the next Election. When the news got out he changed his mind, becoming Speaker in 1976.

Mam had lived to see him Secretary for Wales, and all the while he was Speaker he thought how delighted she would have been. On his last day, as he approached the policeman who heads the line-



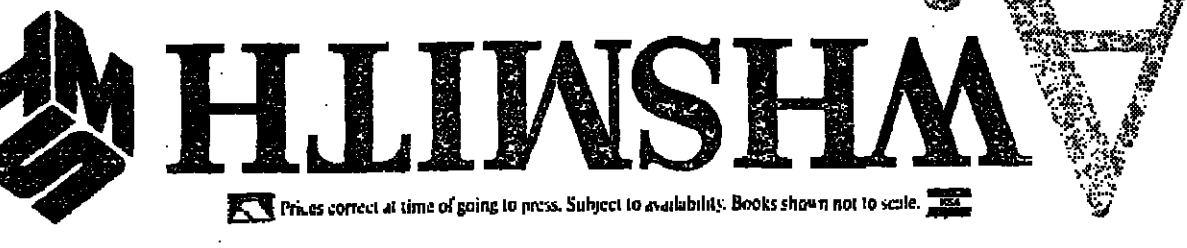
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Sports scribe touched by angels

Alan Gibson

PARDON ME FOR LIVING By Geoffrey Green Allen & Unwin, £9.95

Bernard Darwin, though known to readers of this newspaper principally as a writer upon golf, was, in the last century, when a boy, an enthusiast for soccer, especially Cambridge soccer. He watched, regretfully, the decline of the game in the University world...

Iron Curtain are vivid and often hilarious. He is not unnaturally concerned with some of the game's recent developments, but still finds plenty to relish in the scene.

What makes his writing so effective? His style has its technical weaknesses. He mixes metaphors, sometimes it seems wantonly. His grammatical construction is often wobbly.

Now strictly this might be taken to mean that Geoffrey was touring India himself, and that our respected cricket correspondent might be too pie-eyed to stand. But the meaning is clear, and there is a laugh in the last line - and against the author. He is never a better raconteur than when pulling his own leg, a quality of the true humorist.

His secret is his gift for words, and an imagination swift to see the comic and dramatic moments in a situation, on the field or off, all based on a profound knowledge of the game. He chooses two teams of all he has seen "touched by angels" - Hungary in 1953, Brazil in 1958.

Arabic text at the bottom of the page.

THE TIMES DIARY

Crying Woolf?

Police yesterday began investigating an attempted break-in at the London home and office of Cecil Woolf, the publisher of a book due out this year on the unsolved murder of 79-year-old anti-nuclear protester Hilda Murrell. Yesterday Woolf's wife Jean found their bathroom window cracked, its metal catch snapped, and dirt in the bath. Nothing appeared to be stolen. Only the night before Woolf had discussed the Murrell book with its author, Graham Smith, who subscribes to Tam Dalvell's theory that British intelligence services are linked to the murder. Smith, in turn, talked that night with Judith Cook, who first raised the issue in the *New Statesman*. Cook tells me she believes her phone is bugged. Besides the Murrell book, Woolf has published Tam Dalvell's Falklands books. This is the third mysterious incident connected with the case: after the original burglary at Miss Murrell's Shropshire home, her nephew Rob Green, a former officer at Northwood naval HQ during the Falklands war, suffered an apparently motiveless raid on his flat in St Albans.

Off the menu

The £40-a-head La Tante Claire restaurant in Chelsea, which with the Waterside Inn in Berkshire is the only restaurant to be awarded three Egon Ronay stars, is about to be taken to court for breaching food hygiene regulations. In a confidential sub-committee report, leaked to the *Diary*, Kensington and Chelsea's health inspectors claim La Tante Claire breaches regulations covering insanitary premises, handwashing facilities and cleanliness. Yesterday the owner, Pierre Koffman, told me he would not contest the action - "I know a lot of restaurants more dirty than mine" - but will close at Easter while improvements are made.

Unorthodox

A feature on Billy Graham's mission to Russia in the latest edition of his magazine *Destiny* contains a photograph of a typical devout Russian couple listening attentively to Dr Graham in a Moscow church. Unfortunately the couple is not Russian. The bearded man is *The Times*'s Moscow correspondent Richard Owen. The woman is his wife. And it is a reporter's notebook, not a prayerbook, in Owen's hand.

Firing line

In his self-adopted role as a Kissinger-style mediator between the Arabs and Israelis, President Nicolae Ceausescu of Romania last week entertained Yasser Arafat and is now host to the Israeli premier, Shimon Peres. Peace-maker Ceausescu will be wise to refrain from mentioning that last week he sanctioned the destruction of a Jewish cemetery at Tirgu Mures, on his Transylvanian country estate, to make way for a new shooting lodge.



BARRY FANTONI

Funny, I hadn't heard they were on strike

Kee notes

After the expensive fiasco over Mick Jagger's book, one might have thought that Weidenfeld would be more careful with his money. Apparently not. To broadcaster Robert Kee it offered contracts for two books worth a staggering £50,000 apiece in advances alone. The first, *The World We Left Behind: A Chronicle of the Year 1939*, came out last year, and Kee began work on the second, *1945: The World We Fought For*. Unfortunately 1939 was hardly a bestseller, leaving Weidenfeld facing a loss believed to be in excess of £40,000, and the prospect of the same again with 1945. Weidenfeld tried to negotiate a reduction in the advance for 1945 but failed. Instead the contract was terminated, with Weidenfeld paying Kee a hefty "penalty" fee. Kee must be laughing all the way to the bank: 1945 will still be published - by Hamish Hamilton in May.

That's no Lady

In its centenary souvenir issue today, *The Lady* publishes a biography of its remarkable founder, Thomas Gibson Bowles, journalist, MP, master mariner and man-about-town. It contains a passing reference to a Miss Shell, merely noting that she was governess to his four children. Indeed she was. She was also mother of at least three illegitimate children by Bowles - himself the illegitimate son of a Liberal MP - and later became editor of the magazine as a reward, some suggest, for her services. Even in these enlightened times it seems there are some things Ladies should best not know about.

PHS

A post-mortem on a generation of Britain's tower blocks and deck access flats will be conducted in the next two days as council chairmen, technical officers and tenants' organizations meet in London and Manchester to discuss what can be done with them.

The complexity of the problem is matched by its scale. Nearly one million system-built flats went up in the post-war housing boom, born of successive governments' good intentions and attempts to win votes. Electors and party conferences were promised up to half a million new homes a year.

To achieve such targets, engineering and building companies introduced prefabricated systems, many imported from abroad, while the architectural and engineering professions largely took very little interest in what was going on, or were swept up in the excitement of delivering the goods.

Today the cost of their enthusiasm is proving very dear, in both the misery of tenants living in appalling conditions and in terms of the money needed to repair and refurbish, or demolish and rehouse.

It is estimated that at least 10,000 homes built within the last 15 years have already been torn down, and that £5 billion will need to be spent on essential repairs by the turn of the century. Councils, meanwhile, will be repaying the original building loans for the next 45 years.

The Government's decision on Tuesday to order councils to make safety checks on Taylor Woodrow-Anglian, Larsen and Nielsen (TWA) blocks, of which Ronan Point is an example, was timed to have a major impact on today's seminar on the subject which the GLC is hosting at County Hall. There are at least 5,000 flats in TWA blocks on 36 estates in London, and perhaps another 3,000 flats built from the same system around the country. The stark

choice is between demolition and repair. Newham Council in east London has already decided that Ronan Point and five other blocks on the Freemasons Road Estate must come down. Three more blocks are being evacuated so that essential fire-proofing can be carried out. The housing chairman, Fred Jones, plans to dismantle Ronan Point so that the precise construction methods will be revealed and councils owning similar blocks can learn the nature of the problems.

There is nothing exceptional about Ronan Point compared with other TWA blocks. Except, of course, that at about 5.45 am on the morning of May 16, 1968, a gas explosion in an eighteenth-storey flat caused the progressive collapse of the south-east corner of the building. Five people were killed and 17 injured.

The disaster, and the subsequent tribunal, ensured its immortality as a symbol of the technical failure of Britain's post-war housing policy, of building a large number of homes at the lowest cost and of low quality. Like the ghost in Henrik Ibsen's play, Ronan Point will never die but

can only be laid to rest by coming to terms with the issues which it raises. The main issues are these. To what extent are system-built flats repairable to ensure their continued use for an economic period, say a further 45 years? And who is responsible, financially as well as morally, for putting things right or for demolition and rehousing the tenants?

To answer the first question, councils will have to wait for the Building Research Establishment to complete its appraisals of 36 types of system in common use since the war. At least 140,000 flats are involved. One might well ask whether, by putting only 16 people on to researching the systems from existing published sources rather than undertaking any practical tests, the Government is really doing enough.

To what extent can remedial work be guaranteed to last? After the Ronan Point disaster more than £100m was spent bolting up nearly 600 tower blocks containing 40,000 flats. Among them was Ronan Point itself which, less than 20 years later, is again found to be structurally

Charles Knevitt looks at the financial burden imposed by the nation's Ronan Points

Who will pay for the high-rise folly?

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unsound. No one wants to throw good money after bad for the sake of expediency.

On the question of responsibility councils (mostly Labour-controlled), which own the blocks, are not optimistic that their argument will get across sufficiently strongly for the correct action to be taken. It was government departments - the Ministry of Housing and Local Government and the Ministry of Public Building and Works - which persuaded builders to introduce the methods used, in order to meet their subsidies to pay for them. The Building Research Establishment was involved in formulating the regulations and codes which applied to the blocks; and government even set up the National Building Agency to vet the systems and issue certificates of worthiness. After the Ronan Point collapse the government of the day paid for half the cost of remedial work (it was going to be 40 per cent until the outcry from the local authorities). How much does this Government intend to give them now?

The omens do not look good for councils with TWA blocks, or those meeting in Manchester tomorrow to discuss deck access flats. The Government is trying to distance itself as far as possible from what it argues are individual council problems with individual estates. In the case of one London borough, its entire housing allocation next year for one area will be absorbed in patching up one TWA estate. Many other councils will probably discover that they are in the same position once safety checks have been carried out.

When will this government come to terms with the ghosts of its predecessors and finally lay them to rest?

The author is architecture correspondent of *The Times*.

Ronald Butt

Wanted: a credo for capitalism

The Conservative Party has a problem. It is the same problem that it always has, but in the prevailing social and economic climate it becomes more acute. Whereas the Labour Party can assert that its creed of selfless sharing, to be achieved by the planned subordination of each individual's personal interest to the well-being of the community, the Conservatives have to defend a capitalist system which is built on the assumption that the prosperity and well-being of all is best served as a by-product of the free pursuit of economic self-interest.

Defenders of capitalism and the free market cry of course, properly claim that the system is self-justified by its consequences since it safeguards liberty against the pretensions of the state, and also because the energy of personal enterprise is more productive than the planning of bureaucrats and that all benefit from this.

Even so, that does not remove the difficulty faced by a Conservative Party in an age when its principal purpose is more to defend a free economy against the moral claims of socialism than to fulfil its original function of preserving the best in the constitution and ensuring the continuance of a stable, but evolving society. It is, to say the least, a handicap for the Conservative Party that by the nature of things it lacks a self-defining moral theory to justify capitalism. Unlike socialism it cannot easily claim to be based on a moral principle but merely to be justified on the grounds that, by accepting human nature for what it is, it makes the best of a bad job.

The other day I listened to a lecture given under the auspices of Gresham College in the City of London by Professor Peter Berger of Boston University, a sociologist involved in the study of international capitalism. His theme was the rather different one that Marxism is the only theory which systematically interprets capitalism in its social aspect, that there was no general theory of capitalism to unite all its well-meaning supporters, from the Keynesian to the monetarist, and that there ought to be a "theory of capitalism" to do this. As he presented it, the modern world now divides into three parts: western industrial capitalism, industrial socialism (exemplified in the USSR and its satellites), and East Asian capitalism. He also argued that while capitalism has a relationship to individualism, that linkage is extrinsic and accidental rather than intrinsic, as illustrated by Japan, where, of course, the worker is obliged to the company for everything of importance in his material life to an extent that is wholly alien to western ideas, and individualism takes second place to the capitalist collective.

In his lecture, Professor Berger also asserted the empirical relationship between capitalism and political democracy. He emphasized that though there are many capitalist countries which are non-democratic (all in the Third World) there are no genuinely socialist societies that are democratic. Socialism requires constant expropriation as a perpetual condition of its survival; it needs a perpetual process of intervention by the state against individual actions. It demands in practice a kind of dictatorship. As for the question of introducing market elements into a socialist society, as is now tentatively happening in China and parts of Eastern Europe, this would either lead to the destruction of socialism or it would have to be supported by the elite whose right to govern by socialist criteria it would threaten.

This is a rational analysis but it still leaves us with the unanswered question: is there a wholly different morality about western capitalism and is the individualism of western capitalism essential for a society whose basic morality is liberty? While the higher moral are the conditions for democracy, under conditions of industrial socialism and capitalism? Above all, is it possible for a capitalist society to claim, as socialism does, that it is moral in itself and not simply the most convenient way of managing the urges of power and money that are intrinsic to corrupt human nature?

In practice, of course, capitalism is anything but unbridled, and is hemmed about by social conventions which call for the state to intervene and the bureaucrats to operate a vast industry of redistribution. Whatever provides the result from this, it provides a gentler society to five in. Even so, capitalism is more on the defensive than it should be because it "cannot" proclaim the "Utopian objective" that socialism has, namely, to socialize wealth and to end the dominance of the state's moral officials and self-perpetuating activists over the lives of those they govern.

Yet there is a moral basis for capitalism that is intrinsically valid. It rests on the claim that ultimate morality exists only in the individual who is guided by a basic moral insight which has been conveyed down through all the great religions and philosophical systems that have commended man's loyalty. This does not mean that there is no such thing as a moral society because essential morality is individual. Nazism was surely an amoral society; so is Soviet communism. Societies, including our own, which try to operate by accepting the ultimate importance of each individual for his own sake and not simply as a tool of the "moral" state, can surely be described as "moral".

But since the ultimate morality must lie with the individual (whether in resisting the commands of an evil dictatorship or trying to behave better rather than succumb to his society) the basic basis of capitalism must surely be that the individual must surely be that he must be being "accidental" to individual responsibility in its moral justification. Capitalism provides the "only" conditions in which the full challenge to individual morality can function. We also know empirically that individual morality is not anarchic, since the majority must have respect for the virtues that are collectively understood, which include concern for others.

A Conservative Party supporting capitalism should preach a society in which the state with its corrupting power owns no messages as little as possible, with the maximum scope for individual morality while having down a social framework in which the welfare of all is protected by basic arrangements for self-provision. These should be supplemented with state provision only where self-provision cannot suffice.

The more responsibility is placed on individuals, the better they respond to it - on the behalf of others as well as their own. The difficulty is that socialism, although it has contributed much of value to human thinking, has hijacked the moral vocabulary of politics. Conservatives, who are rather bad at producing a moral vocabulary of their own, should start from the proposition that individual responsibility is not a recipe for selfishness but probably the best means of stimulating the opposite.

Richard Heller

Beating famine, salami style

In recent years a number of American banks have been victims of a computer fraud known as "the salami". It involves the unauthorized use of gaining access to a bank's central computer and instructing it to transfer regularly a minute sum, perhaps just a single cent, from all the bank's accounts into a single account under the fraudster's name or control. No one except possibly Mr Scrooge McDuck notices a shortfall of one cent from his account, but one cent multiplied by several million is a lot of salami.

In different hands the salami could become a novel but legitimate means of fund-raising for charity. Suppose that banks offered, as an optional service to customers, a facility whereby "odd pennies" in their accounts would be regularly and automatically transferred to a fund for charitable purposes. Customers could instruct their bank regularly to round their balances downwards, say to the nearest 10 pence, or to the nearest 50 pence or pound, and transfer the surplus to a good cause.

Such a new facility - an electronic collecting tin - could prove to be a highly productive and cost-effective means of raising funds for charity. There would be no administrative or promotional costs for the charity concerned and other fund-raising activities would not be prejudiced. The scheme could reach a large number of people very quickly and involve them as contributors to charity for the rest of their lives.

It is not an original idea. In the past Oxfam and other prominent charities have proposed it to the banks, who objected - and still object - that the extra administrative cost involved would render the scheme ineffective as a fund-raising proposal. They also say that if they introduced the scheme for one charity they would have to make it available to all, thus increasing costs and reducing the yield to any particular charity.

Richard Bassett

Green Danube - and the old guard quakes

staunchest supporters few now believe that Dr Sinowatz's government can survive the next general election. His Socialist-Liberal coalition is increasingly becoming an object of fun in the more provocative Austrian newspapers. Inside the Socialist Party, there is already a widespread feeling that a healthy period of opposition will give it time to renew its strength and recover its prestige.

The increasing popularity of the Austrian Green Party is an example of the shift in public thinking. Traditionally sensitive to German ideas, young Austrians have found the label "Green" a worthy if at times sentimental mantle with which to cloak their frustration with a country contemptuous of youth.

Treated as their parents' property until they marry, forced to take exams until they are almost 30 and made to feel inferior to the phalanxes of old age pensioners who treat Vienna's public transport

system as their exclusive preserve, it is not surprising that many young Austrians feel that to be young is to be a member of an underprivileged minority.

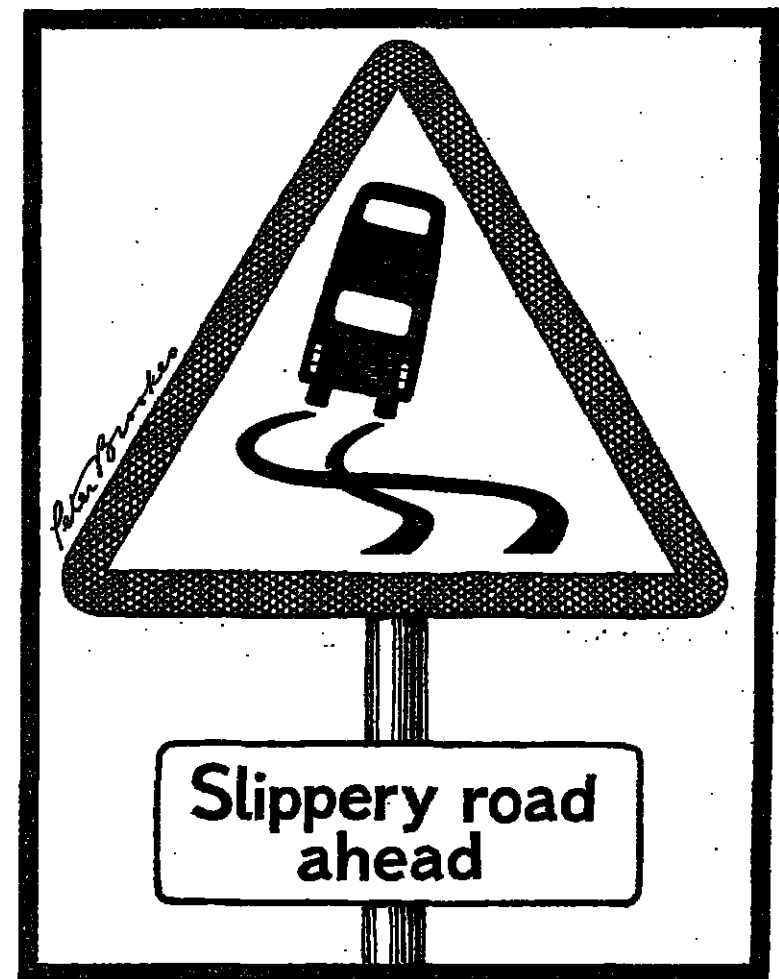
At Hainburg, for the first time in Austria's history, the country's younger generation single-handedly halted a major government decision. With the incorporation of the Liberal Party into the 1983 government, the substantial protest vote in Austrian politics has gone to the Greens. Their leader, the rustic, bearded Herr Kaspananz Sima, has become Austria's most popular politician.

For Dr Sinowatz this development is unfortunate. The Greens represent a new force which threatens to upset the delicate balance of Austria's social contract, founded on cooperation between the trade unions and business leaders. Now, after the Hainburg debacle, the unions are still smarting. Their unanimous support for the scheme,

replaced nine of its conventional buses with 38 Ford Transit vans costing £20,000 apiece. The frequency of services to some outlying housing estates has been increased dramatically - every three minutes, stopping anywhere along the route, compared with the double-deckers' 30-minute intervals.

The results have been patchy. While the minis have had little impact on the council estates, in middle-class areas the experiment is apparently a great success, with business up by 60 per cent. Even so, says Harry Blundred, manager of Devon General, the service would never have got off the ground had he not persuaded the unions to work for less than normal wages. "The minis only take 16 passengers so it's no good talking about national wages and conditions," he admits. The unions were nervous, afraid that this was the thin end of the wedge. Of his 64 minibus drivers, nearly all were recruited from outside the industry and most were on the dole.

These West Country experiments are examples of what can be done within the existing framework. But for a preview of the future, Hereford is the place to look. Here the battle between the state-owned NBC and private enterprise has been raging for four years, with mixed results.



Slippery road ahead

In October 1981 the Tory-controlled Hereford and Worcester County Council decided to put some of the Government's ideas to the test. About half the county was deregulated and private operators were invited to go head to head in a trial of strength with the local operator, Midland Red, a powerful offshoot of the NBC. As there had been many complaints about the quality of the Midland Red service, the county was hopeful of success.

As it turned out there was no great rush. The first and for some time the only applicant, a company called Flashes Co, soon fell foul of the traffic commissioners, who commented when revoking its licence: "It is just as well that those who travelled in your vehicles did not know how much their health and safety were at risk."

By the summer of 1983 the picture had changed. Three private companies were fighting Midland Red for business on a very narrow front. The battleground was the relatively lucrative handful of routes between the city centre and the housing estates on the outskirts. Midland Red hit back by slashing fares and putting on more buses, increasing the frequency of services on some routes by 78 per cent.

Mills freely admits that initially the public benefited but only, he adds, at off-peak times when the private operators had finished their school runs and other contract work. Furthermore, he says, the private companies did no market research and opened up no new routes; they merely tried to steal Midland Red's business on the same schedule but a few minutes ahead. There were undignified scenes as rival buses raced each other to the next stop.

As the battle raged, the city officials began to view the whole operation with general alarm. In November last year, Graham Roberts, the city surveyor, reported: "The competition has resulted in a dramatic increase in the number of vehicles present in the limited confines of the city centre. It has created major environmental problems with little or no opportunity to control or limit the problems created. Public reaction has not welcomed the increase in the city centre and complaints have been long and generally justified. In Hereford the experiment has been a 'trial' in a good many aspects."

Since then, however, the problem has eased. Midland Red's response has been so fierce that now only one of the three private operators is still working these routes.

There is ammunition for both sides in the Hereford experiment. The Government's supporters would argue that Midland Red is so big and so powerful that its rivals had no chance and were bound to come off the road. Its critics would say that the chaos was predictable, inevitable and in the long run counter-productive.

Their power to mobilize tens of thousands to demonstrate in favour of the project and their influence over the government have been all but paralysed at least temporarily.

Their leader, Dr Anton Benya, has been transformed from one of the most powerful figures in Austrian politics to a powerless figurehead. His followers, furious at the power plant's new opposition, formed a group to march on Hainburg themselves to eject the demonstrators, and it took all the government's very great gifts of improvisation to prevent them.

The question remains whether the trade unions' anger can be confined to noisy meetings and whether the well-oiled machinery of Austrian consensus politics can cope with the new dimension created by the resurgence of environmentalist feeling throughout the country.

While the coming celebrations of the signing of the Austrian State Treaty in 1955 will commemorate the extraordinary achievements of Austria's post-war 30 years, Hainburg has revealed all too clearly how fragile the renowned art of Austrian compromise has become.

On March 17 1873 Gladstone's Government was defeated on the Irish Universities Bill. Nevertheless the Ministry remained in office.

In a new House of Commons a Conservative Government will have a majority of 50... What would have been the feeling of the new Premier any time during the last five-and-twenty years if he had led a Party which only had short of its opponents by 50?

Very little reflection is necessary to show that the inherent superiority and influence of the Liberals as an Opposition must be greater than those of the Conservatives. Their prospect of winning back the constituencies which have pronounced against them cannot be very remote.

The Conservatism of the hour, so far as it has a true political character and is not determined by personal dislikes or trade grievances, is produced by mingled fatigue and apprehension.

MR. DISRAELI, personally, may be credited with a desire to adopt what is sound and feasible in the Liberal creed, but experience has proved that the traditions of the Conservative Party cannot be over-ridden by the most powerful Minister.

Arts without subsidy

From Mr Kingsley Amis Sir, According to David Hewson (feature, February 14) "the sense of anger, disillusionment and even betrayal now being expressed over the direction of the Government's arts policy is virtually universal."

Subsidy damages art by tending to foster irresponsibility, showiness, cliquism and self-indulgence in the artist. At the same time the public's power to choose what art it wants, by financial pressure on the artist, is dangerously weakened.

Age concern

From Mr R. E. Alston Sir, In his Saturday article "Making things as good as old" (February 16) Roy Strong seems to think that it is only in country and gardening clothes that a hint of age is permissible.

Holes in the welfare safety net

From Mr Ian McMaster Sir, Not only is John Hoskyns's analysis of Britain's economic decline without basis, as shown by Kaldor and Ward (February 15), he also shows a complete lack of understanding of the present welfare muddle.

He bemoans the fact that one in eight of the population is now reliant on supplementary benefit without considering why this is the case. It is certainly not because benefits are too generous either in absolute terms or relative to wage levels.

No, the Beveridge "safety net" concept has failed first, because contributory benefits have been consistently set too low - some have even been cut in real terms in recent years - and second, because contributory benefits are unable to cope with a situation of mass and long-term unemployment in which people either cannot "earn" the right to social insurance, or else they exhaust their entitlement.

The real "man-made disaster" is the pursuit of policies, such as the spending cuts advocated by Hoskyns, which have led to a rise in the number of unemployed people from 1.2 million in 1974-80 to 2.8 million in 1984-85.

There is indeed a real need to reform the welfare state. This requires, however, significantly more resources rather than wholesale dismantling. Hoskyns's call for support to be directed to those in "real need" is a demand for further means-testing, with the associated problems of extending the poverty trap and low take-up.

It is clear that collectively we can afford a decent, dignified and non means-tested welfare state. While, as Hoskyns says, the tax burden on those with lower incomes is too high, this is not true of the overall tax burden. The tax structure must

be reformed to ensure that it is more progressive.

There is no shortage of sensible and realistic proposals for the reform of the welfare state. The vast majority of evidence given to the "Fowler reviews" totally opposed the Hoskyns analysis and prescription. Unfortunately, there is a real danger that the minority view of unduly influential groups such as the Institute of Directors will play a greater role in shaping future policy.

This will be to the detriment of all except those people who will benefit most from the tax cuts which will be financed by the assault on the welfare state.

Yours faithfully, IAN McMASTER, Action for Benefits, c/o SCPS, 124-130 Southwark Street, SE1, February 15.

From Mr R.P. Harsant Sir, I must come to the defence of Sir John Hoskyns following John Cousins's attack in his letter (February 18).

Sir John in fact spent 11 years (until 1975) running this company - Hoskyns Group Ltd - which designed and installed the first computer application systems in the UK for manufacturing companies.

The company was (and still is) a leading systems supplier to the financial services market. Thus he does indeed have considerable insight into these two industries.

Further, this company, which employs over 12,000 people, does actually pay people on their individual performance and we do not find this to be a management problem.

Mr Cousins states that there is nothing so divisive as different pay for comparable work. Whilst on one level this may be so, I would disagree with the general philosophy behind the statement. To pay people the same is supremely demotivating: what incentive is there for people to try to be more efficient and productive if that effort cannot be recognised in the most obvious way?

Yours faithfully, R.P. HARSANT, Financial Director, Hoskyns Group Ltd, Africa House, 64-78 Kingsway, WC2 February 19.

are people who do not like the fact that during World War II the USSR, the USA and Britain managed to overcome great difficulties and differences, and to pool their efforts in the framework of the anti-Hitler coalition.

But the lessons of war, no matter what efforts might be made to silence or distort them, vividly show that the policy of confrontation and "crusades" the policy which was greatly damaged by the process of European security and cooperation, does not have any prospects.

Respectfully, ANDREI DUBROVSKY, Novosti Press Agency, 4 Zubovskii Boulevard, Moscow, USSR, February 11.

Bombing of Dresden From Dr Noble Frankland Sir, Estimates of the Dresden dead, which this week have ranged from 35,000 to 250,000, are an improper basis for the assessment of an important historical event - the bombing of Dresden.

We in the West do not know the actual number of dead, but probably it was between 35,000 and 70,000. We do, however, know that Dresden was bombed for reasons of urgent military necessity, namely, to assist the Russian advance by the devastation of cities in the rear of the German retreat and to convince the Germans, who were still fighting vigorously, that further resistance would be useless.

Though the degree of destruction was tragically greater than required, Bomber Command had no means of foreseeing that the German night fighter force would not operate that night.

Surely, Sir, after 40 years you might help opinion to turn from hysteria to historical appraisal as a basis of judgment. Yours sincerely, NOBLE FRANKLAND, Thames House, Oxford, February 15.

Judaism and surrogacy From Rabbi Julia Neuberger Sir, Clifford Longley reported very accurately (February 11) the tensions within the Jewish community, and in particular the Chief Rabbi's views on my opinions. It is, however, important to stress that Sir Immanuel Jakobovits, in an interview in the Jewish Chronicle, has implied to me views which I do not hold - describing them as obscene - and has not confronted the central issue.

Judaism is not a monolithic structure with one voice on every difficult question. The rabbis of the Mishnah and Talmud had their disagreements and there are divergent trends in the Jewish community today; a pluralist approach is the only one which can hope to give us communal unity.

Forty divided years

From Mr Andrei Dubrovsky Sir, On February 4, exactly 40 years after the Yalta conference began its work, your newspaper made assertions with a view to revising the decisions reached there.

You write, for example, that "for tens of millions of people in Central and Eastern Europe 'Yalta' is the enduring symbol of their betrayal by the West into Soviet bondage," that "the 'Helsinki' process 'may yet be a part of overcoming Yalta', rather than cementing it" and that "that must be our ultimate goal."

The Yalta conference discussed and adopted principles for post-war peaceful arrangements. Its decisions largely predetermined the development of international life in the latter half of the century. But the documents of the conference do not contain any decisions which could be interpreted as a "split" of Europe.

On the contrary, the "spirit of Yalta" (despite different viewpoints and disputes) demonstrated that the Allies in the anti-Hitler coalition could settle contradictions, reach compromises and coordinate their actions.

Europe was divided through the fault of the Western Powers themselves, because it was the USA, Britain and France that violated the decisions of the Yalta and Potsdam conferences and set up the anti-Soviet Nato alliance, having involved the re-militarized Federal Republic of Germany.

Why now, 40 years afterwards, is the West attempting to revise the results of Yalta? Apparently, there

Fear of Aids From Prebendary Michael Saward Sir, I have today received a letter from a member of our church declining to receive the eucharistic elements at Holy Communion until the medical profession gives a categorical assurance that Aids is non-transferable through salivary contact.

This decision stems from an article in a national newspaper which has left my correspondent worried lest a cold sore might be an infection point.

It is, needless to say, a disturbing threat to the maintenance of Christian fellowship in a congregation where no suggestion has been made that any homosexual behaviour by clergy or people is thought to exist.

Yours faithfully, MICHAEL SAWARD, Ealing Vicarage, 11 Church Place, W5, February 14.

From Mr M. K. Lane Sir, I can understand the feelings behind the recent advice of the Fire Brigades Union to its members despite it being rather negative advice.

As seen through bishops' eyes

From the Right Reverend Dr Oliver Tomkins

Sir, As one of the two bishops who presented Dr Jenkins for consecration as Bishop of Durham, I would comment on the letter (February 16) from the Bishop of Norwich.

He rightly says that the services for the consecration of bishops in the Alternative Service Book confronts every bishop-designate very clearly with "the challenge to confess the fullness of the Catholic faith before the laying on of hands."

I stood beside Dr Jenkins whilst he answered "clearly, humbly and confidently" in the affirmative all the questions put to him by the archbishop. I do not believe that he was lying.

What is at stake is the interpretation of the words of Scripture and creeds. I personally hold an interpretation, e.g. of the scriptural accounts of the Resurrection, which is neither that of the Bishop of Durham nor that of the Bishop of Norwich, and I claim the same right as either of them to answer affirmatively to the searching questions of the ordinal.

Those responsible for recommending men to fill the sees now or soon vacant will realise that the family life of the Church of England still needs different kinds of minds to lead it.

Yours faithfully, OLIVER TOMKINS, 14 St George's Square, Worcester, February 16.

From Sir John Barnes Sir, Clifford Longley (feature, February 9) compares the present Bishop of Durham with my father, Bishop of Birmingham from 1924 to 1953. Canon Bentley (February 13) builds on this to say that we have been here before.

But have we? My father might or might not have agreed with some of Dr Jenkins's underlying ideas, but he certainly would not have expressed them in the same language. He had a reverence for simple religion and a respect for human frailty.

Nevertheless, Archbishop Fisher saw fit to condemn my father's views, saying that if he held them himself he could not hold the office of a bishop - an obvious hint that my father should resign. Indeed, at the same time, the ecclesiastical establishment introduced a Bishops' Retirement Measure, clearly designed to oust people like my father on doctrinal grounds. They did not succeed.

Unlike Fisher, the present Archbishop of Canterbury, in his remarks to the General Synod on February 13, has shown a genuine and commendable compassion.

The Church of England is nothing if not comprehensive. It should not ask either/or questions but seek both/and answers. But to do so, its bishops should avoid giving gratuitous offence.

Yours faithfully, JOHN BARNES, Hampton Lodge, Hurstpierpoint, Sussex, February 14.

Fair deal on the land From Mr Aidan Harrison Sir, Mr Stanley Clinton Davis (February 5) could be making a serious error in assuming that a further cut in cereal support prices will result in greater protection for the natural environment and a better cereals/livestock balance.

Farmers burdened by high interest and rental costs will be forced to maximise output by cultivating every available square yard and increasing applications of highly cost-effective chemicals and artificial fertilizers.

Lower grain prices would make intensively produced poultry and pigmeat further displace beef and lamb in our diet, so that even if farmers were able to finance the cost of returning to pastoral farming it would be difficult to find markets for their cattle and sheep.

If the European Commission is seriously concerned about the wellbeing of agriculture and the countryside it should be formulating policies which discourage the use of intensive farming systems and pollutants whilst favouring the more environmentally attractive extensive/pastoral methods.

END GAME

about the merits of a settlement based on it.

Last night's rejection thus again restores Mr Scargill's freedom of manoeuvre, just as at Congress in September. Then he extracted promises of full TUC support for his strike without having to concede any substantial TUC involvement in his operations. The fact that the TUC has been negotiating on behalf of Mr Scargill's union over this weekend reflects divisions within his NEC. But we should not delude ourselves too soon into thinking that now that the TUC has discharged this limited function, it will have much effect on the outcome of the argument which will continue to unfold between factions within the NUM.

Whatever tactical calculations can be made after today's delegate conference about future political developments within the NUM, the Coal Board's final position is now available for assessment. It can be judged against the underlying principles in defence of which the strike has had to be restricted at so much social financial and political cost to the country. The original principle was an industrial and economic one. It concerned the duty of a public enterprise to manage its operations on behalf of its owners, the taxpayers, but with due regard for the wellbeing of those working in the industry.

To discharge that responsibility the Coal Board had to preserve its final managerial prerogative to take decisions which serve the best interests of the industry, always respecting agreed procedures within it but remembering that the overall interest of the industry, and its paymasters, was not to run it as an expensive system of outdated industrial welfare, but as an organization which could make a valuable economic contribution to Britain's economic future.

Mr Walker and Mr MacGregor will assert that the Coal Board's final document subscribes to these industrial principles. The Coal Board's final

duty to take managerial decisions is upheld and, should the NUM agree, the union's respect for that prerogative and compliance with the preliminary procedures will also be upheld.

The economic principles are less clearly to be seen. It is true that the Coal Board in the document asserts the view that the union membership's best interests would be served by the development of an economically sound industry. That is nowhere asserted by the NUM. In other words the public will have to accept that the economic case has only been recognized implicitly by the union because its representatives have agreed to the document as a whole. Such an omission can only spell trouble for the future, and it should not have been left so vague.

This vagueness will aggravate the detailed negotiations now to ensue on questions of pay, amnesty for convicted miners and composition of the review bodies. But there is an even more important reason for regret that the Mineworkers' Union might have been allowed to escape from any explicit embrace of the sound economic principle which the Coal Board has spelt out on its own, and for which it has held out over all these months. That concerns the conduct of the dispute which apparently started as an industrial and economic one and subsequently developed into an issue concerning major questions of public order, freedom, violence and constitutional authority.

So much has thus been at stake, though none of those issues will feature in the final settlement. It should have been all the more important, therefore, to see that the industrial and economic elements of the dispute were so clearly expressed that they need no further explanation to reassure the general public that the struggle was worth being joined. Signatures on the document would not have been enough to reassure the nation of that point.

Some appreciation of this has been evident in recent years. The Territorial Army has been expanded, better equipped and more closely integrated with the regular army. The Home Defence Force is now also being enhanced, since the start of this year, and our regular reserves are being more closely monitored. Serious consideration should now be given to expanding and improving the Armed Services Youth Training Scheme, which has so far made a shaky start - to cope with the drain on firepower has already been demonstrated by recent conflicts in the Middle East and elsewhere. But if fighting went on longer than expected Britain would not only run out of manpower but would have no ready means of training more. The assumptions we are making are thus not only questionable, but irremediable. That should be a cause for some concern.

Few other countries suffer from this dilemma, either because they have retained

National Service or - as in the case of the United States or India - they have much larger standing forces. That Britain will re-adopt conscription looks unlikely and a massive expansion of our regular troops even more so. The answer must therefore be to make better use of our reserves.

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determined by a number of assumptions, chief among which is that the next world war would be a short one. Not only that, but it would be fought with high-precision weapons demanding more brain than brawn. A small skilled highly professional force has, therefore, been not only politically preferable but - happily - better suited to the task. Or so it seems.

Wars generally last much longer than expected - or so the experiences this century would suggest.

If this turned out to be the case next time, this country would be in trouble. Not only are our existing reserves needed to flush out the forces to their wartime strength, but so are the training machines at home. The need to increase wartime stocks to cope with the drain on firepower has already been demonstrated by recent conflicts in the Middle East and elsewhere. But if fighting went on longer than expected Britain would not only run out of manpower but would have no ready means of training more. The assumptions we are making are thus not only questionable, but irremediable. That should be a cause for some concern.

THE THIN RESERVE LINE

In a series of articles this week we have pointed to some of the changes which have transformed Britain's armed forces in recent years. No one with memories of National Service (one generation ago) or the Second World War (nearly two generations ago) can fail to be impressed by the metamorphosis.

Servicemen are better educated and more keenly motivated than they were, reflecting both the changing pattern of society and the demands which are made upon them in an age of high tech and terrorism. That the shift has been in the right direction is suggested by their performance in Northern Ireland and the Falklands War where, whatever political arguments have arisen, the courage and professional skill of the forces have been largely unquestioned.

But these have been peripheral to the theatre of operations for which the services have been designed. There has been no test of the adequacy of our defences for a war in Central Europe and its flanks - where we have immense responsibilities in Nato's front line. That the troops would prove resourceful and well trained can probably be assumed. But never mind the quality - feel the width. Do we have enough of them?

The shape and size of our armed forces has been

determined by a number of assumptions, chief among which is that the next world war would be a short one. Not only that, but it would be fought with high-precision weapons demanding more brain than brawn. A small skilled highly professional force has, therefore, been not only politically preferable but - happily - better suited to the task. Or so it seems.

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Nuclear deterrence From Lord Chalfont Sir, Monsignor Bruce Kent's comments on the dilemma of nuclear deterrence (February 12) provide material for some interesting speculation. His formulation of the problem is remarkably similar to that of General Brent Scowcroft, whose report to President Reagan on nuclear strategy last year contained the following sentence:

Deterrence is not, and cannot be, bluff. In order for deterrence to be effective we must not merely have weapons, we must be perceived to be able, and prepared, if necessary to use them effectively against the key elements of Soviet power.

An even more interesting similarity is that between Monsignor Kent's conclusion that "suicide is clearly not a rational defence policy and it is high time that we had one" and the reasoning behind the President's strategic defence initiative, now commonly known as "Star Wars".

It would indeed be a significant development if the Campaign for Nuclear Disarmament were now to pursue the argument of its general secretary to its logical conclusion and declare its support for President Reagan's strategic defence initiative.

Yours sincerely, CHALFONT, House of Lords, February 12.

The right of appeal

From the Chairman of the Bar Sir, On February 5, clause 43 of the Administration of Justice Bill, which would have removed the right to appeal to the Court of Appeal from a decision of the High Court refusing leave to apply for judicial review, was negotiated in committee in the House of Lords.

It is apparently the intention of the Government still to remove that right, but to put in its stead a review by a divisional court of the Queen's Bench, presided over by a lord justice of appeal, and it is apparently intended that this matter shall come before the House on Monday, February 25, on the report stage of the Bill.

Judicial review is now the only effective way of seeking a remedy in many important areas of public law. The issues which can be raised are almost always of the highest importance to the litigant himself, and often to the principles of good administration. It is by judicial review that there can be some judicial control over administration. This field of law has in recent years developed fast, in response to the steadily increased scope and strength of executive power.

The requirement that it should be necessary to seek the leave of the court at all strikes some of our colleagues from common law juris-

Nuclear deterrence

ditions overseas as strange, but if there is to be such a requirement, an applicant for judicial review should not be shut out without having the opportunity to have his case considered by a tribunal of the standing and independence of the Court of Appeal. The Court of Appeal can, when it considers it right to do so, follow a line different from a line which may have been followed in the Queen's Bench.

The original thinking behind clause 43 was to save valuable judicial manpower. It was always questionable how much time would be saved. Where an appeal succeeds, judicial time is clearly not wasted. Where the issue is borderline, the same is true. Where the appeal is hopeless, the oral hearing will be short. If, however, as is now proposed, there is in any event to be a right of review, there will be no saving of judicial time.

Now it is accepted that there should be a right of review, the only question is at what level the issue should be decided. In my view this is neither the time nor the occasion on which to whittle down rights of appeal.

Yours faithfully, DAVID CALCUTT, The Senate of the Inns of Court and the Bar, 11 South Square, Gray's Inn, WC1, February 14.



COURT AND SOCIAL

COURT CIRCULAR

BUCKINGHAM PALACE February 20: Mr John Mordaunt had the honour of being received by the Queen this morning when Her Majesty invested him with the insignia of a Member of the Royal Victorian Order.

His Excellency Dr Bernardo Ramirez was received in audience by the Queen and presented the Letters of Recall of his predecessor and his own Letters of Appointment as Ambassador Extraordinary and Plenipotentiary of Colombia to the Court of St James's.

His Excellency was accompanied by the following members of the Embassy, who had the honour of being presented to Her Majesty: Dr Ricardo Samper (Minister-Counselor), Lieutenant-Commander Ricardo Alvarado (Naval Attaché), Dr Nestor Osorio (Counselor), Dr Vicente Casas (Counselor), Dr Mario Ramirez-Arbeláez (First Secretary), Señorita Nini Johanna Soto (Second Secretary) and Dr Emilio Echeverri (Second Secretary).

Sir Antony Acland (Permanent Under-Secretary of State for Foreign and Commonwealth Affairs) was the honoree of the day when Her Majesty conferred upon him the honour of Knighthood.

Mr Robert Andrew (Permanent Secretary to the Northern Ireland Office) had the honour of being received by Her Majesty.

Admiral of the Fleet Sir Michael Pollock had the honour of being received by the Queen upon relinquishing his appointment as King of Arms of the Most Honourable Order of the Bath and delivered up to Her Majesty the insignia of the Order.

Air Chief Marshal Sir David Evans had the honour of being received by the Queen upon his appointment as King of Arms of the Most Honourable Order of the Bath when Her Majesty handed to him the insignia of the Order.

The Queen and the Duke of Edinburgh, Patron, this afternoon visited The Queen's School at Peter Rungo House, Carlton House Terrace, where Her Majesty and His Royal Highness were received by the Chairman (Mr David Plaston) and the Director (Mr John Garnett). After touring the Offices, The Queen presented a Royal Charter to the Society.

Royal Charter given to Industrial Society

The Industrial Society, which has leaders of management and unions on its council, received a Royal Charter from the Queen yesterday.

The society was founded 66 years ago by the Rev Robert Hyde, priest in charge at Hoxton, east London, who as the first industrial chaplain became concerned by the conditions of factory workers.

Mr John Garnett, the society's director, said: "I am delighted that the society is getting a Royal Charter because I believe in progress for the future independence."

"No one can argue that the society has been taken over by the Left or Right because its objects cannot be altered without the agreement of the Privy Council. The Royal Charter will help to protect this pluralistic approach."

Mr Garnett - only the third director since the society was founded - was a member of the Wilberforce inquiry into the 1972 miners' dispute. He said one of that inquiry's recommendations, to improve face to face communications between management and the workers, still held good.

The society had pioneered regular "team briefing" throughout industry, although it had so far failed to persuade the coal board of the vital necessity of using it.

Latest appointments include: Lord Gishborough, and Mr Mark Shuldham Redfern to be members of the Commission in succession to Lord Montagu of Beaulieu and Mr William Ernest Gifford Humphrey. Dr Christopher White succeeded David Piper as Director of the Ashmolean Museum, Oxford, with effect from 1 October 1985. Dr White is at present director of studies of the Paul Mellon Centre for Studies in British Art, London, as well as associate director of the Yale Centre for British Art, the Professor (adjunct) of the History of Art, Yale University, in the United States.

Birthdays today: Mr Humphrey Berkeley, 59; Professor Ruth Bowden, 70; Sir Colville Dewar, 78; Professor Patrick Duff, 81; Mr Leslie Durbin, 72; Carron Greg, 60; Dr H. MacL. Haverall, 83; Sir Conrad Heron, 69; Sir Reginald Hibbert, 63; Sir John McGroarty Hill, 64; Lord Hunter, 72; Professor Israel Levine, 92; Professor Sir Rupert Myers, 64; Sir Alan Orr, 74; Lieutenant-General Sir John Richards, 58; Professor F. W. Rimmer, 71; Mr Andrew Segovia, 52; Rex Surridge, 66; Mr Richard Turner-Warwick, 60.

Latest wills: Sir Ralph Marnham, of St John's Wood, London, consultant surgeon to St George's Hospital and wing of Edward VII Hospital for Officers, and a former senior-surgeon to the Queen, left estate valued at £220,743 net.

Commander Gordon Colin Campbell, Cambridge, Johnston, M.R.C., of Brighton, East Sussex, left estate valued at £1,234,033 net.

Mr C. J. Hetherington and Miss M. D. Boves: The engagement is announced between Christopher, son of Mr and Mrs C. J. Hetherington, of Chigwell, Essex, and Maura, daughter of Mr and Mrs M. Boves, of Horchurch, Essex.

Mr R. F. Jones and Miss S. Marryva Jones: The engagement is announced between Ralph, son of the late Colonel C. W. F. Jones and of Mrs M. T. G. Jones, of Richmond, Yorkshire, and Susan, younger daughter of Major A. M. H. Jones, of Sulhamstead, Berkshire, and Mrs A. D. Sells, of Eyam, Derbyshire.

Mr C. H. Joseph and Miss V. L. Walker: The engagement is announced between Charles, elder son of Mr and Mrs L. D. Joseph, of Farnhams, Chalfont-St Giles, Buckinghamshire, and Victoria, daughter of the late Mr A. N. S. Walker, C.M.G., and of Mrs Anne Walker, of Iron Mill, Old Ford, Somerset.

Mr S. P. D. Leach and Miss A. M. Hodson: The engagement is announced between Simon, eldest son of the late Mr Peter Leach and of Mrs Francis Chute, of Stedham, Middlehurst, Sussex, and Mary, younger daughter of Mr Alan Hodson and Mrs Rita Hodson, of Richmond, Surrey.

Mr M. R. Little and Miss L. Walker: The engagement is announced between Michael Robert Little, of The Lydes, Taddington, Gloucestershire, only son of the late Mr Robert William Little and of Mrs Little, of Calmpton, Devon, and Ellen Louise, only daughter of Mr and Mrs Winston Walker, of Welford-upon-Avon, Warwickshire.

Mr T. C. Parkes and Miss W. P. Hook: The engagement is announced between Timothy Charles, youngest son of the late Mr F. L. Parkes and of Mrs M. J. Parkes, of Kentworth, Warwickshire, and Wendy Patricia, elder daughter of Major and Mrs V. R. Hook, of Deepcut, Camberley, Surrey.

Mr S. B. Reffell and Miss K. B. Goldsworthy: The engagement is announced between Simon, son of Mrs U. D. A. Reffell, of Chelms, and Kim, daughter of Mr F. C. Goldsworthy, recently of Gloucestershire.

Mr S. B. Roberts and Miss A. S. Norman: The engagement is announced between Stewart, only son of Mrs Joyce White and the late Mr Evan Roberts, of Higher Bevington, Wirral, and Anna Susan, daughter of Mr and Mrs John Norman, of Searley, Wiltshire.

Mr C. J. Sherlick and Miss S. A. Jackson: The engagement is announced between Christopher John, son of Mr and Mrs T. K. Sherlick, of Birmingham, and Alicia, daughter of the late Warren Arthur Louis Jackson and of Mrs Joy Jackson, of Shropshire.

Mr J. C. L. Young and Miss A. H. Stewart-Wilson: The engagement is announced between Jonathan, only son of Captain H. R. C. Young, R.N., and Mrs Young, of Petersfield, Hampshire, and Alice, elder daughter of Lieutenant-Colonel and Mrs Blair Stewart-Wilson, of Browning Close, London.

Marriage: Mr E. Knox and Miss V. Vibert: The marriage took place in Victoria, Hong Kong, on February 15, between Mr Eric Knox, only son of the late Mr James Knox and Mrs Daphne Knox, of Bathurst, Cape Province, and Miss Vivian Vibert, elder daughter of the late Advocate Vivian Vibert and Mrs Joy Vibert, of St Martin, Jersey.

Church news: The Rev Canon Green, Vicar of St Andrew's, London, was elected to the post of Rector of St Andrew's, London, on February 15. The Rev Canon Green, who was elected to the post of Rector of St Andrew's, London, on February 15, was also elected to the post of Rector of St Andrew's, London, on February 15.

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Lady Susan Hussy, Sir William Heselrige and Major Hugh Lindsay were in attendance.

The Duke of Edinburgh, President of The Duke of Edinburgh's Commonwealth Study Conference, held a Press Conference at St James's Palace this morning.

His Royal Highness, President of the Royal Mint Advisory Committee, later chaired a meeting of the Committee at Buckingham Palace.

The Duke of Edinburgh attended a luncheon given by the Institution of Mining Electrical and Mining Mechanical Engineers (President, Mr John Dunn) at the Connaught Rooms, Great Queen Street, WC2.

The Duke of Edinburgh this evening attended the Greenlands Association National Dinner at the Grosvenor House Hotel, Park Lane, W1.

His Royal Highness was received by the National Chairman of the Association (Mr W. Davidson) and the President (Professor T. Kempner).

Brigadier Clive Robertson was in attendance.

CLARENCE HOUSE February 20: Lieutenant-Colonel Nicholas Hepworth today had the honour of being received by Queen Elizabeth The Queen Mother, Colonel-in-Chief, the King's Regiment, upon relinquishing his appointment as Commanding Officer of the 1st Battalion, Queen Elizabeth The Queen Mother was present this evening at the Mansion House, The principal speaker was Mr John Raiman. Mr David Badman, president of the chamber, was in the chair.

Others present were: Lord Aberdeen, Mrs Marc, Caroline, Mr Michael Davies, John Apple-Croft, Mr John G. H. Jones, Mr John G. H. Jones, and Sir Anthony Kerfoot, M.P.

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Speakers' corner: Mr John Bosley, Speaker of the Canadian House of Commons, with his wife (right) at the reception held at the Palace of Westminster yesterday to mark his visit to meet British parliamentarians. With Mr and Mrs Bosley are the Lord Chancellor, Lord Hallisham of St Marylebone, and the Speaker of the House of Commons, Mr Bernard Weatherill and Mrs Weatherill (Photograph: Murray Job).

Luncheons

Commonwealth Parliamentary Association The Secretary-General of the Commonwealth Parliamentary Association, Sir Robin Vanderfelth, gave a luncheon at the Houses of Parliament yesterday in honour of the Speaker of the House of Commons, Canada, Mr John Bosley, M.P. and Mrs Bosley.

Others present were: Lord Aberdeen, Mrs Marc, Caroline, Mr Michael Davies, John Apple-Croft, Mr John G. H. Jones, Mr John G. H. Jones, and Sir Anthony Kerfoot, M.P.

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Forthcoming marriages

Mr P. V. Allen and Miss C. A. Bowie: The engagement is announced between Peter, son of Mr and Mrs H. C. Allen, of Oxted, Surrey, and Claire, daughter of Mr John Bowie, of Colebrook Park, Pembury, Kent, and Mrs James Douglas Robertson, of London.

Mr R. Baker and Miss G. Murphy: The engagement is announced between Roger, son of Mr and Mrs L. Baker, of Timperley, Cheshire, and Gillian, younger daughter of Mr and Mrs R. V. Murphy, of Hale Barns, Cheshire.

Mr A. N. P. Ballance and Miss A. J. Sutton: The engagement is announced between Anthony, son of Major and Mrs R. Ballance, of Abercrombie, Brecon, Powys, and Andrea, daughter of the late Mr and Mrs A. J. Sutton, of Hartshorne, Burton-on-Trent.

Mr D. Blausten and Miss M. Coen: The engagement is announced between Douglas, second son of Mr and Mrs Cyril Blausten, of Hampstead Garden Suburb, London, and Maxine, second daughter of Cavaliere del Lavoro Massimo and Mrs Thelma Coen, of St John's Wood, London.

Mr B. G. S. Cole and Miss G. A. L. Carter: The engagement is announced between Bruce Gordon Scott, younger son of the late Mr Geoffrey Cole and Mrs Mollie Cole, of Tunbridge Wells, Kent, and Geraldine Anne Louise (Lulu), elder daughter of Mr and Mrs Michael Carter, of Todd Manor, Wisbech, Cambridgeshire.

Mr S. B. Reffell and Miss K. B. Goldsworthy: The engagement is announced between Simon, son of Mrs U. D. A. Reffell, of Chelms, and Kim, daughter of Mr F. C. Goldsworthy, recently of Gloucestershire.

Mr S. B. Roberts and Miss A. S. Norman: The engagement is announced between Stewart, only son of Mrs Joyce White and the late Mr Evan Roberts, of Higher Bevington, Wirral, and Anna Susan, daughter of Mr and Mrs John Norman, of Searley, Wiltshire.

Mr C. J. Sherlick and Miss S. A. Jackson: The engagement is announced between Christopher John, son of Mr and Mrs T. K. Sherlick, of Birmingham, and Alicia, daughter of the late Warren Arthur Louis Jackson and of Mrs Joy Jackson, of Shropshire.

Mr J. C. L. Young and Miss A. H. Stewart-Wilson: The engagement is announced between Jonathan, only son of Captain H. R. C. Young, R.N., and Mrs Young, of Petersfield, Hampshire, and Alice, elder daughter of Lieutenant-Colonel and Mrs Blair Stewart-Wilson, of Browning Close, London.

Mr E. Knox and Miss V. Vibert: The marriage took place in Victoria, Hong Kong, on February 15, between Mr Eric Knox, only son of the late Mr James Knox and Mrs Daphne Knox, of Bathurst, Cape Province, and Miss Vivian Vibert, elder daughter of the late Advocate Vivian Vibert and Mrs Joy Vibert, of St Martin, Jersey.

Mr M. R. Little and Miss L. Walker: The engagement is announced between Michael Robert Little, of The Lydes, Taddington, Gloucestershire, only son of the late Mr Robert William Little and of Mrs Little, of Calmpton, Devon, and Ellen Louise, only daughter of Mr and Mrs Winston Walker, of Welford-upon-Avon, Warwickshire.

Mr T. C. Parkes and Miss W. P. Hook: The engagement is announced between Timothy Charles, youngest son of the late Mr F. L. Parkes and of Mrs M. J. Parkes, of Kentworth, Warwickshire, and Wendy Patricia, elder daughter of Major and Mrs V. R. Hook, of Deepcut, Camberley, Surrey.

Mr S. P. D. Leach and Miss A. M. Hodson: The engagement is announced between Simon, eldest son of the late Mr Peter Leach and of Mrs Francis Chute, of Stedham, Middlehurst, Sussex, and Mary, younger daughter of Mr Alan Hodson and Mrs Rita Hodson, of Richmond, Surrey.

Mr M. R. Little and Miss L. Walker: The engagement is announced between Michael Robert Little, of The Lydes, Taddington, Gloucestershire, only son of the late Mr Robert William Little and of Mrs Little, of Calmpton, Devon, and Ellen Louise, only daughter of Mr and Mrs Winston Walker, of Welford-upon-Avon, Warwickshire.

Mr T. C. Parkes and Miss W. P. Hook: The engagement is announced between Timothy Charles, youngest son of the late Mr F. L. Parkes and of Mrs M. J. Parkes, of Kentworth, Warwickshire, and Wendy Patricia, elder daughter of Major and Mrs V. R. Hook, of Deepcut, Camberley, Surrey.

Mr S. P. D. Leach and Miss A. M. Hodson: The engagement is announced between Simon, eldest son

THE ARTS

Television

The last rose

Rosamund Lehmann is 84 this month. She wrote her first novel Daisy Answer in 1927. This newspaper observed that it promised new possibilities for literature and successful novels followed. In 1953, she wrote The Echoing Grove then slipped from the public gaze until the 1980s when she was republished by Virago.

compulsion to write: "I started to write Dusty Answer and couldn't stop." Her last book, The Echoing Grove, had been a kind of agony to write but had seemed to round off her life, to be the conclusion. She had felt after it that if she wrote again it would be somehow different.

Dennis Hackett

Steafel Express

shoe-free. Character, for Steafel, still begins with shoes; but without that eye-catching prop she has an uphill job getting them on and off.

Theatre

A slight, Puckish figure who is apt to lose authority when she drops out of character, Steafel is not strictly a comedian. To be funny she has to become someone else. You might suppose that this would put her at the mercy of her material, but this is not the case. The funniest piece of writing is a balletic lyric by Jeremy Browne in which a nuttiness cygnet looks forward to having roasts swan for dinner.

Irving Wardle

Concert Gothic horrors

Peter Maxwell Davies has suggested that his Third Symphony, played on Tuesday night for the first time by the BBC Philharmonic, is a piece of Renaissance architecture in comparison with the medieval cathedrals he was composing 20 years ago and so it may be, in that there is more suave and harmoniousness in the construction.

But the old Gothic horrors remain. One may feel oneself to be gripped by a strong, urgent line of thought, often presented in alternation between instrumental families, but then suddenly something wild and extraordinary will happen.

Paul Griffiths

John Higgins in Paris and Andrew Clark in Geneva report on two very different productions of Tristan und Isolde

Voyeur's delight

Tristan und Isolde Opéra, Paris

Winter holds no grip on Tristan und Isolde. New productions of Wagner's opera have been sprouting in rapid succession these last two or three weeks. First there was Götz Friedrich's staging at the Coliseum, a reworking to be sure of his ten-year-old Holland production, described on this page by Paul Griffiths. Then came François Rochaix for Geneva. And now there is Michael Hampe in Paris, in a co-production with his home house of Cologne.

on a slightly raised circle made from wooden slats in the centre of the stage. At the sides are curved bulwarks, representing first Tristan's ship - a mighty vessel with its carved prow disappearing in the distance - and finally the ramparts of Kuro's rocky sea barrier behind which the dying Tristan takes refuge. They are at the same time a defensive wall and a trap. In the middle act they are converted into a dell outside King Marke's castle from which Tristan and Isolde have no escape once they caught in flagrante.

Grand Théâtre, Geneva

For its new staging of Tristan und Isolde Geneva has put its trust in local forces. François Rochaix and his designer Jean-Claude Maret have attracted international attention there with a handful of productions of 20th century works, mainly by Benjamin Britten. Tristan is their first Wagner; for Rochaix it provides a useful prelude to his projected Ring cycle at Seattle starting this summer, but his staging of Tristan appears still-born.

Berlin Film Festival Chaos on the campus

Berlin Festivals thrive on surprises, and the Indian film Holi, shown in Berlin's sprawling "special screenings" section, delivered quite a number. The director, Ketan Mehta, made this adventurous drama about rebellious college students as a workshop production at Puna's Film and Television Institute, and all involved deliberately strove to steer clear of commercial clichés.

Dance

Breakneck Hotel ICA This week's programme by Mantis Dance Company confirms the impression they gave last week of being a stronger group of dancers than their predecessors. Micha Bergese's Stage 7 is far more clearly performed, especially by Sue Hawksley in the opening solo, although the music by John-Marc Gowans, at once pretentious and trivial, drags the whole piece down. I am amazed that a score performed live on stage can sound so synthetic.

authority and humane spirit: it certainly marks out Ketan Mehta - a director with one previous feature and a much theatrical experience - as a new name to remember. Among established figures, Miral Sen was represented by Tasveer Apni Apni (Their Own Faces) - a strange little film made for Indian television, in which a meek factory clerk, facing dismissal for negligence, agonizes over his response via fantasy debates with the film's supposed author. The author, sitting in a black limbo furnished with stylized white blocks, urges defiance, and the clerk duly dreams of lambasting his employer over textbook capitalist crimes: but Sen himself (the film's real author) leaves the clerk dithering.

has set dances with his accustomed mixture of fast tempi and casual interludes, full of falls and runs. The Manis dancers cannot match the expertise of Buckley's own company in these manoeuvres, but they do pretty well and they avoid the hard-sell pushiness that Buckley seems to favour.

On edge (the film opens in London this week). If only some of the boozers had transferred their attention to the Turkish film Firar (The Escape), which trampled all the promise out of its story about a woman prisoner in Turkey desperate to find her children. In films like Yol and Derman, director Serif Goren worked wonders with the journey motif, powerfully exploring all the physical perils and emotional tensions, and it was maddening to see him bow to commercial pressures and plunge headlong into something close to a soft-core sexual whirlpool.

It is mostly almost as much fun to watch as to do. Any five minutes or so of it is quite entertaining, and the episodes are agreeably varied, but if all looks haphazard, as if it could have started or stopped almost anywhere, and swapped bits around without anyone being the wiser. As it runs for almost 45 minutes, that studied indeterminacy eventually makes the work outgrow its welcome, in spite of the talented and likeable performers working flat out.

John Percival

When the love potion fails

Up to a point this works. The very narrowness of movement in Act I generates tension, and by keeping the chorus invisible, Rochaix clearly interprets the crew's boisterous interjections as a psychological lever compressing the pent-up emotions of the two lovers. In Brangäne's music in Act II, he underlines how Wagner is once again using the score to illustrate their glazed perception of the outside world.

A fine song and dance

Le Villi/Edgar Bloomsbury Double-casting the lovers' roles in Le Villi, with dancers to counterpoint the singers, was a bright idea to improve the static character of Puccini's earliest opera (1883), given in a double bill with its successor, Edgar by University College Opera. The former is virtually an operatic Giselle, with the faithless lover hounded to the death by the dancing Willis of the title, the university chorus mixed with students from the Ballet Rambert School in classical choreography by Frank Freeman.

With a lively, even at times raucous, score composed and recorded by his regular colleague Gene Tyranny, Buckley



Jan Bliankhof and Janis Martin as the lovers in Geneva; and Rene Kollo as Tristan in Paris

may have helped that as well as the near perfect diction. The timbre of the voice remains heroic and although an apology was made for indisposition before the start of Act III a few hoarse notes were the only blemish on Tristan's death scene.

ardent singers, Melanie Iredale and Daniel Thomas, their corresponding dancers with Leesa Phillips a notably beguiling Siren. Too much dry ice blurred an otherwise apt production by Stefan Janski, with Christopher Fifield's conducting showing much sympathy for an often engaging score.

The story of a woman fighting for her children, for her land, for the greatest dream there is...the future.



Jan Bliankhof and Janis Martin as the lovers in Geneva; and Rene Kollo as Tristan in Paris

in mixed voice, at her best when singing *fortissimo* and not appearing too worried when some notes sounded like those of the shriek owl.

works very effectively, and Mr Fifield's conducting was again alert to the music's character and impetus. Gordon Christie sang Edgar's "O soave vision" affectingly but was overparted by some other vocal demands, unlike the assured soprano of Jennifer Rhys-Davies (Fidelia) or the characterful Tigrana of Carol Rowlands, the sacred profane embodiments of Edgar's desires.

David Blight's ingeniously adaptable set design served both



Jan Bliankhof and Janis Martin as the lovers in Geneva; and Rene Kollo as Tristan in Paris

There will be further performances of Tristan und Isolde, with cast changes on Feb 23 and 26.

Patrick Donnelly represented parental authority in both operas to expressive purpose. While Glenville Hargreaves in the equivocal role of Edgar's brother Frank turned more than a few stylish phrases. Hint of the future Manon Lescaut could be heard here and there, but the stirring ensembles with chorus are the surest signposts to the composer Puccini would become. Further performances are tomorrow and on Saturday.

Noel Goodwin

MAJOR PUBLIC AUCTION HUGE EXHIBITION STOCK FOR URGENT DISPOSAL. This vast collection was especially selected and acquired by a major wholesaler for an inaugurative auction programme by a chain of prestigious Interior Designers and Home Furnishers. Failure to meet sales targets compelled wholesaler to withdraw sponsorship to prevent further losses. Main category as now experienced for auction piece-by-piece with minimal or no reserves to secure complete disposal.

ACADEMY TWO Oxford Street - 437 5129 LAURENCE OLIVIER in RICHARD III with JOHN GIELGUD · CLAIRE BLOOM · RALPH RICHARDSON

"A magnificent motion picture" NEW YORK POST NOMINATED FOR 7 ACADEMY AWARDS including BEST PICTURE BEST DIRECTOR BEST ACTRESS Robert Benton Sally Field The story of a woman fighting for her children, for her land, for the greatest dream there is...the future. SALLY FIELD PLACES IN THE HEART Tristar Pictures Presents SALLY FIELD · PLACES IN THE HEART LINDSAY CROUSE · ED HARRIS · AMY MADIGAN · JOHN MALKOVICH · DANNY GLOVER

THE TIMES Portfolio

From your Portfolio card check your eight share price movements. Add them up to give you your overall total. Check this against the daily dividend figure published on this page. If it matches you have won outright or a share of the total daily prize money. If you are a winner follow the claim procedure on the back of your card. You must always have your card available when claiming.

No.	Company	1984-85 High	1984-85 Low	Company	Price	Chg	Ytd %	P/E
1	Wadkin	125	115	125	125	0	0	12
2	Telford	125	115	125	125	0	0	12
3	Williams	125	115	125	125	0	0	12
4	Spirax-Sarco	125	115	125	125	0	0	12
5	Utd Parrels	125	115	125	125	0	0	12
6	Swire Pacific 'A'	125	115	125	125	0	0	12
7	Suncliff Spentmao	125	115	125	125	0	0	12
8	Valor	125	115	125	125	0	0	12
9	DRAPERY AND STORES	125	115	125	125	0	0	12
10	Harris Queenway	125	115	125	125	0	0	12
11	Combined English	125	115	125	125	0	0	12
12	Marks & Spencer	125	115	125	125	0	0	12
13	GUS	125	115	125	125	0	0	12
14	IMPI	125	115	125	125	0	0	12
15	Leitch Kilgour	125	115	125	125	0	0	12
16	Foster Bros	125	115	125	125	0	0	12
17	Dixon	125	115	125	125	0	0	12
18	NSS Newsagents	125	115	125	125	0	0	12
19	Geat SR	125	115	125	125	0	0	12
20	INDUSTRIALS A-D	125	115	125	125	0	0	12
21	Conat	125	115	125	125	0	0	12
22	Dalgety	125	115	125	125	0	0	12
23	Bischoff	125	115	125	125	0	0	12
24	Baker Perkins	125	115	125	125	0	0	12
25	Dominion Int	125	115	125	125	0	0	12
26	Adress	125	115	125	125	0	0	12
27	Deaunter	125	115	125	125	0	0	12
28	Brokers Hill	125	115	125	125	0	0	12
29	Amber Ind	125	115	125	125	0	0	12
30	Dyson (J & J)	125	115	125	125	0	0	12
31	BANKS DISCOUNT HP	125	115	125	125	0	0	12
32	Nat West	125	115	125	125	0	0	12
33	Chive	125	115	125	125	0	0	12
34	Hambro	125	115	125	125	0	0	12
35	Gerrard Nat	125	115	125	125	0	0	12
36	King & Shaxson	125	115	125	125	0	0	12
37	Barclays	125	115	125	125	0	0	12
38	Royal Bank of Scot	125	115	125	125	0	0	12
39	HSBC	125	115	125	125	0	0	12
40	Smith & Anthony	125	115	125	125	0	0	12
41	Wigan	125	115	125	125	0	0	12

Weekly Dividend

Please make a note of your daily totals for the weekly dividend of £20,000 on Saturday newspaper.

MON	TUE	WED	THU	FRI	SAT	Weekly Total

BRITISH FUNDS

1984-85 High	1984-85 Low	Company	Price	Chg	Ytd %	P/E
125	115	First Mer Phoenix	125	0	0	12
125	115	Harmond	125	0	0	12
125	115	Deaunter	125	0	0	12
125	115	Brokers Hill	125	0	0	12
125	115	Amber Ind	125	0	0	12
125	115	Dyson (J & J)	125	0	0	12
125	115	Nat West	125	0	0	12
125	115	Chive	125	0	0	12
125	115	Hambro	125	0	0	12
125	115	Gerrard Nat	125	0	0	12
125	115	King & Shaxson	125	0	0	12
125	115	Barclays	125	0	0	12
125	115	Royal Bank of Scot	125	0	0	12
125	115	HSBC	125	0	0	12
125	115	Smith & Anthony	125	0	0	12
125	115	Wigan	125	0	0	12

OVER FIFTEEN YEARS

1984-85 High	1984-85 Low	Company	Price	Chg	Ytd %	P/E
125	115	First Mer Phoenix	125	0	0	12
125	115	Harmond	125	0	0	12
125	115	Deaunter	125	0	0	12
125	115	Brokers Hill	125	0	0	12
125	115	Amber Ind	125	0	0	12
125	115	Dyson (J & J)	125	0	0	12
125	115	Nat West	125	0	0	12
125	115	Chive	125	0	0	12
125	115	Hambro	125	0	0	12
125	115	Gerrard Nat	125	0	0	12
125	115	King & Shaxson	125	0	0	12
125	115	Barclays	125	0	0	12
125	115	Royal Bank of Scot	125	0	0	12
125	115	HSBC	125	0	0	12
125	115	Smith & Anthony	125	0	0	12
125	115	Wigan	125	0	0	12

UNDATED

1984-85 High	1984-85 Low	Company	Price	Chg	Ytd %	P/E
125	115	First Mer Phoenix	125	0	0	12
125	115	Harmond	125	0	0	12
125	115	Deaunter	125	0	0	12
125	115	Brokers Hill	125	0	0	12
125	115	Amber Ind	125	0	0	12
125	115	Dyson (J & J)	125	0	0	12
125	115	Nat West	125	0	0	12
125	115	Chive	125	0	0	12
125	115	Hambro	125	0	0	12
125	115	Gerrard Nat	125	0	0	12
125	115	King & Shaxson	125	0	0	12
125	115	Barclays	125	0	0	12
125	115	Royal Bank of Scot	125	0	0	12
125	115	HSBC	125	0	0	12
125	115	Smith & Anthony	125	0	0	12
125	115	Wigan	125	0	0	12

INDEX-LINKED

1984-85 High	1984-85 Low	Company	Price	Chg	Ytd %	P/E
125	115	First Mer Phoenix	125	0	0	12
125	115	Harmond	125	0	0	12
125	115	Deaunter	125	0	0	12
125	115	Brokers Hill	125	0	0	12
125	115	Amber Ind	125	0	0	12
125	115	Dyson (J & J)	125	0	0	12
125	115	Nat West	125	0	0	12
125	115	Chive	125	0	0	12
125	115	Hambro	125	0	0	12
125	115	Gerrard Nat	125	0	0	12
125	115	King & Shaxson	125	0	0	12
125	115	Barclays	125	0	0	12
125	115	Royal Bank of Scot	125	0	0	12
125	115	HSBC	125	0	0	12
125	115	Smith & Anthony	125	0	0	12
125	115	Wigan	125	0	0	12

BANKS DISCOUNT HP

1984-85 High	1984-85 Low	Company	Price	Chg	Ytd %	P/E
125	115	First Mer Phoenix	125	0	0	12
125	115	Harmond	125	0	0	12
125	115	Deaunter	125	0	0	12
125	115	Brokers Hill	125	0	0	12
125	115	Amber Ind	125	0	0	12
125	115	Dyson (J & J)	125	0	0	12
125	115	Nat West	125	0	0	12
125	115	Chive	125	0	0	12
125	115	Hambro	125	0	0	12
125	115	Gerrard Nat	125	0	0	12
125	115	King & Shaxson	125	0	0	12
125	115	Barclays	125	0	0	12
125	115	Royal Bank of Scot	125	0	0	12
125	115	HSBC	125	0	0	12
125	115	Smith & Anthony	125	0	0	12
125	115	Wigan	125	0	0	12

STOCK EXCHANGE PRICES

Equities lose momentum

ACCOUNT DAYS: Dealings, Began, Feb 11. Dealings End, Feb 22. Contango Day, Feb 25. Settlement Day, March 4. Forward bargains are permitted on two previous days.

1984-85 High	1984-85 Low	Company	Price	Chg	Ytd %	P/E
125	115	First Mer Phoenix	125	0	0	12
125	115	Harmond	125	0	0	12
125	115	Deaunter	125	0	0	12
125	115	Brokers Hill	125	0	0	12
125	115	Amber Ind	125	0	0	12
125	115	Dyson (J & J)	125	0	0	12
125	115	Nat West	125	0	0	12
125	115	Chive	125	0	0	12
125	115	Hambro	125	0	0	12
125	115	Gerrard Nat	125	0	0	12
125	115	King & Shaxson	125	0	0	12
125	115	Barclays	125	0	0	12
125	115	Royal Bank of Scot	125	0	0	12
125	115	HSBC	125	0	0	12
125	115	Smith & Anthony	125	0	0	12
125	115	Wigan	125	0	0	12

THE TIMES Portfolio
DAILY DIVIDEND £2,000
Claims required for +34 points
Claimants should ring 0254-5777

BUILDING AND ROADS

1984-85 High	1984-85 Low	Company	Price	Chg	Ytd %	P/E
125	115	First Mer Phoenix	125	0	0	12
125	115	Harmond	125	0	0	12
125	115	Deaunter	125	0	0	12
125	115	Brokers Hill	125	0	0	12
125	115	Amber Ind	125	0	0	12
125	115	Dyson (J & J)	125	0	0	12
125	115	Nat West	125	0	0	12
125	115	Chive	125	0	0	12
125	115	Hambro	125	0	0	12
125	115	Gerrard Nat	125	0	0	12
125	115	King & Shaxson	125	0	0	12
125	115	Barclays	125	0	0	12
125	115	Royal Bank of Scot	125	0	0	12
125	115	HSBC	125	0	0	12
125	115	Smith & Anthony	125	0	0	12
125	115	Wigan	125	0	0	12

FINANCE AND LAND

1984-85 High	1984-85 Low	Company	Price	Chg	Ytd %	P/E
125	115	First Mer Phoenix	125	0	0	12
125	115	Harmond	125	0	0	12
125	115	Deaunter	125	0	0	12
125	115	Brokers Hill	125	0	0	12
125	115	Amber Ind	125	0	0	12
125	115	Dyson (J & J)	125	0	0	12
125	115	Nat West	125	0	0	12
125	115	Chive	125	0	0	12
125	115	Hambro	125	0	0	12
125	115	Gerrard Nat	125	0	0	12
125	115	King & Shaxson	125	0	0	12
125	115	Barclays	125	0	0	12
125	115	Royal Bank of Scot	125	0	0	12
125	115	HSBC	125	0	0	12
125	115	Smith & Anthony	125	0	0	12
125	115	Wigan	125	0	0	12

FOODS

1984-85 High	1984-85 Low	Company	Price	Chg	Ytd %	P/E
125	115	First Mer Phoenix	125			

FINANCE AND INDUSTRY

Executive Editor Kenneth Fleet

Trafalgar House prepares for next big takeover

The City has been waiting expectantly for Trafalgar House's next move ever since it abandoned the P & O trial last September. Yesterday's bumper package, which included a £175 million rights issue, may not have been exactly what the market was expecting, but it has given Trafalgar watchers plenty to chew on. It will do little to diminish expectations that Sir Nigel Brookes is preparing the ground for his next big takeover front. Yesterday's bid for Haden though it promises to be lively contested affair, is only an hour's duvet.

The rights issue itself was generally well received, with Messel arranging the underwriting in excellent time. It is the largest rights issue so far this year, but Trafalgar's first for a decade, since when as yesterday's issue document helpfully points out - Sir Nigel's followers have hardly fared badly since 1975 turnover has risen more than fourfold, pretax profits five fold, and market capitalisation more than sixfold.

Up to and including last year's flurry of acquisition activity (Candeca, Comben, Scott Lithgow and the RCG yard included), the growth in earnings and dividend has been steadily upward. Sir Nigel is forecasting that the first-half year figures this year will be "good", and says he is planning on hiking the interim dividend from 4.7p to 5.4p in July.

Where will all the new money be spent? The Haden takeover worth £37.2 million at yesterday's bid price of 240p - and the Yarrow bid - unlikely to be much in excess of £30 million if it comes off - will only have a minor impact on the balance sheet. Though net debt was up to £160 million in January from last year's year end figure of £90 million, (and has since risen further) Trafalgar's financial position remains healthy. The rights issue will take its gearing down into the mid teens in percentage terms. And though the company has heavy commitments, particularly on the oil and gas explosion front and has to fund the replacement Atlantic Conveyor, the issue will clearly leave it with plenty of muscle to bid in a big way.

The initial market reaction to yesterday's Haden bid was to mark Haden's shares up from 234p to 297p, though they settled down later at 288p - 48p above the Trafalgar bid price. Haden's directors, who were informed of the bid at 8 o'clock yesterday morning, are hostile.

The City's revolution reaches Secombe News that Secombe, Marshall & Campion is tied up in bid talks is hardly likely to cause much of a ripple in the outside world: the discount house is capitalized at just over £5 million. Yet yesterday's terse announcement - "Discussions are taking place that could lead to an offer being made for the company" - is proof positive in the rarefied and highly personalized world of the discount houses that the financial revolution is here to stay.

houses absorbed by Mercantile House, and Gerard & National linked to James Capel in a joint gilt market making operation, the visible pattern of change is clear.

More confirmation of this comes through the 1984 report and accounts of Union Discount, joint largest of the discount houses with Gerard. In part, Union's balance sheet is a testimony to a bygone age. Deferred tax provisions on leasing business of £3.6 million have been charged below the line against reserves. Their net impact is hard to gauge, however, since Union does not reveal, as yet, its inner reserves. Chief executive Graeme Gilchrist is adamant that the capital base is adequate.

He pointed out that the increase in the capital footage during 1984 of some £1.2 billion was deceptive. Discount houses work off multiple of net worth which can run as high as 40, and the extent to which they utilize these credit facilities depends on their perceptions of market conditions. Equally, the surplus on revaluation of Union's premises in Cornhill required some interpretation; the valuation had been affected by surrounding unlet property.

All these qualifications to corporate capital are likely to be swept away progressively in the next few years. As Mr Gilchrist pointed out, in five years time Union's balance sheet might be unrecognisable. Note 12 to the accounts certainly confirms this point. Union's gilt business expanded enormously during 1984. The net position only rose by £2 million to £19 million, but the gross value of stocks held rose by some £176 million. And the defensive year end switch into cash boosted short term loans by about £300 million.

Pressure builds for EMS entry

A formidable lobby of industrialists is building up in favour of British entry into the exchange rate mechanism of the European Monetary System. The Confederation of British Industry has blasted for years about the discomfort caused by volatile exchange rates, but now it has come out in favour of the formal stability of European exchange rates represented by EMS membership. Sir Terence Beckett, director-general of the CBI, said yesterday that 44 per cent of Britain's trade was now with other EMS members, and that conditions were better than ever before for Britain to join.

The CBI's policy-making council is apparently in overwhelming agreement that industry would benefit. Sir James Cleminson, the CBI's president, argued that membership would minimize the effect of further speculation against the pound. The Governor of the Bank of England, a more expert witness, said recently that membership of the EMS would have made recent speculation easier to handle, but Mr Nigel Lawson, the Chancellor, has strongly disagreed.

Sir James also took issue with one of the Treasury's favourite objections: that sterling's "petrocurrency" behaviour would make it hard to link with the mark. But Sir James said oil accounts for only 6 per cent of Britain's gross domestic product.

Volcker holds out little hope of early decline in dollar

From Bailey Morris, Washington

Mr Paul Volcker, chairman of the US Federal Reserve Board, revealed in congressional testimony yesterday that the Board has ended its earlier monetary policy, adopted late last year, and intends to take a "cautious", tougher approach in supplying money to the American economy.

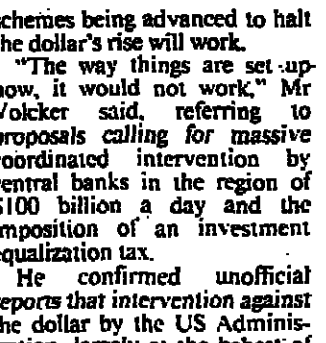
Mr Volcker's remarks had an immediate impact on financial markets where the dollar reached a 13 year high against the West German mark and eroded earlier gains by the pound which closed in London at \$1.0875.

He offered little hope for an early decline in the dollar and little prospect that the US administration will be inclined to intervene heavily, on a concerted basis with other governments, to stem the dollar's climb.

The Board chairman said, in answer to questions from concerned Congressmen, that he does not believe the various schemes being advanced to halt the dollar's rise will work. "The way things are set-up now, it would not work," Mr Volcker said, referring to proposals calling for massive coordinated intervention by central banks in the region of \$100 billion a day and the imposition of an investment equalization tax.

He confirmed unofficial reports that intervention against the dollar by the US Administration, largely at the behest of the Prime Minister, Mrs Margaret Thatcher, has been very limited.

Mr Volcker also revealed, in his annual monetary report to Congress, that the Federal Reserve will supply enough money to the US economy this year to support growth in line with the Reagan Administration's predictions of between 3.5 per cent and 4 per cent.



Paul Volcker: tighter grip on money supply

different from last year's targets. The target for the broadest measure of the US money supply, M1, remains the same at from 4 per cent to 7 per cent. The ranges for M2 and M3 were increased by 0.5 per cent, largely for technical reasons. They were set respectively at from 6 per cent to 9 per cent and from 6 per cent to 9.5 per cent.



Paul Volcker: tighter grip on money supply

Mr Volcker also pressed Congress to reduce the massive US Budget deficit, projected at \$200 billion, by at least \$50 billion. But he said he would not be surprised if the dollar continued to remain at high levels, even if the deficit is reduced.

The immediate effect of deficit reduction may not be a lower dollar but over time, as interest rates begin to come down, the dollar will drop. The most important action the United States must now take is to begin reducing the deficit so that it hopefully will drop at the same speed as foreign capital when it begins to recede, thus avoiding a new economic crisis, Mr Volcker said.

Mr Volcker, noting that the US money supply is growing well beyond the Fed's targets, said the central bank is taking a more cautious approach to avoid "over shooting" of credit growth and to prevent a resurgence of inflation.

Olivetti buys 49% of Acorn for £10m

By Cliff Heatham

Olivetti, the Italian office equipment manufacturer, is buying out the troubled Acorn Computers group with a £12 million rescue package. Olivetti is pumping £10.39 million into Acorn in return for a 49.3 per cent stake. Other shareholders are being asked to put up the balance of £1.7 million.

Under the terms of a rights issue, announced yesterday, 27 new shares at 8p each are being offered for every 20 already held. This compares with Acorn's suspension price of 28p two weeks ago and 193p at its peak when it was valued at more than £230 million against the £21 million under the terms of the rescue package.

Olivetti is subscribing to the cash call which effectively cuts the holdings of Acorn's co-founders, Mr Chris Curry and Dr Hermann Hauser, who are relinquishing their rights, from 85 per cent to 36 per cent, and values their stake at £8 million against £187 million at one time.

Olivetti also has the right to buy more shares from the pair - who now seem set to take a back seat in the running of the company - over the next five years to give it control. Dealings in the shares get underway in the next few weeks.

Trafalgar unveils £175m rights plan

By Jonathan Davis, Business Correspondent

Trafalgar House, the shipping, property and construction group, yesterday set itself up for the next phase of its ambitious expansion and takeover programme by unveiling plans to raise £175 million from its shareholders with a rights issue.

Simultaneously it announced the first two moves in its expansionist strategy - a £37 million contested bid for Haden, the building services and engineering company, and an undisclosed offer to buy British Shipbuilders' Yarrow warship yard on Clyde-side, now in the process of being privatized.

Trafalgar also disclosed that it was a partner in a potentially large commercial gas discovery in the southern part of the North Sea, and said it was interested in buying not only the Yarrow yard but also the Vickers warship yard at Barrow where the Trident nuclear missile system is being built.

Trafalgar is already committed to a record £240 million of capital spending and investment programme this year, but Sir Nigel Brookes, the chairman, made it clear that it was

Average earnings up 6.5%

By David Smith, Economics Correspondent

The Department of Employment said yesterday that the employed labour force in Britain increased by 342,000 in the 12 months to September. Average earnings were up by 6.5 per cent in the year to December, the same rate as in November, with the underlying rate at 7.5 per cent.

The new employment figures are published on the basis of results from the 1984 Labour Force Survey, and revised results from earlier surveys. They show that, of the 342,000 employment rise, an estimated 236,000 was due to the growth in the self-employed.

Employment in service industries expanded by 225,000, while manufacturing employment fell by 61,000.

The cyclical indicators for the economy showed a mixed picture last month. The longer leading index was up, boosted by strong share prices, while the shorter leading index fell. No firm predictions can be made about the next turning point but if the recovery continues beyond March it will be the longest economic upturn since the war.

IN BRIEF

BET renews Initial bid

British Electric Traction yesterday launched a £170 million bid for the 58 per cent of Initial, the laundry and linen rental group, it does not own after winning the all-clear from the Monopolies and Mergers Commission.

The new terms are 14 BET deferred shares and £13.50 in cash for every 10 Initial shares. They are likely to be resisted by Initial's nine independent directors as they are less favourable than those agreed six months ago.

The managing director of BET, Mr Nicholas Wills, said that since the first bid was launched, laundry shares as a whole had declined.

Tempus, page 19

Dee forecast

Dee Corporation has forecast pretax profits of £56 million for the year to April 30, against £27.9 million last time, in a document detailing its bid for Booker McConnell. A final dividend of 3.5p making 5.75p for the year is recommended.

Waterford surge Waterford Glass, the Irish china and crystal company, had a pretax profit increase of 43.7 per cent in 1984 to IR£14.6 million (12.6 million) on turnover of 15.4 per cent higher. The total dividend was raised 20 per cent to 2 Irish pence.

Tempus, page 19

British Telecom yesterday launched Citycall, a telephone service for London giving stock market, foreign exchange and world market reports under the editorship of Miss Caroline Griffiths, a former producer of BBC Radio 4's Financial World Tonight. Calling the general report number, 0066 0066, will cost almost 20p a minute.

Dr Ashraf Marwan Our references (December 24 and January 24) to the proceedings brought against Dr Ashraf Marwan by the Al-Fayed brothers, concerning allegations about the latter's ownership of House of Fraser shares, suggested that these allegations originated from Dr Marwan. We have been asked to make it clear that Dr Marwan denies making these allegations, and is defending the Al-Fayed's action on this basis. We apologize to Dr Marwan for any embarrassment caused by these references.

Guinness Peat name retained

By Our City Staff

The proposals to change the name of Guinness Peat Group to Guinness Mahon Group was defeated at yesterday's annual meeting. Although passed on a show of hands, the motion which required a 75 per cent majority was defeated on a poll.

With 46.8 per cent of the shares voted, 49.8 million were for and 36.8 million against the resolution.

Property market shake-up forecast

By Judith Huatley, Commercial Property Correspondent

A revolution in the property market, as big as that now sweeping the City of London, could be on the way, if Mr Matthew Oakeshott, investment manager of Courtauld's Pension Fund, is right.

Mr Oakeshott, a former director of Warburg Investment Management, is well known for his somewhat revolutionary views on the property market and his speech at the National Association of Pension Funds and British Property Federation conference in Eastbourne yesterday was no exception.

He argued strongly that fund managers, who are coming under increasing pressures to show good performance, should reassess their property-buying habits.

Direct property, according to him, has vastly underperformed other investment vehicles and the policy of "buy the best and hope for the best" will no longer do. Mr Oakeshott predicts pension funds will either get out of property, switch to property shares or concentrate on their existing portfolios.

MARKET SUMMARY table with columns: STOCK MARKETS, MAIN PRICE CHANGES, CURRENCIES, INTEREST RATES, GOLD

Mobil advertisement featuring a drawing of a Model T Ford on a steep mountain slope. Text includes: 'Helping a Model T Ford drive to the top of Ben Nevis in 1911 was one of the more frivolous episodes in Mobil's 100-year history in the UK. But when you're a young oil company trying to make good, you're bound to go over the top now and again. Today, in our somewhat more sober maturity, it's not the heights that interest us so much as the depths - specifically those challenging oil-bearing formations beneath the North Sea. There, Mobil has been drilling away since 1964 - with a notable degree of success. Today, after an investment of more than £1,000 million, we're one of the country's major oil producers. And, by means of a special procedure (called gas injection) we do it as thoroughly as possible, getting the optimum amount of oil out of every well. In fact, Mobil takes oil recovery so seriously that we've become acknowledged experts on the subject in the North Sea. All very well and good. But then, we do have a slightly reckless youth to live down. Mobil'

WALL STREET

Table of stock market data including Dow Jones index, major stock prices, and market movements.

Dow trims early loss

New York (AP-Dow Jones) - Wall Street shares recovered from morning losses in active early trading yesterday. The Dow Jones industrial average was down 0.22 points at 1,280.37.

Declining issues were about seven to five over advancing issues. Mr Joseph H Barthel of Butcher & Singer said: 'There has been a big institutional selling programme underway with the accent on some of the bank stocks.'

The market eases "could last for one or two more days" he said. "It should carry the Dow no deeper than the 1,270 area and from there the market should rally to the top of its trading range." In the banking sector Bankers Trust was down 1/4 to 43 1/2.

COMMODITIES

Table of commodity prices including LONDON COMMODITY PRICES, COPPER HIGH GRADE, and COCAOA.

MONEY MARKETS AND GOLD

Table of money market rates and gold prices, including overnight money, discount market, and gold prices.

APPOINTMENTS

Nottingham Brick Mr Derrick Venn becomes commercial director and Mr Guy Downing will be director and general manager responsible for the Dorket Head and Thurleston factories.

FOREIGN EXCHANGES

The statement to the US Senate committee by Mr Paul Volcker, the Federal Reserve chairman, boosted the dollar, and drove sterling and other leading currencies lower on foreign exchanges yesterday.

INVESTMENT TRUSTS

Table of investment trusts including 1984-85 High/Low Company, Price, and Dividend Yield.

FINANCIAL TRUSTS

Table of financial trusts including 1984-85 High/Low Company, Price, and Dividend Yield.

STERLING SPOT AND FORWARD RATES

Table of sterling spot and forward rates for various currencies and terms.

DOLLAR SPOT RATES

Table of dollar spot rates for various countries and currencies.

WALL STREET FUTURES

Table of wall street futures including Open, High, Low, Close, and Est. Vol.

AUTHORIZED UNIT TRUSTS

Table of authorized unit trusts including 1984-85 High/Low Company, Price, and Dividend Yield.

COMPANY NEWS

NEW CAVENTISH ESTATES: Results for six months to December 31. Turnover £480,350 (£375,890). Pretax profit £23,589 (£59,866).

RECENT ISSUES

Table of recent issues including company names, prices, and yields.

STOCKHOLDERS FAR EAST INVESTMENTS

STOCKHOLDERS FAR EAST INVESTMENTS: Dividend \$0.315 for 1984. Figs in \$000. Dividends and interest receivable 644 (408).

COBRA EMERALD MINES

COBRA EMERALD MINES: Consolidated results for period ended Feb 29, 1984. (Figs in \$000). Sales 3,478. Gross profit 1,086.

NEW CAVENTISH ESTATES

NEW CAVENTISH ESTATES: Results for six months to December 31. Turnover £480,350 (£375,890). Pretax profit £23,589 (£59,866).

Birmid Qualcast advertisement featuring a large logo and text: "31% increase in profits", "Turnover £207m", "Pre-tax profit £11.3m", "Dividend per share 3.25p".

Stock Conversion near peak as bid talk continues

By Derek Pain and Pam Spooner

Stock Conversion and Investment Trust shares close to peak levels as stock market talk of an imminent bid for the property group refuses to disappear. Yesterday the share price gained 15p to 433p.

But Mr James Campbell, managing director at Stock Conversion, said: "I know of no particular reason which would account for this kind of movement in the share price. We have not had any bid approaches."

The group has a number of projects in hand, but nothing which would set the shares moving, he added.

Yet, despite Mr Campbell's denials, City belief in a takeover remains strong, with some market men expecting a predator to make a move in the next market account.

A price of 500p or more has

Buyers of the shares are unknown and no one investor is taking more than 4.99 per cent. But Courtauld's Pension Fund, along with other leading institutions, is reckoned to be involved, fitting in with suggestions that a consortium bid for Stock Conversion may be in the offing.

Other possible buyers of the group include MEPC and British Land. The former denied any interest in Stock Conversion, earlier this week, while British Land already has a small stake following its tie-up with Stock Conversion in Euston Centre Properties.

Although British Land, led by Mr John Ribblar, has taken on plenty of other new commitments in recent months - such as £68 million worth of property bought from the Rank Organisation - some City men reckon BL might bid. But whoever has a go at Stock Conversion, can expect to pay well over £260 million for the group.

is anticipated enjoyed much of the action. Lucas Industries was at one time 9p higher and Vickers, with figures on Monday, experienced good two way trade before easing 1p to 244p.

Last year Hogg achieved profits of £11.1 million. Courtauld's gained 2 to 144p following an investment presentation on Tuesday evening. Apparently Sir Christopher Hogg, chairman, emphasized the group's much reduced dependency on the textile industry.

Meanwhile Courtauld's adversary of two decades ago, Imperial Chemical Industries, continued to draw strength from stockbroker comments and American interest ahead of next week's figures.

At one time the shares were 12p higher at 874p - just 1p off the peak. They closed at 869p.

Trafalgar House, following its £181 million cash call and £37 million bid for Haden eased 12p to 356p. Haden jumped 54p

Mr Paul Beaufre, analyst at W. Greenwell and Co, the stockbroker, has sharply reduced his profit forecast for Rothmans International. Problems at Carling O'Keefe, the Canadian brewing interest of Rothmans, has prompted him to come down from £174 million to £158 million. The shares - 77p yesterday - rate as a hold, he says.

been handed about, based on Stock Conversion's published net asset value of 483p, the group is well-known for its conservative financing.

The bid rumours began last November when Mr Robert Clark, chairman, and joint founder of the company died. The removal of his influence from Stock Conversion encouraged the idea that a takeover might succeed.

To some extent, the half year results published in December discouraged the takeover theory, in that profits came out at an unexpectedly high £9.48 million; such figures showed good defence for the share price and the management.

But since the New Year City talk has grown louder and changes in ownership of sizeable blocks of the shares have added to the noise. Earlier this month the Kuwait Investment Office completed the offloading of its 8.34 per cent stake as part of several investment switches.

The strength of Kinick Leisure shares could tempt Pleasurama to sell the 9.7 per cent shareholding it is "inheriting" in the company through Trident TV, which it is taking over in a £120 million deal. The Pleasurama bid has now been cleared on monopoly grounds. Kinick, the comeback vehicle of the former holiday camp chief, Sir Fred Pontin, is traded under the special dealing facility. The last price was 48p, a peak. Meanwhile, Kinick, with profits of £63.2 million under its belt, continues its expansion. The next development will be a water theme park at Wandsworth.

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Equities, after an encouraging advance, ran out of steam. At one time the FT 30 share index was up 10.8 points at 983.2 points. But by the close the index was up a mere 3.8 points higher at 981.3 points.

With much of the interest centred on the FT 30 constituents, the more broadly based FT-SE index experienced a less dramatic time. It finished down 0.1 points at 1,275.8 points.

Blue chips where some takeover or profit development

The market is going for about £32 million with £39 million in the present year.

Marks and Spencer, at 131p, showed signs of breaking out of a recent trading range and Plessey, reporting today, tried to induce some much needed sparkle in the electrical sector and finished 4p harder at 176p.

Imperial Group, the brewing to tobacco group, enjoyed another active day's trading, hitting 212p before closing at 209p, up 2p.

The spin-off from a closed traded option helped the shares but there were also signs of two large buyers. One was said to be Goldman, Sachs and Co. one of Wall Street's leading investment houses; the other was thought to be a London institutional investor.

Banks edged ahead but insurances tended to give up early gains. Among insurance brokers Hogg Robinson, one of the market's favoured takeover candidates, eased 4p to 252p in active trading.

Mr Tom Bennett, an analyst at de Zoete and Bryan, the stockbroker, has increased his profit forecast from £14 million to £14.5 million, overseas broking and the travel business are doing better than he had earlier expected.

to 388p, well above the Trafalgar shot.

The bid for Haden helped Martonair 15p better to 345p.

Discount houses were excited by the possible bid for Seacombe Marshall and Campion. SMC jumped 55p to 375p and the others rose by up to 5p. Bid talks at the Goode Durrant and Murray Group banking to property business, hoisted the shares 16p to 64p.

Cadbury-Schweppes shares followed fluctuations in the fortunes of the Australian currency. The share price dipped after Tuesday's sharp fall for the Australian dollar against the US dollar, but late yesterday the Cadbury price came back to 173p, down just 1p on the day, as the currency regained strength on the foreign exchanges. Cadbury gets a large slice of earnings - about 15 per cent of profits - from Australia.

Mid-Sussex Water, a placing has been arranged of £5.5 million, 12 per cent redemption debenture stock 2010 at 97 1/2 per cent payable on February 26 and the balance on March 27. The stock is redeemable at par on March 31, 2010. At the issue price the flat yield is 12.307 per cent and the yield to redemption is 12.325. The issue is being made to redeem £3 million 13% Red Deb stock 1985 and £400,000 4.025 per cent red preferential stock 1980/85.

Wartsila AB, Finnish mark 7.2 billion (€885 million) 15 per cent increase, according to international accounting standards profits exceeded Firm 760 million (Fim 513 million) each division made a profit, as in the previous year. Exports continued to rise: the total 1984 figure of Finnish exports was Fim 4.1 billion. Invoiced export and foreign sales accounted for a good 80 per cent of the group's net sales.

Romney Trust: Final 3.1p making 4.6p (4.4p) for 1984. (Figures in £000). Net revenue 1,322 (1,279) after all charges including tax of 748 (931). Earnings per share 4.49p (4.41p). Net asset value including full conversion of convertible loan stock and allowing for payment of final dividend, 316.9p (271.4p).

Baltic is launching a second business expansion scheme project with the restaurant group Cafe des Amis du Vin, a subsidiary of Kennedy Brookes. This follows the success of a similar project announced last month which raised £1.75 million. This new project, arranged by Baltic asset management, involves the issue of up to 1,699,200 ordinary shares at 15p per share by Charlotte Street restaurants to raise £22.1 million.

Control Shares/ASCO HOLDINGS: Following the extraordinary meeting of Control yesterday, the offer for Ascot is wholly unconditional. It will remain open for further acceptance until 3.30 pm on March 8. Control then intends to acquire compulsorily any outstanding Ascot ordinary shares.

C.S.C. INVESTMENT TRUST: Final 5p making 8.5p (8.25p) for 1984. (Figures in £000). Gross Revenue 302 (295). Revenue

Traded option highlights

Yesterday's expiry of February contracts helped boost business in the traded options market past the 10,000 contracts-traded level.

Imperial Group saw a large chunk of the action, with 2,462 options changing hands, 2,105 of which were calls as investors

looked yet again for a higher underlying share price.

British Telecom showed 2,199 contracts traded, and more than 75 per cent of those were calls. ICI, after Tuesday's strong gains in the main market, also came into the active list, with 934 contracts traded; 780 of those were calls.

COMPANY NEWS IN BRIEF

GROSVENOR SQUARE GROUP: Results for six months to September 30, 1984. Net profit 150.61p (127.77p). Earnings per share 8.39p (8.02p).

MID-SUSSEX WATER: A placing has been arranged of £5.5 million, 12 per cent redemption debenture stock 2010 at 97 1/2 per cent payable on February 26 and the balance on March 27. The stock is redeemable at par on March 31, 2010. At the issue price the flat yield is 12.307 per cent and the yield to redemption is 12.325. The issue is being made to redeem £3 million 13% Red Deb stock 1985 and £400,000 4.025 per cent red preferential stock 1980/85.

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nevertheless difficult to foresee a return to profit for the Australian company in the immediate future.

As envisaged in my last report, group borrowings as a percentage of shareholders' funds decreased from 57% to 50%, on a strictly comparable basis, during the year and were further reduced after the year and by the receipt of monies from the sale of the leasing company.

The current year has started well and profits at home should continue to improve, whilst overseas losses will be reduced substantially.

Sir Edgar Beck will, at his own request, not be seeking re-election at the Annual General Meeting next March. He joined the Board in 1942 and was Chairman for 20 years between 1968 and 1978. His contribution during this time has been invaluable.

Mr. Donald Holland and Mr. Michael Waters, Chairman of Balfour Beatty and Waters Holdings respectively, have been appointed to the Board as non-executive directors.

The results of operating companies do not necessarily always reflect the efforts of those involved when they are working in varied and sometimes difficult market conditions. The Board's thanks go to all employees for the efforts they have made over the past year.

Dividend The directors recommend a final dividend of 4.0p per share making a total of 6.2p per share for the year (1983 5.6p per share).

Copies of the Annual Report for the year ended September 29th 1984, are available from The Secretary, SGB GROUP plc, Mitcham, Surrey CR4 4TQ. Tel: 01-640 3393.

The Annual General Meeting will be held at 11.30 am on March 19th, 1985 at the Waldorf Hotel, Aldwych, London.

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SIEMENS

Information for Siemens shareholders

High growth rate for international business

Capital investment up 43% - net profit margin at 2.4%

During the first quarter of the current financial year, i.e. from 1 October to 31 December 1984, new orders and sales grew notably faster abroad than in the Federal Republic of

Germany. It was again possible to make a slight increase in the number of employees. Siemens accelerated its rate of investment and improved the net profit margin.

New orders

New orders went up 5% to £3,617m during the first quarter. If power plant business is excluded from this figure, gains were as high as 14%. Two-figure growth was achieved by four operating groups: Communication and Information Systems, Power Engineering and Automation, Components, and Medical Engineering. A decline in power plant contracts was felt mainly in the German domestic market. At £1,688m, new domestic orders were 7% below last year's first quarter level;

however, when power plant business is excluded, there was an increase of 4%. Internationally, Siemens received orders totalling £1,929m or 20% more than a year ago.

In £m	1/10/83 to 31/12/83	1/10/84 to 31/12/84	Change
New orders	3,435	3,617	+ 5%
Domestic business	1,823	1,688	- 7%
International business	1,612	1,929	+20%

Sales

Worldwide sales rose 4% (excluding power plant business, 7%) to £2,724m in the first quarter. German domestic business reached £1,270m, almost matching the £1,301m of the previous year, at which time a 17% upsurge of first quarter sales was occasioned by the impending expiration of a capital investment grant. International sales increased 9% to £1,454m.

Siemens anticipates relatively strong sales growth for the current financial year as a whole.

In £m	1/10/83 to 31/12/83	1/10/84 to 31/12/84	Change
Sales	2,630	2,724	+ 4%
Domestic business	1,301	1,270	- 2%
International business	1,329	1,454	+ 9%

Orders in hand

Orders in hand again rose during the first three months, mounting 6% to £17,101m. Inventories were increased 9% to £5,898m.

In £m	30/9/84	31/12/84	Change
Orders in hand	16,190	17,101	+ 6%
Inventories	5,433	5,898	+ 9%

Employees

In its employee count Siemens has for the first time included 9,000 people who work up to 20 hours a week. In the first quarter, the number of employees increased by 3,000 to 331,000. In the Federal Republic of Germany, 1,500 temporary student employees left the company upon completing their agreed term of employment. Adjusted for temporary manpower, the Siemens work force increased 1% both in Germany and abroad. At 330,000, the average number of employees was 3% higher than during the first quarter of the preceding year. Employment costs increased 8% to £1,257m, rising more sharply abroad than in Germany owing to the influence of currency exchange rates.

In thousands	30/9/84	31/12/84	Change
Employees	328	331	+ 1%
Domestic operations	224	225	+ 1%
International operations	104	106	+ 1%

In £m	1/10/83 to 31/12/83	1/10/84 to 31/12/84	Change
Average number of employees in thousands	321	330	+ 3%
Employment costs	1,160	1,257	+ 8%

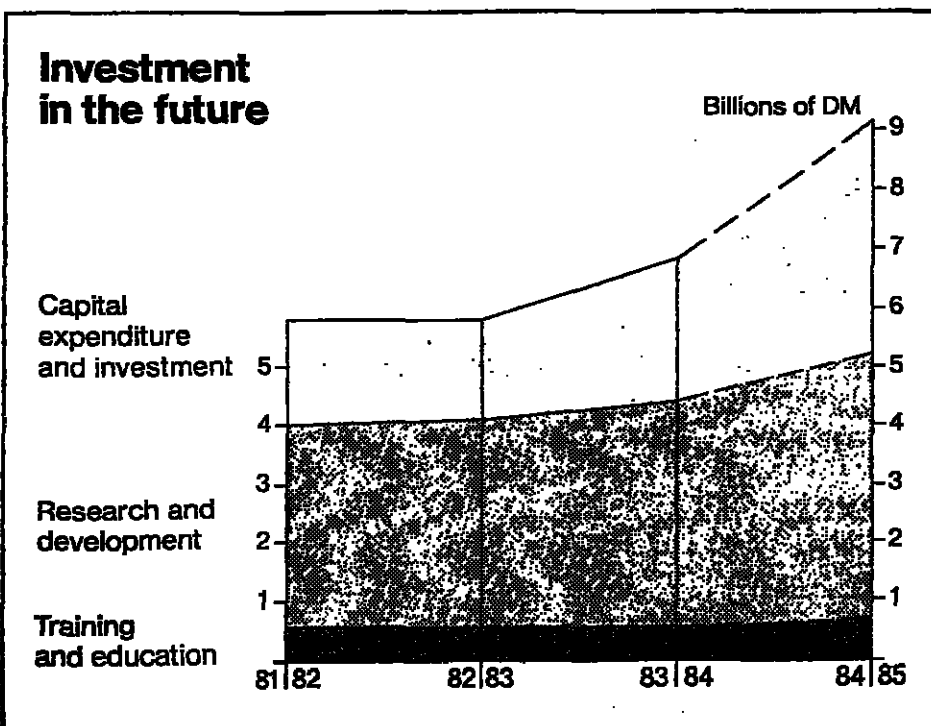
*adjusted for seasonal loss of temporary student employees

Capital spending and net income

In the first three months of the current financial year Siemens invested £148m. This was 43% more than last year. Capital expenditure and investment for the year will run about 50% higher than in 1983/84. With net income after taxes at £66m, Siemens achieved a first quarter net profit margin of 2.4%, against 2.3% for the total preceding financial year.

In £m	1/10/83 to 31/12/83	1/10/84 to 31/12/84	Change
Capital expenditure and investment	103	148	+43%
Net income after taxes	54	66	+23%
In % of sales	2.0	2.4	

All amounts translated at Frankfurt middle rate on 31/12/84: £1 = DM 3.655.



DM 9 billion for the future

During the current financial year Siemens will spend some DM 9 billion for capital assets - such as plant and equipment for new products, automation systems, and computer centres - as well as for research and development, and the training and continuing education of employees. This is 50% more than just two years ago. The objective of this increased investment in the future is to strengthen further the company's position in world markets, while at the same time ensuring continued growth and employment.

Siemens AG

In Great Britain: Siemens Ltd.
Siemens House, Windmill Road, Sunbury-on-Thames, Middlesex, TW16 7HS

COMMERCIAL PROPERTY

Troubled Espley prepares to sell overseas interests

By Judith Huntley

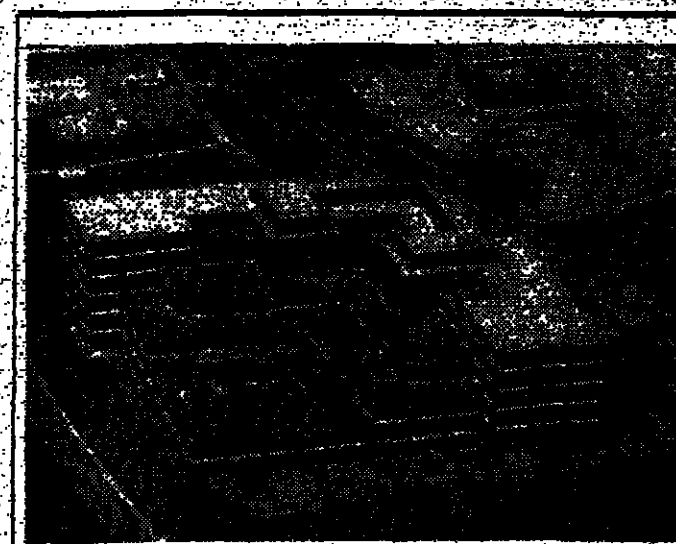
The sales of the American and Belgian property subsidiaries of Espley Trust, the troubled property company, could be finalized tomorrow. But the new chairman and company "doctor," Mr Ronald Aitken, while hoping for completion, says "there is many a slip 'twixt the cup and the lip". Espley's chief overseas interest is a 44 per cent stake in the American Property Group. A syndicate of British investors featuring some of the largest institutional names is to buy Espley's interest in what is mainly a residential development and an enormous piece of land at Atlantic City, New Jersey.

British investors, it seems, are keener to buy property in Atlantic City than the Americans. The Marina Club project, as the development is known, was launched by Espley Trust in November 1982 and is to be a \$100 million (£90 million) scheme. So far, one condominium block, which cost \$15 million to build, has been sold. Another two blocks still to be built will make up the Marina Club scheme. Along with the residential development goes a valuable piece of land. It is a mile-long stretch on the ocean front at Bay Shore Point in Atlantic City.

Mr Aitken is hoping to raise about \$10 million from the sale of the American Property Group stake. It is clear that he is reluctant to sell property under such conditions, but Espley's creditors are pressing and he is still hoping to keep the company afloat, despite its £61 million of debt, now being reduced by asset sales.

What really pains him is the sale of the Belgian subsidiary, Codic, a well managed company. Mr Aitken says he is very reluctant to sell it, but given certain conditions, the sale looks set to go through any time now.

Codic has six or seven large retail and office schemes which are pre-let or pre-sold. The company has sold three schemes in the last month as part of its normal trading practice and not, as Mr Aitken stresses, as part of the Espley disposal.



IBM rents new offices

Confirmation came this week that IBM is paying that IBM (UK) is taking the for an extensive fitting-out of Gateway One, the programme. Strutt & Parker former Wiggins Teape building after so long, it has the computer company, which has extensive offices in Hampton and is paying £8 a sq ft for & Smith, Hall, Paine & Foster the building with a rent review and L.S. Vall advised IBM.

An office building on the Rue de Luxembourg, Brussels, and another block on the outskirts of the city at Boulevard du Souverain realised £7 million. This week, Codic sold an 11,000 sq ft retail scheme in Brussels for about £1.25 million. Healey & Baker acted for Codic in this sale and was joint agent with Richard Ellis on the previous two disposals.

The buyer or buyers for the Codic subsidiary and the remaining properties have not been named and Mr Aitken is giving no hint of who might buy the company. But it seems unlikely to be British interests. Two of the buildings were bought for owner-occupation and the latest sale went to a local pension fund. Mr Aitken declines to estimate how much he hopes to raise from the Codic sale.

Meanwhile, the battle with the Law Debenture Corporation, the trustee for the unsecured convertible loan stockholders in Espley Trust, goes on. The trustee's move to secure the £7.4 million owed to it against the company's assets was less than well received by Mr Aitken and Espley's merchant bank, Guinness Mahon.

Mr Aitken sees no reason why the loan stockholders should get preferential treatment over other creditors and he is annoyed by the possibility that Law Debenture might petition for the winding up of the company just as there is some hope of achieving the timetable he set himself for restructuring it. It is a case of waiting and seeing now, Mr Aitken says the only chance of any of the creditors seeing their money is for the company to stay afloat.

Tax fears open US market

British property investors should be capitalizing on the fears of US investors about swinging tax changes which are in the wind and buy real estate while they can on equal terms. This is the message from Mr Stan Ross, the co-managing partner of Kenneth Leventhal & Company, America's fourteenth largest firm of accountants.

Mr Ross is in Britain to talk to institutional investors about the wisdom of buying American property against the market which feels with the pound-dollar situation the way it is, that real estate is too expensive. Mr Ross's arguments are that the US market has reacted already to the proposed tax changes which would reduce tax shelters for property investors.

The effect has been to make tax syndicators pull back. Prices

have fallen and British investors are now competing for property on the same terms as Americans. This does not, of course, mean that British property investors have a better deal than they did before, merely that prices are no longer sky high and they may be able to pick up property that formerly was beyond their pockets.

Mr Ross is advocating buying property at a deep discount. He says that the long-term returns will more than outstrip the dire exchange rate currently in operation and if the dollar softens investors will be even better off. He also takes the view that British institutions should be looking at the possibilities of buying the equity in some of America's struggling property companies or financial groups. Two un-

nated British institutions have recently participated in two large buy-outs in the US.

Mr Ross argues that a fresh type of investment is revolutionizing the market, with new types of financing and interest rate vehicles being developed. He sees great potential for British investors to put money into US securities which are backed by commercial mortgages at fixed interest rates.

Kenneth Leventhal & Co is working on a new commercial mortgage-backed bond which the firm says could create the basis for a stable secondary market, giving institutions liquidity which could be invested in different vehicles. His firm believes there is huge market potential from Britain for such an idea and that it could be established in Britain as well as the US.

Fall in new shopping centres

Only 26 new shopping centres opened in Britain last year, the second lowest annual figure since 1968 and below the average since 1965. A total of 3 million sq ft opened last year compared with more than 7 million sq ft in the peak years of 1975 and 1976.

The average size of schemes has fallen steadily since 1979 and was only 115,538 sq ft last year. These are the findings of Hillier Parker's supplement to its work on British Shopping Developments produced by the firm of chartered surveyors in 1983.

In the 20 years since 1964 more than 80 million sq ft of shopping opened in schemes of over 50,000 sq ft averaging 4 million sq ft a year. Last year no shopping centre of more than 300,000 sq ft opened.

The two largest were Cameron Toll, Edinburgh and the Lanes, Cardiff, both 250,000 sq ft in size. Only half the schemes opened last year were developed by property companies. The rest were divided between retailers, institutions and contractors. The top three developers between 1982 and 1984 were Norwich Union, Asda and Trafalgar House.

Claydon Properties, the private property development company soon to come to the Unlisted Securities Market, last year bought a former Woolworth store in Eastbourne, refurbished the space and pre-let the three shops and store making up the 35,000 sq ft of space. Within six months the company has sold the investment to the National Provident Institution for £2.43 million, representing an initial yield of just under 4 per cent.

Rents achieved in the scheme are £100,000 a year for two of the shops with the store let to the Burton Group at £150,000

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No easy answers to the questions posed by Thatcher's bid

By David Miller

Mrs Thatcher is said to have expressed an interest in the Olympic Games being staged in London. It would be encouraging if it were more an indication that she is showing enthusiasm for sport than that she may be sensing a popular electoral peg in an unexpected bid by London to stage the Games for a third time.

On February 5 Neil Macfarlane, Minister for Sport, met the British Olympic Association and last week the general purpose committee of the BOA discussed the possibilities. A bid is likely to be made in the first place for 1992, with the knowledge that it would probably be unsuccessful and could then be carried over for 1996. Welcome though the idea must be, that Britain should be a candidate, two questions arise. What are Mrs Thatcher's motives? And what are the real priorities for British sport?

Pending more fulsome statements from the Ministry, it must be suspected that the Government's motives are expedient. The only previous interest in the Games - beyond the normal involvement of the Department of the Environment - was the attempt to persuade the British team to join the Eastern Bloc boycott of Moscow. That stance exhibited a singular lack of understanding of the Games.

Lord Carrington was dis-



Palmer: existing base

patched to try to persuade the International Olympic Committee to stage an "alternative Olympics" for which Westminster would grant a £50 million. Apart from the fact that the Government's annual grant to the Sports Council is only three fifths of that, the suggestion seemed to ignore the fact that it takes six years rather than four months to prepare for an Olympic Games.

Mrs Thatcher is said to be impressed by the £160 million profit made by the Games in Los Angeles. Such a bonus is totally misleading when considering any British project, and on three counts: the profit was dependent on American advertising - linked to American prime-time television coverage

of the Games; the IOC are taking steps to ensure that never again can the host country keep such a windfall to itself; and the United States Committee are doing, and the IOC are unlikely again to sign, as Lord Killman was obliged to do with the only candidate for 1984, a contract with a private business committee.

Dick Palmer, general secretary of the BOA, said yesterday that any bid by London for 1992 or 1996 would be based on the use of existing facilities. One is obliged to ask what facilities? London is the most equipped major capital in the world for sporting stadiums. There is nowhere with the right technical and spectator facilities for seven of the top 10 spectator events at Los Angeles: athletics, basketball, swimming, cycling, volleyball, equestrianism and hockey. Wembley may have been fine for 1948; but the idea of resurrecting that stadium's now geriatric facilities for a modern Olympics is almost an impudence.

The Department of the Environment might assist the BOA with a feasibility study, which would necessarily pick up on the original investigation made by the GLC. Yet if the Government are genuinely serious about sport, several points should be observed:

● The bid should be for 1996, in spite of inevitable emotional support for Greece to stage the centenary Games in order to

give adequate preparation time. Barcelona, Paris and Brisbane are far in advance as candidates for 1992.

● The project should include a new athletics stadium - jointly with Chelsea Football Club - and London's first indoor multi-purpose stadium plan accommodates only 2,000 and a velodrome.

● The money for construction should come from pools betting tax and not from expected Olympic profits on tick.

All this, however, is in direct conflict with present Government sports policy of make do and mend, and with the programme launched on Tuesday, jointly by the Department of the Environment and the Sports Council and enshrined in a pamphlet, entitled *Opening Doors*, designed to promote dual use of school facilities with public recreation.

Obviously, a more ambitious programme of development could be undertaken if the 1996 Olympic bid was successful. Even without concession to American prime-time television, the commercial revenue would be substantial. Yet far more important than the fleeting national prestige of staging an Olympics with its benefit to a relatively small number of competitors, is an expansion of Government investment across the country, in both indoor and outdoor facilities, for the growing leisure demands of the next 15 years.

Heroes who competed on post-war rations

By Pat Butcher

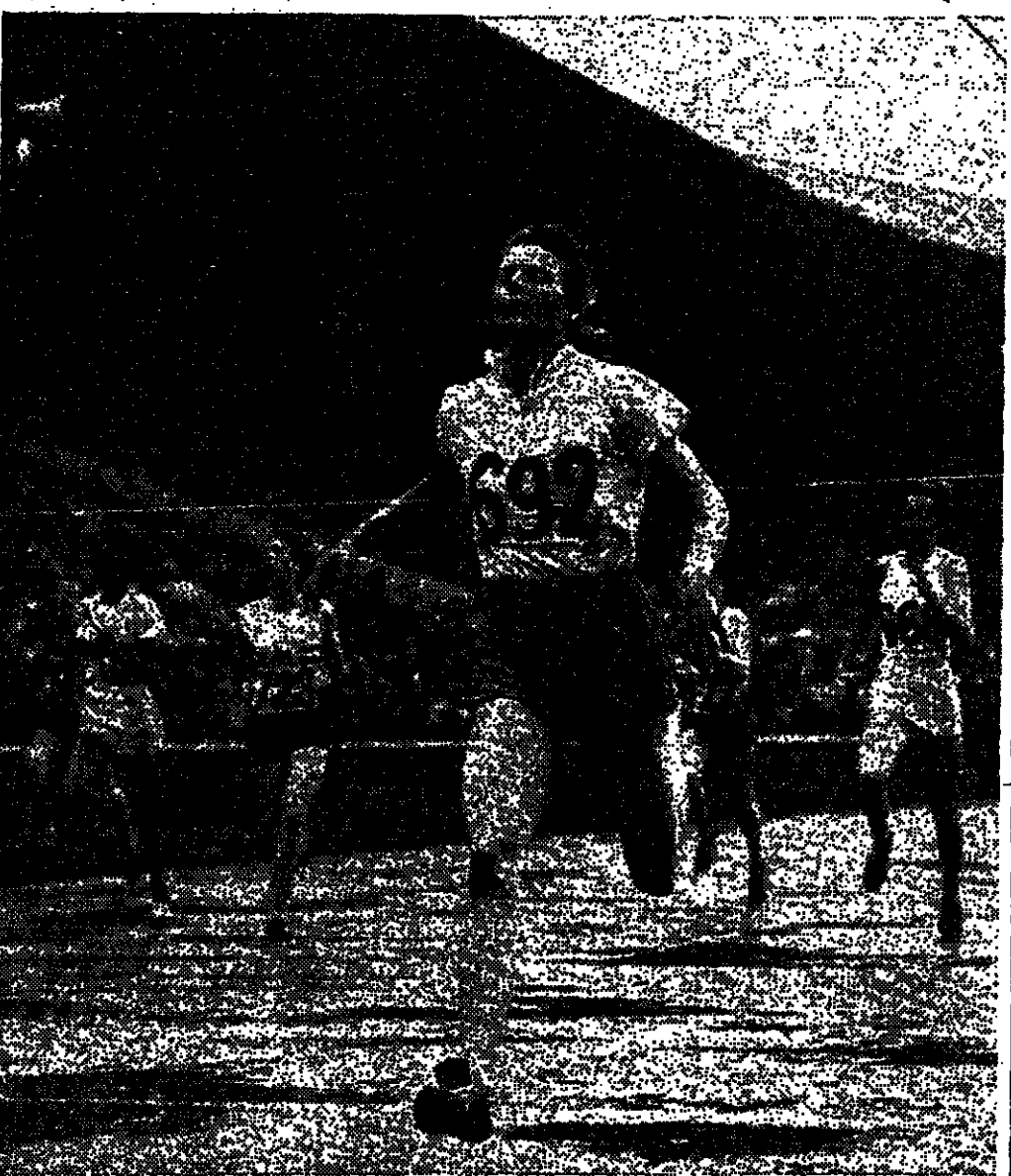
The shadow of the Second World War lay across the 1948 Olympics. The decision to go ahead with the Games of the XVI Olympiad after two cancellations due to the war had only been taken in 1946, but London mobilized for the celebration as ardently as her citizens had survived the bombardments.

The White City, venue for the athletics for the 1908 Games (also taken by Britain at short notice when the original nominee, Italy, decided the previous year that she could not stage it), was judged inadequate, with room for only 40,000 spectators. The Empire Stadium, Wembley, with room for 90,000 people, was chosen, and a six-lane track of redbrick dust was laid.

Rowing and shooting were at the traditional venue of Henley on the Thames, with boxing and weightlifting taking place at Earls Court. The shooting was at Turkey, basketball at Harringay Arena, and fencing at the splendidly named Palace of Engineering, also at Wembley.

Some of the less famous sporting facilities were Finchley open-air baths for the water polo, and Hford FC's grounds, along with Highbury, Craven Cottage and Selhurst Park.

The male competitors were housed in Army and RAF camps at Richmond, Uxbridge, West Drayton and West Wickham, with the women at various schools around London. The overall cost of staging the Olympic Games was kept to around £1 million, with a surplus of £300,000. In contrast, last year's Games in Los Angeles cost almost \$500,000.



Flying Dutchwoman: Fanny Blankers-Koen wins the 1948 200 metres from Audrey Williamson (7:23) of Great Britain by what is still a record margin for an Olympic sprint

with a surplus of more than \$200 million. Rationing was relaxed for the athletes, who were permitted two pints of milk per day, and 8oz of sweets and chocolate per week.

The war had hampered progress in world athletics too, and this was the only Olympic Games, apart from the inaug-

ural one in Athens in 1896, where there was no world records. But there was an Olympic heroine, Fanny Blankers-Koen, of the Netherlands, who won four gold medals, in the 100 metres, 200 metres, 80 metres hurdles, and the 4x100 metres relay. In the individual events, Mrs Blankers-Koen

relegated three British women, Dorothy Manley, Audrey Williamson and Matreen Gardner to second place, the same silver medal winning position earned by Dorothy Tyler in the high jump. Tom Richards (who died last month) in the marathon, and the men's 4x100 metres relay team.

WHERE LONDON WOULD STAGE AN OLYMPIC GAMES

Athletics

Wembley Stadium, extensively refurbished, would almost certainly have to be the athletics venue for any Olympic Games in Britain in the immediate future (Pat Butcher writes). The White City has just been demolished, and Crystal Palace National Sports Centre holds only 37,000 spectators for athletics - and a problem of access. The British Olympic Association said yesterday that a feasibility study would have to be carried out in the event of a prospective bid for one of the forthcoming Olympic Games, but that Wembley would probably be chosen.

Boxing

Anything from 10,000 to 16,000 people would be expected to attend each day at the boxing and only places to accommodate such a crowd would be Earls Court, Wembley Arena and Olympia (Srikumar Sen writes).

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The requirements of Olympic cycling are a velodrome of between 250 and 400 metres in circumference, a 15 to 25 kilometre road race circuit, and, for the team time trial, a stretch of motorway closed to other traffic (John Jones writes). In 1948 the 458-metre track at Herne Hill and a road circuit in Windsor Great Park were used; there was no team time trial.

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Although the Football Association's case for staging the next European Championships is unlikely to be accepted by UEFA, England could easily accommodate an Olympic tournament (Stuart Jones writes). Excluding Wembley, suitable stadiums would include Highbury, White Hart Lane, Anfield, Goodison Park, old Trafford, Maine Road, Hillsborough, Villa Park and Nottingham's City Ground.

Hockey

In the 1984 event that was watched by spectacularly large crowds, only four grounds were used and they were spread far across the United States. Some of the earlier rounds took place at Harvard, 3,000 miles away from Stamford, where the final matches were held, so there would seem to be no objection to spreading the tournament to grounds outside London.

Rowing

When the Olympic Games was held in London in 1948, rowing was held at Henley, but this two-lane course against the stream is no longer acceptable (Jim Ralston writes). Modern international rowing requires 2,000 metres of still water for men and women, and canoeing to 1,000 metres of still water. For an Olympic Games in London in the 1990s, there would be a strenuous lobby from water sports to develop the Royal Albert and Victoria Dock sites. Only two hours' drive from London, however, is the National Water Sports Centre at Holme Pierrepont, Nottingham, which has already hosted the world canoeing and rowing championships.

Swimming

Providing suitable venues for swimming, water polo and synchronized swimming events in London would present Olympic organizers with one of their biggest problems (Achole Still writes). London's only Olympic-size (50 metre) pool, at the Crystal Palace sports centre, is not, in its present form, suitable. Either Earls Court or the Empire Pool, Wembley, home of the London Olympics of 1948, could be adapted on a "one-off" basis for the duration of the Olympics, but a custom-built Olympic swimming pool which would remain as a permanent facility would be ideal. Swimming and synchronized events would take place in the new pool with water polo competition, perhaps, at Crystal Palace.

Tennis

Britain could provide admirable tennis facilities at either Wimbledon or Earl's Court, assuming that grass was an acceptable surface and that the timing of the Olympics permitted outdoor play (Rex Bellamy writes). Indoor facilities are limited. Bunt Quay's Club, now being rebuilt, might be combined with the two-court arena at Wembley.

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Nicholas: imperious

Bounty for English Counties

From a Correspondent

KWE KWE
An all-round test performance enabled the English Counties to record the third win of their Zimbabwe tour when they beat Zimbabwe B by 37 runs in a 50-over one-day game.

On a pitch that was predicted to be slow and lowly, Lloyd went early to a catch at gully, but Broad and Nicholas coped admirably with the uneven bounce, adding 77. Nicholas, batting with imperious style and Broad was at his most dependable.

In mid-innings Terry timed the ball fluently, and with a series of attractive boundary strokes, quickly scored 34. Richard Williams also found Broad an able ally. Their partnership was worth 52 when Broad was out for a valuable 78, but Williams continued, now with Tremlett, to see the Counties to 214 for in the close of their 50 overs.

Tremlett, with three wickets apiece, bowled in partnership with Newman with two - aided by catches by Broad and Parke - ripped out the top of the Zimbabwe B batting for just 56 runs. The spinners Cook and Williams, who worked their way steadily through the lower order.

Some English Counties XI 214 for 50 overs: **England** 78; **Cook** 37; **Williams** 34; **not out**; **Zimbabwe B** 77 (43.3 overs: **E Brando** 47; **T M Tremlett** 3 for 35).

Heaven knows how, on yesterday's showing, so little was seen of Madan Lal in India recently. His bowling and fielding were excellent.

Fears receding for Cowdrey

MELBOURNE (PA) - Fears that Chris Cowdrey England all-rounder, may have broken his left wrist receded yesterday. He was hit by Simon Davis, the Victorian fast bowler, in a practice match at Raurahra on Tuesday.

Although he is to-day cleared of a fracture, the player himself was not convinced, and he was considering seeking a second opinion.

Cowdrey joins Tim Robinson (broken thumb) and Mike Gatting (finger dislocation), on the sidelines for today's second practice match against a Victorian Country XI at Bendigo. There are now only 11 fully fit players left in the party.

He can bat, too. As he did when winning the World Cup in 1983, India bowled a good length and straight line and refused to waste runs with wide and no-balls. As for their fielding, I have never seen it so good. The first catch - to Viswanath behind the wicket - went down, but everything was held after that. Even the Indian throwing was fast and accurate.

In bringing on Sivaramkrishnan in the eighteenth over to bowl leg breaks, when Pakistan were being pinned down by medium pace, Gavaskar took a chance. Siva's first three overs cost 19 runs. But Gavaskar had faith in him and was rewarded for that. In his fourth over Siva bowled a ball that Zabeer, albeit off a full toss, in his eighth held a return catch from Omar. The longer Siva bowled, the more confident he became.

At the other end Shastri, his first four overs cost 18 runs. He bowled his 10 overs for only 77 runs, the most economical return, with Imran's in the competition so far. A fine throw from deep third man by Kapil ran out; Muddassar when he was going for a second run a nice running catch by Amarnath at wide long-on accounted for Rashid, and the important wicket of Imran fell to Kapil at mid-off, holding a sizer.

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Azharuddin continues on his conquering way

At 12 for three, with Imran reviving past glories, India in reply must have feared the worst. Shastri, Srikanth and Vengsar were all surprised by Imran's pace and left the first two being caught at slip and Vengsar at backward. But Azharuddin let down none of those who have been writing him up. He carried on where he left off in Kanpur a fortnight ago.

Just at Kern and Jones did here against England on Sunday, Azharuddin and Gavaskar won the match from a perilous position with a partnership of great merit. Gavaskar was at his best, giving Azharuddin plenty of the strike, encouraging him at every turn and always seeing the need to keep his score moving.

Since winning the World Cup, India have hardly taken a crick; but yesterday they were splendid. The crowd of 6,956 was 75,338 fewer than Sunday's.

Table with 3 columns: Player, Runs, Wickets. Includes Pakistan players like Mohan Khan, Shastri, and Indian players like Kapil Dev, Shastri, and Gavaskar.

TENNIS

Final scenes for leading men

By Rex Bellamy, Tennis Correspondent

The dramatic conventions have been satisfied on the Lawn Tennis Association's five-week satellite circuit. The four most successful players in previous tournaments have reached their final in the concluding masters event at the David Lloyd Club, Heston.

The pairings will be Peter Lundgren (Sweden) v Menno Oosting (Netherlands) and Stefan Eriksson (Sweden) v Jeremy Bates (Britain).

An all-Swedish final seems likely. Lundgren beat Oosting in their only previous match on the circuit; Eriksson and Bates have broken even in two matches. Eriksson demonstrated last week that he had struck his best form of the circuit. That evidence has been confirmed at Heston, where he has lost only seven games in two matches.

Tall, lean and supple, Eriksson is an athletic newcomer to professional tennis and is still adjusting his thinking to the fact that, two months ago, he became Sweden's national champion. Yesterday he won 6-2, 6-2, against Denis Masadorp, a strongly-built South African who does not quite punch his weight.

Bates won 6-4, 1-6, 6-2 against Morten Christensen, of Denmark, who lacked Bates's facility and touch but romped away from second hand, he put more into it than Bates did.

Lundgren won 6-3, 6-3 against Bruce Derlin of New Zealand, who is the most highly ranked player on the circuit but, in five attempts, has only once reached the semi-finals. Oosting had a 6-3, 6-1 win over Mart Albert, who is one place higher in the Dutch rankings, but has failed to take a set from Oosting in two matches on this circuit.

Paul Hutchings, Britain's team manager, reckons the series has satisfied the LTA's chief object in promoting it, which was to give British players a chance to establish ranking points and establish themselves on the international ladder. He was particularly pleased that Jason Goodall, aged 18, and Richard Whitehead, aged 17, the first two recruits to a new team squad, had both qualified for Heston.

The odd thing about Heston, other than the fact that it seems to be a players-only event rather than a public spectacle, is that the 20 players (16 singles plus four others in doubles) are outnumbered by the staff: up to 22 umpires and line judges daily, plus a tournament director, referee and three assorted assistants. We seem to be heading for a point at which the players will almost be redundant.

QUARTER-FINALS: P Lundgren (Swe) bt B Derlin (NZ) 6-3, 6-3; M Oosting (Ned) bt M Albert (Ned) 6-3, 6-1; J Bates (Brit) bt M Masadorp (SA) 6-2, 6-2; J Bates (Brit) bt M Christensen (Den) 6-4, 1-6, 6-2.

GOLF

Ballesteros has room to improve

From John Ballantine, Miami

Sveriano Ballesteros, the Open champion, starts his 1983 American campaign in the Doral-Eastern Open here today at the Doral Country Club, to which he is attached, six weeks after the opening of the American season in Palm Springs last month.

Ballesteros may be favourite, but the Spaniard's record here is not particularly good one.

He had an unpleasant experience on his first visit several years ago when a local radio interviewer, unaware of the golfer's reluctance to talk about private matters and especially about money, pressed him in that break-yanked manner characteristic of the questioner. "So, just how much money do you make a year?"

Ballesteros has never been in contention at Doral on the 7,075-yard par, defending championship course which might have been thought to suit him ideally.

Apart from the Masters and the US Open, Ballesteros has made little impact in the United States. He never seems to be at ease in the razzmatazz of caddy-carts, hot dogs and ice-cream vans and cannot non-golfers who may call out: "Hey, Hank, come and see this big gorilla hit the ball!" Perhaps this season will be different, because the Spaniard is in his prime, at the age of 27, and has the talent to dominate the game.

The US Open champion, Fuzzy Zoeller, will be one of Ballesteros' main rivals at the Doral, as he returns to competitive golf after major back surgery. Denis Watson, of South Africa, Leo Trevino, Tom Kite (the defending champion), Jack Nicklaus, Andy Bean, Ray Floyd, Larry Nelson and Jonny Miller are also in a strong field.

England in Spain

The English Golf Union are sending a team to La Manga next month where they will have four days of coaching under John Jacobs, followed by a two-day match in Las Brisas against Spain.

ENGLAND in Spain, Las Brisas, March 3-4: P McCloy, C Hewson, G Lawrence, D Gifford, S Botvinnik, S Kramer, J Harty, P Pixton. Non-playing captain: G Goodwin.

IN BRIEF

Snag over West German venue

Bonn (Reuters) - West Germany's attempt to stage the 1988 European Championship hit a political snag yesterday.

A government spokesman told a news conference that the decision welcomed Monday's decision by European Football Union's (UEFA) organizing committee to recommend West Germany's application to host the tournament. But he added it regretted West Berlin had been dropped from the venue proposed by the National Soccer Federation (DFB) and said the government expected the DFB to stand firm over their Berlin issue when the final decision is made next month.

BOXING: Ciro de Leva, of Italy, will defend his European bantamweight title against Jose Martinez Antunez, of Spain, on March 13, promoters said in Rome yesterday.

FOOTBALL: FIRST DIVISION CLUBS FACE A CROWDED SCHEDULE OF GAMES

Wark hits three as York go out

By Peter Ball

Liverpool... 7 York City... 0 Liverpool gave further substance to the belief that this year their eyes are firmly fixed on the FA Cup...

Mexico projects World Cup efficiency and sobriety

By Peter Ball

Mexico City (Reuter) - Mexico will be fully prepared for the World Cup finals next year, according to the host committee president, Guillermo Canedo...

Canedo said the Mexicans, who beat the United States and Canada to take over as hosts after Colombia withdrew for economic reasons...

Canedo said that unlike the 1982 finals in Spain - where the host organizers were criticized for their involvement - the Mexicans will not handle the sale and booking of ticket and hotels.

The organizers gave reporters a booklet including a portrait of the Mexican World Cup mascot - Pique, a man in the shape of a green chili pepper with a wide hat and a handlebar moustache.

Millwall on a new route to Wembley

By Peter Ball

Millwall make their debut tonight in a competition which George Graham, their manager, believes gives them their best chance of reaching Wembley this season...

But Graham welcomed the involvement after his team's 2-0 victory over Luton Town in the FA Cup fifth round on Tuesday night...

Luton Town or Watford will receive Millwall in the quarter-finals. Goals from Fashanu and McLeary delighted Millwall's larger attendance...

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Queen's Barron: The West Bromwich Albion goalkeeper, Paul Barron, is having transfer talks with Queen's Park Rangers after the clubs agreed a fee of £35,000.

Barron is having transfer talks with Queen's Park Rangers after the clubs agreed a fee of £35,000. Barron has been kept out of the Albion first team by Tony Godden and Paul Bradshaw is to start a month's trial tomorrow.

Demanding schedule for Ipswich

By Peter Ball

Ipswich face a fixture pile-up after being told yesterday by the Football Association that they must play their delayed FA Cup fifth round tie with Sheffield Wednesday at Portman Road on Monday, March 4...

Wimbledon's fifth round FA Cup tie with West Ham United at Plough Lane was postponed for a second time yesterday and will now be played on March 4.

Spencer came back from 4-0 down to 4-3 before Miles took the one more frame he needed. White wanted his chance to move into the third round at Francisco's expense when he missed a potable red while leading 6-4 and 4-3 in frames.

Spencer was the thirteenth seed and White the seventh. Thorne, the two-time seed, lost 5-0 to Marco McCleod and Reardon, the fifth seed, was beaten 5-4 by Dave Martin.

In a second round match yesterday Tony Meo, forfeited the first two frames to Willie Harkin because of his lateness.

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Barrowload of Irish fear for McGuigan

By George Ace

An air of apprehension surrounds Barry McGuigan's contest with the former World Boxing Council featherweight champion Juan Laporte at the King's Hall, Belfast, on Saturday night.

Laporte, at 25, may be only a year older than McGuigan but he is a light year ahead in experience. He boxed, albeit unsuccessfully, for two years while McGuigan was still sporting a vest.

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Doubles win earned by decisive serving

By William Stephens

John Prens and Charles Hoo Williams won the Ceston amateur doubles championship on Tuesday, defeating William Boone and Randall Crowley, 15-9, 15-2.

There was a brief skirmish in the fourth before Prens and Williams established their bridgehead at the outset of each game, leading 7-0 in the first, 8-0 in the second and 7-0 in the third before Boone and Crowley opened their account.

Prens demonstrated perfectly timed, free-living strokes and quicksilver reactions during rapid duels in the front of the court, including a notable stop-volley drop shot.

Hoo Williams, despite being unhappy under lights, played sharply and intelligently, hitting a straight drive from the walls with angled-drop shots from deep positions. Boone was over-aggressive in the rallies and not at his best when he served.

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Advertisements for Littlewoods Bonanza Week, Treble Chance, and other lottery games. Includes 'Certified PPA Dividends' and 'Littlewoods Bonanza Week' with a £2 million prize.

Advertisement for 'Rocking around the clock with Johnny Haynes on balalaika'. Includes a photo of Johnny Haynes and text about his performance.

Advertisements for 'Bettinson appointed', 'Survival of the name of the game', 'Record for world championships', and 'Doubles win earned by decisive serving'. Includes various sports news and event listings.

General Appointments

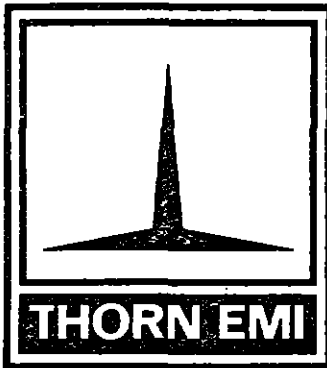
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A Chief Executive is required by a small but rapidly expanding and successful company making technically sophisticated ceramics for the electronics and allied industries; with a high percentage of its sales overseas.

The ideal candidate will be between 35-50, will have a successful track record including sales experience and must be able to lead a competent and profit-conscious team. He/she must be ready to travel widely in promoting the company's interests.

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An IBM software house with full agency status is seeking to appoint a Marketing Director to take control of the marketing of specialist software packages into specific vertical markets. A proven track record in the software or allied industry is vital. Renumeration package to suit right applicant reply to

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Colbert's statement still rings true today, thus there is a great demand for tax specialists who can keep the plucking to a minimum.

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Candidates vary in their skills, objectives and personalities. Our philosophy as recruitment specialists is to view every candidate as an individual. We take time to find out about your specific requirements and to give free and unbiased career advice.

We will be pleased to tell you about the spectrum of appointments we are handling and their suitability for you. They range across both the profession and commerce and are mainly in the £9,000-£25,000 salary bracket. They will be of interest to those who have recently made the decision to specialise, or those whose tax careers are already developing well.

An informal career discussion can be arranged by simply phoning Paul Carvoso ACA or Carrie Andrews ACA on 01-240 6781 or send us brief details of your career to date at Macmillan Davies, CENTRE POINT, London WC1A 1AJ.

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Opportunities for Scientists interested in ELECTRONICS CHEMICALS RESEARCH

Ciba-Geigy is an international Chemical company which relies on technical innovation and creativity to maintain its position at the forefront of the chemical industry.

A major decision has been made to intensify efforts in the challenging field of chemicals for electronics uses and one of the main technical centres will be at Ciba-Geigy Plastics at Duxford, Cambridge where new laboratory premises are planned. This investment offers an exciting opportunity for Research Scientists who would like to be involved at the inception of this new development and who would be able to contribute in a substantial way to international growth in this area.

We have opportunities for Graduates who already have knowledge of chemicals for electronics uses and possess some industrial experience in this area. It is likely that successful candidates will hold a Ph.D and have the personal characteristics necessary to motivate themselves and others in this new area of chemistry where a high degree of creativity is a prerequisite. We shall be able to offer the right candidate an attractive employment package together with the opportunity of moving to this very pleasant part of the country.

If you are interested in applying, please send full details of your background and career to date to:

Mrs. N. J. Stranks, Personnel Officer,
CIBA-GEIGY PLASTICS,
Duxford, Cambridge CB2 4QA
Tel: Cambridge (0223) 832121

DIRECTOR NEPAL

The SAVE THE CHILDREN FUND invites applications for the post of DIRECTOR, Nepal.

Save the Children Fund operates four mother and child health projects in Nepal. Each comprises an out-patient clinic, providing general paediatric, nutrition, rehabilitation, antenatal, family planning and related education services, and a system of support to Nepal Government health services in the District in which the Clinic is located. The projects are staffed principally by Nepal-registered, and are currently headed by one expatriate doctor at each clinic.

The Director is based in Kathmandu but is required to visit each Clinic on a regular basis, and is responsible for the overall management and development of policies and directions in SCF's work throughout Nepal. Candidates must therefore have a substantial background in management (financial, personnel, etc.) in a development project and an understanding of the major elements of a complex health system. Candidates who are already fluent in Nepali will be preferred, but intensive language training in-country is available for the appointee.

Please submit a detailed CV to the address below before 6 March 1985. A detailed job description will be sent to all applicants, but only those shortlisted will be followed up. This can be an accompanied post, and the appointee will be offered a salary of c. £8,000 (which is likely to be tax-free) per annum, in addition to a comprehensive package of support costs (excluding education allowances).

Overseas Personnel Officer
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The successful candidate will be aged 30-40, a qualified accountant, (or someone with experience of financial control) in a legal or other professional partnership. On appointment as Chief Accountant, the remuneration package will be reviewed.

Interested persons should contact Don Leslie, Consultant to Cripps Harries Hall at The Gabriel Duffy Group Ltd, Gabriel Duffy House, 17 St Swithin's Lane, Cannon Street, LONDON, EC4N 8AL. 01-623 3195/day or 01-832 6229/evenings.

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مكتبة من الأصيل

How to get through on paper

See yourself from the reader's point of view, put yourself in his shoes - that's the way to sell yourself. If this kind of advice about applying for a job leaves you wondering where you've gone wrong, perhaps you are ready to explore alternative approaches.

You should first become more aware of how those who write curricula vitae, letters, or application forms, and those who read them view each other. Reflect on a paradox at the core of this form of business communication: There is no way in which you can really see your written work from your reader's point of view.

More than one reader will invariably be involved in making decisions about short-listing and selection for executive, professional and managerial appointments. The feelings and attitudes of these readers regarding the type of person each feels able to work well with will inevitably differ. But you can develop a fair understanding of the reactions most readers of CVs are likely to have; for just as jobhunters writing CVs adopt certain devices, their readers do likewise - both are inclined towards stereotyping.

Let us examine the stereotyping process used on each side of the job market, that is by jobhunters and by selectors, in transmitting and receiving information.

What do you know about the organization?

As a jobhunter, what do you know about the companies, or other organizations for which you wish to work? Can you pick up and use clues about aspects of the organization's behaviour that otherwise may leave you puzzled or perplexed?

Do you use conventional categories, such as public or private sector, broad types of industrial sector, relationship to your own spheres of experience? Or have you refined your understanding to account for an organization's approach to its key tasks and manner of treating its employees?

On the selection side of the job market, a particular model is commonly used (often unwittingly) to process information about jobhunters. It is called the "seven point plan" and was devised through the (now defunct) National Institute for Industrial Psychology in the early 1950s. It offers an outline for focusing on relevant aspects of candidates such as physical attributes, attainments, intelligence, aptitudes, interests, disposition and circumstances.

Because assessing the "softer", intangible aspects - especially disposition towards other people in work-teams - inevitably involves some subjective judgements, wise users of the model handle it critically. However, not all selection interviewers are as self-critical as they might be, and some may allow their perception of you as an individual and of the range, depth and shades of your competence to be clouded by

Kieran Duignan outlines a fresh approach to writing a job application

inappropriate stereotypes or prejudices. Such stereotypes may have to do with, for example, people of "a certain age", gender or nationality, or with success, failure, career development or the long-term unemployed.

The point is that your CV and letter offer an opportunity to crack, loosen, bypass, and raise questions about stereotypes of this kind - or, negatively, to reinforce them - and portray yourself accurately and with conviction in a manner that does justice to your individuality and real competence, which is not necessarily demonstrated by formal qualifications or job titles, calls for an effort.

It involves thinking clearly about the issues underlying stereotypes, carefully marshalling facts to support the thrust of your proposals, and writing with a gentle edge so that your readers are stimulated to take time out to get to know you better as an individual character.

You can develop a flexibly structured approach to these tasks. Stage by stage, the process of communicating systematically and creatively in job markets involves research, drafting and editing.

Research involves investigating diverse aspects of your readers, the organization you aim to join and the tasks you may be involved in there, as well as deepening your understanding of your own strengths and boundaries. If research sounds a somewhat grandiose description for this work, it is used to highlight the intensity of concentrated and recurrent attention called for and the importance of systematically compiling data on both areas of your focus: Your readers and their context, on the one hand, and yourself, on the other.

In your jobhunting, do you use the full range of available sources of information, both people and publications, to build up a rounded appreciation of readers of the CVs you send? Of the organizations they work in? And of key tasks involved in the opportunity that interests you? Have you carried out a thorough survey of your work experience, your learning style and critical learning experiences, your formal appraisals at work, your horizons and diverse possible stepping stones to your goals, the personal makeup of colleagues and bosses with whom you fared well, poorly and indifferently, values and models that have guided you in the past and those that may inspire you in the future? To what extent have you mapped out the boundaries of areas in which you have a good degree of competence, those in which you have some proficiency but are not a specialist, and those in which you have found tasks particularly distasteful and arduous?

To what extent have you sorted out the skills you can readily transfer

from one or more occupational settings to a new and strange one? This process of gauging the full stock of qualities and other strengths you can offer in job markets to help selectors solve their problems is a vital part of the research involved in communicating with impact in job markets.

At the drafting stage, be concerned with simply compiling a factual and comprehensive report that offers a rounded account of what you have to offer your target readers. This stage of application-writing is the one many jobhunters are often inclined to neglect, for it can feel awkward. Either too much or too little information can daunt the writer from struggling through to offering the key target readers an inviting and relevant self-portrait.

Two kinds of problems are worth distinguishing at this stage: One is how to organize and reorganize information relevant to the application; the other is how to find new perspectives or angles on oneself and on the target opportunity, organization and readers - techniques of lateral thinking are useful in tackling this.

Your next task is editing - cutting and polishing what you have drafted to produce papers with a degree of style and individuality that stand out in the crowd pressing for the attention of your readers.

You must make every word count

Two problems characterize this stage: One is highlighting those parts of your story that have most significance in the eyes of your readers, and here experimenting with different section headlines is relevant; the other has to do with making every word count as far as your readers are concerned and, to this end, the hard but sometimes also pleasurable task of rewriting - through rewording, rearranging and condensing - is called for.

In inviting you to explore alternative approaches to written communications in job markets, I may appear to flout some rules you associate with jobhunting and I have not made conventional exhortations about some mechanics of the writing task. This is precisely because the difficulties of writing CVs, letters and forms of application at executive, professional and managerial level commonly lie outside the boundaries of rules and mechanics.

In drawing your attention to other areas of the subtle task of getting through on paper in job markets, I am pointing to alternatives that may help you to develop effective approaches to reaching your career goal. As with all new behaviour, the first couple of steps are the toughest part.

For a copy of a reading list relating to points raised in this article and a rating sheet to evaluate written applications, send 10p x 7 in envelope, with an 18p stamp, to: Career and Personal Development Associates, Ashling, 84 Alderton Road, Croydon, CR0 6HZ.

General Appointments

HIGH FLYERS IN DISTRIBUTION

If you've got it up top, look at the bottom

The bottom right hand corner of this advertisement, to be precise. For our logo should tell you a lot about who we are looking for and why.

But some facts in brief. We're a leading firm of Management Consultants, operating internationally as well as throughout the UK. Our Distribution Group is growing fast and contributes significantly to our overall success.

What we're offering is the chance to broaden your experience and develop your talents in a highly professional environment where intellectual demands are substantial and analytical skills vital.

That's why our selection criteria are rigorous. You'll need to be a graduate aged 26-35 with an excellent track record, working at the forefront of developments in distribution. Perhaps in line management, warehouse design, operations planning, or materials handling. Personal skills must also impress.

In short, we're looking for some of the best distribution brains around. And we'll pay accordingly. In the range £15-28,000, in fact, with benefits which may include a car.

So, if you want to be at the centre of things, here's what to do. Send full personal and career details (including daytime telephone number) to Geoffrey Thiel, quoting reference H30/T on both envelope and letter. Please state your preferred location - London, Birmingham or Manchester.

Deloitte Haskins+Sells
Management Consultants
128 Queen Victoria Street, London EC4P 4JX

Enterprise Oil



Chief Geologist

Enterprise Oil is now firmly established in the private sector as a major new British oil company with significant interests in five producing fields and with a number of other developments under review.

Enterprise has already become a significant contributor within the consortia developing these existing fields and is rapidly extending its exploration activities in the North Sea, onshore UK and Western Europe.

Since its inception early last year it has built up a highly skilled and experienced exploration team, has been an active participant in the current UK offshore 9th round and will be bidding aggressively in the forthcoming onshore licensing round. Two operators have already been secured and others are under negotiation.

You will provide expert geological input and guidance of a high standard to the six exploration teams and their regional managers and will also advise the exploration director on all geological matters. Unfettered by line management involvement, your responsibilities will be

wide ranging and you will enjoy considerable freedom to select your own work programme and to define your own objectives.

You will maintain a constant overview of the company's current and anticipated activities and will occupy a particularly visible role within the organisation. Your worldwide experience will have been gained over at least 20 years in the industry, some of which will be North Sea related. You will be up to date with the latest technical developments and will have experience of both classic and carbonate provinces. A background with a major oil company including a period in a geological research laboratory is advantageous.

An attractive, competitive remuneration package including a company car, share option scheme and other benefits will be offered.

Please ring or write, in complete confidence, to John Diack of Cripps, Sears & Associates Limited, Personnel Management Consultants, 88/89 High Holborn, London WC1V 6LH. Tel: 01-404 8701.

Cripps, Sears

Production Director

Foreign language publicity and technical publications

To £25,000 + car.

Tek works for over 1000 major international companies and publishers in the U.K., Europe and in the USA handling the production of their industrial publicity and publications for overseas markets: brochures, manuals, technical literature, films, books.

Tek translates, designs, typesets and prints their material in all of the languages of international trade and publishing. Tek has unrivalled production resources: experienced managers, outstanding translators, the latest computerized typesetting equipment in-house, print-buying by experts and 25 years experience.

Now growing demand for our services requires us to appoint a Production Director to superintend the whole, complex production operation and to play a major role in new business development jointly with the Marketing Director. You will be responsible for the planning and co-ordination of all projects; for productivity and for profit. You will have the opportunity to work closely with our clients, here and abroad, and to develop new suppliers. You should enjoy working with people of many nationalities and skills. You should have exceptional personal qualities and relevant experience and be, probably, in your thirties.

This is an exciting, challenging position and one that offers early opportunities of appointment to the Board of Directors.

Please write, with CV, in strictest confidence to the Managing Director, Tek Translation and International Print Ltd, 11 Uzbridge Road, Shepherd's Bush, London W12 8LH.

The World Leader in Translation, Typesetting and Print.



Financial Researcher

We need a highly intelligent and self-motivated person to research and write about financial matters. Initially, most of your work will be for *Which?* magazine, but you could also be involved in books, computer programs, and other media.

Our aim is to provide readers with the information they need to run their financial lives sensibly. You must be interested in identifying the questions our readers want answered, and tough enough and persistent enough to find the answers.

You must be able to provide:

- a lively mind
- a logical and common-sense approach
- scrupulous attention to detail
- useful and imaginative work delivered on time
- a good degree and at least a year's working experience.

We're not insisting on financial knowledge or experience, but if you haven't got them, you must be very bright and be a fast learner. On our side, we offer the challenge of an exciting and responsible job, with a very large measure of independence.

Salary on appointment will be on a scale rising from £9,724 to £12,853 (plus cost of living increase in April), with opportunities for further progression. Appointment may be above the minimum for the scale. Benefits include 5 weeks' annual holiday (plus 3 nominated days), luncheon vouchers, pension scheme, free life insurance, and season ticket loan.

For an application form and a short test, write to the Personnel Manager, Consumers' Association, 14 Buckingham Street, London WC2N 6DS



REPORTERS

Radio Nottingham (Ref. 2101/T)

Radio Leeds (Ref. 2091/T)

Are you a young ambitious reporter with at least three years' journalistic experience? If so, Radio Nottingham and Radio Leeds have vacancies that may interest you. The work is primarily reporting, interviewing, bulletin writing and newsreading. Good microphone voice and current driving licence essential.

Salary £8,038 - £9,552 plus allowance of £537 p.a. (currently under review). Relocation expenses considered.

Contact us immediately for application form (quote appropriate ref. and enclose s.a.e.): BBC Appointments, London W1A 1AA. Tel. 01-927 5799.

We are an equal opportunities employer



Corporate Treasury

London c£25,000 + Car

An international management consultancy urgently seeks to expand its treasury consulting group and thus seeks to appoint a number of high calibre candidates who offer experience of working within a banking/treasury environment.

The work is varied and challenging and the experience gained will be useful for developing a career within either a commercial treasury or management consultancy.

Ideal candidates will possess a good first degree, sound treasury experience, excellent presentation skills and an assured manner.

Write or telephone (naming any firm which you would not wish to be put forward to) Nicolas Mabin, Regional Manager, quoting reference: LG1101.



Management Personnel
Recruitment Selection & Search

2 Swallow Place, Oxford Street, London W1R 7AA
Telephone 01-408-1894 (out of hours 01-503-2783)

Young, bright high flyers

in personnel management c.£15,000

Over recent months, we have completed a large number of assignments in blue chip companies. A particular requirement has been for high-potential graduates, aged 25-30, looking to make their first or second career moves.

Currently we have about twenty vacancies for such individuals in well known organisations offering good career progression prospects.

If you fit the personal specification and can point to a record of achievement in a progressive business-related personnel function, we need to talk to you now.



Please contact Peter Jones or Mark Tulitt, quoting reference IR148T.

COURTENAY PERSONNEL LTD.

Management Selection and Personnel Consultants,
11 Maddox Street, London W1R 9LE.
Tel: 01-491 4014.

General Appointments

CJA

RECRUITMENT CONSULTANTS
35 New Broad Street, London EC2M 1NH
Tel: 01-588 3588 or 01-588 3576
Telex No. 887374

Challenging start-up situation - scope to become key member of senior member of senior management team.



MANAGER - GENERAL INSURANCE DIVISION

INITIALLY LONDON £18,000 - £26,000
LEADING AND FAST DEVELOPING INSURANCE BROKING AND FINANCIAL SERVICES GROUP

As part of our clients policy of further diversifying from its well established life assurance and investment brokerage base, we invite applications from creative, hard working, forward thinking and high flying General Insurance specialists aged 30-42. The selected applicant must have at least 8 years' significant experience working in established insurance companies and /or running their own brokerage business. The prime responsibilities of the successful candidate, who will report to the Board, will be to establish a dynamic and effective General Insurance Division. Exceptional skills in creating, developing and marketing both new and existing agencies and plans are essential. Of equal importance is the ability to design, introduce and implement appropriate manual and computerised administration and commission systems. The ability to sell products and the Division's services both internally and externally with enthusiasm and drive are key. Initial base salary negotiable £18,000-£26,000. Applications, in strict confidence, under reference MGID 4316/TT, to the Managing Director: CJA



Scope to advance to the position of General Services Manager within 3-5 years.

ADMINISTRATIVE SERVICES MANAGER

LONDON £12,000 - £17,000

This same client also has a new position for which we invite applications from candidates, aged 26-35, who must have had at least 7 years' demanding administrative based experience. The successful applicant, who will report to, and work very closely with the General Services Manager, will be responsible for a wide range of administrative functions and services at five UK locations. These will include establishing and running new offices, identifying staffing needs and development, assistance in organising conventions and sales conferences, plus the development of word processing and computerised administrative and control systems. (Candidates should be computer knowledgeable but not necessarily computer literate). Essential qualities will include a subtle blend of management skills and actually 'getting hands dirty' personally. A young, self motivated, ambitious and flexible 'all rounder' is vital for this stimulating and taxing assignment. Initial salary is negotiable in the range £12,000 - £17,000. Applications, in strict confidence, under reference ASM 4317/TT, to the Managing Director: CJA

MONSANTO IS THE WIDELY-DIVERSIFIED INTERNATIONAL CHEMICALS, AGRICULTURAL PRODUCTS AND ELECTRONICS GROUP: T/O IN EXCESS OF \$6 BILLION

A "green field" opportunity with scope to advance to Plant Accountant within 3 years

Monsanto COST/MANAGEMENT ACCOUNTANT
MILTON KEYNES £14,000-£16,000

For this new position, we invite applications from Accountants, either recently-qualified or finalist ACMA/ACCA, with at least 2 years industrial/commercial experience, ideally within a U.S. multi-national. The successful candidate, likely to be aged 24-28, will be responsible to the Accounting Manager for establishing and subsequently operating the total financial and production cost accounting systems, from final plant construction stage through to manufacturing start-up in late 1985. This will include preparation of budgets, forecasts, actuals, variance analysis, as well as ad hoc projects and, as a high priority, development/implementation of main frame/micro computerised accounting systems. This challenging role demands initiative, drive and an eye for detail. Initial salary negotiable £14,000-£16,000 + non-contributory pension, free life assurance, travel/accident cover and assistance with removal expenses, if necessary. REFERENCE CMA 085/TT.

Prospects to advance to management position either elsewhere in U.K. or in Brussels

Monsanto PRODUCTION COST ACCOUNTANTS
NEWPORT AND SWINDON £10,000-£15,000

On behalf of our clients, Monsanto, we invite applications from qualified or part-qualified accountants (ACMA/ACCA), aged 23-27, with 1-3 years' experience in a commercial/industrial organisation, using computerised accounting and costing systems. The successful candidates will be responsible for inventory and production cost accounting, covering preparation of forecasts, budgets, standard cost data and variance analysis, including financial modelling on specific projects - directly liaising with production management and European headquarters-based product management. Emphasis is placed on ongoing systems development and qualities considered essential include a flexible, team approach within a lively and expanding environment. Initial salaries negotiable £10,000-£15,000, with benefits as above. REFERENCE PCA 086/TT.

Monsanto also require TRAINEE FINANCIAL AND COST ACCOUNTANTS, aged 22-24, to train for similar positions to the above in Cleveland, Newport and Ruabon (North Wales); salaries ranging £9,000-£11,000. Candidates should have already embarked on an accounting career. REFERENCE TFCA 087/TT.

Applications, in strict confidence, quoting appropriate reference above, to the Managing Director: ALPS

35 NEW BROAD STREET, LONDON EC2M 1NH.
TELEPHONE: 01-588 3588 OR 01-588 3576. TELEX: 887374. FAX: 01-638 9216

*Please only contact us if you are applying for one of the above positions.

GRADUATES:

**Electrical/Electronic Engineers,
Mechanical Engineers and Naval Architects**



The complete professional challenge

Ships of the Royal Navy embody the best and the most advanced engineering to be found in Britain today. Members of the Royal Corps of Naval Constructors are responsible for the design, construction and maintenance of these ships at a price the country can afford.

A career with the RNC offers graduates technological challenge and wide-ranging experience which, when coupled with planned training programmes, can

lead to Chartered Status in the minimum time. On completion of training, you would be involved in ship or system design studies or in dockyard management. With increasing experience, your career will develop across the full spectrum of warship building technology, including procurement management. The product itself guarantees variety. You could for example be concerned with nuclear or gas turbine propulsion systems; with the most sophisticated electronic communications equipment; with computer-controlled weaponry or with developing the technology to reduce underwater noise. Whatever the problem you will see it right through - designing, modifying and perfecting - until the whole ship can operate reliably.

under the most extreme conditions that man or the environment can offer. Understandably, our entry standards are high. You must have, or expect to obtain, in 1985, a degree with 1st or minimum 2nd class Division 1 Honours degree in Mechanical or Civil Engineering, Electrical/Electronic Engineering or the appropriate sciences, naval architecture or other maritime sciences. Successful candidates will be sponsored to obtain an appropriate MSC. FINAL YEAR STUDENTS MAY APPLY. Salary starting between £6915 and £7835 according to qualifications and experience. There are good promotion prospects to £21,830 and above. Salary in London up to £1300 higher. For further information and an application form (to be returned by 14 March 1985) write to Civil Service Commission, Alencon Link, Basingstoke, Hants, RG21 1JB, or telephone Basingstoke (0256) 468551 (answering service operates outside office hours). Please quote ref: T646673. The Civil Service is an equal opportunity employer.



The Royal Corps of Naval Constructors

'Arthurian' Somerset

THORN EMI - Datatech is part of the Information Technology Division of the Engineering Group of Thorn EMI plc, an international company operating in 32 countries and having an annual sales revenue in excess of \$2.6 billion.

From our West Country base, a completely refurbished old Mill in the village of Woolsey Hole, we design a wide range of technically advanced interactive data storage/retrieval systems (often to very specific customer requirements).

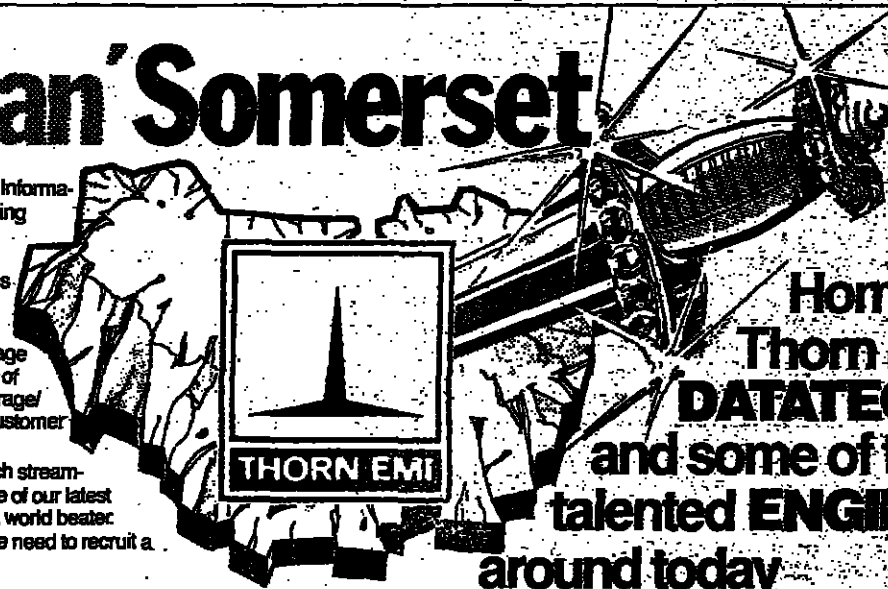
'Streamers', the largest range of which streaming tape drives available anywhere, is one of our latest branchlets and is already proving to be a world leader. To meet corporate expansion plans we need to recruit a number of additional engineers:

Senior Firmware/Hardware Micro Processor Engineers.

We're seeking two. Both of graduate status and therefore over the age of 25. Experience of digital electronics design, backed by a sound appreciation of analogue design, is essential, as is the capability of microprocessor programming in high level and assembly languages. An understanding, and knowledge of, 16 and/or 32 bit processors and of bit slice technology will be of considerable advantage. Applicants should be capable of designing and fault finding of microprocessor hardware, logic circuits and computer interfaces.

Firmware/Hardware Micro Processor Engineers.

To join the above team applicants should be over 20 years of age and with sufficient engineering skills and knowledge to enable them to play an active and increasing role in the further development of this division.



**Home of
Thorn EMI-
DATATECH
and some of the most
talented ENGINEERS
around today**

Senior Analogue Design Engineers.

We see ideal candidates as being over 25 years of age and with a minimum of three years experience of analogue design work behind them and now looking to commit themselves totally to challenges posed by new and exciting product development work.

Always interesting, often fascinating, work in superb rural, but not isolated, surroundings. Excellent conditions of employment - with salaries to match - plus generous financial help towards relocating are all a part of the overall package we have put together to attract the right men, and women, for these posts.

For an informal, but confidential, interview and the chance to look us over, talk to our engineering professionals and to see part of Avolon country, at its best, please write or telephone requesting an application form from: Chris Jennings, Technical Administrator, THORN EMI Datatech, The Mill, Woolsey Hole, Nr. Wells, Somerset, Telephone (0745) 75454.

THORN EMI Datatech

STRATEGIC PLANNING EXECUTIVE North London

UDT is a leading Finance House and member of the TSB Group. Its consumer lending business is currently expanding rapidly and experiencing a progressive change in adapting to new technologies and economic trends. To react to this change it has recently established a business development and planning team, responsible for the evaluation of new market and product opportunities and the development of business strategy and plans.

A strategic planning executive, who will participate in a wide range of planning and development activities, is now required as part of the team. The successful candidate will be numerate, will ideally hold an MBA and be 25-30 years old. He/she must have a minimum of 2 years commercial experience in a large organisation.

A very competitive salary will be offered. Company benefits are generous and include a mortgage subsidy, non-contributory pension scheme and profit-share. Substantial career opportunities exist within the Group, which is currently poised for significant growth.

Send your current CV to Mr. C. J. Brennan, Personnel Manager, United Dominions Trust Ltd., 1 Ljousdown Road, New Barnet, Herts. EN5 1HT or telephone 01-540 3282 extension 2034 for an application form.



HAY-MSL

Information Management

**In a leading Management Consultancy
Up to about £11,500, bonus, BUPA, etc.**

HAY-MSL is an international management consultancy specialising in the motivation and development of people at work, and in the management of strategic change. Our Group Information Centre provides a comprehensive information service in support of our management, operational and marketing needs. As Head of the Information Centre, the successful candidate will be expected to maintain high standards of service in this key support activity - and, at the same time, meet the challenges involved in introducing new data-bases and managing the consequent transitional arrangements.

The post will appeal to a graduate, who may also be a Chartered Librarian, with a successful track record in information processing - preferably in a commercial environment. Previous supervisory experience would be valued. Age - probably 28 to 34.

Please write, quoting reference A-15903, to Colin Bexon, HAY-MSL Management Consultants Group Ltd., 52 Grosvenor Gardens, London SW1W 0AW.

This appointment is open to men and women.

Information Technology Specialists

£20-40,000

OFFICE AUTOMATION • MINI AND MICRO COMPUTERS • MAINFRAME • CAD/CAM • COMMUNICATIONS • PABX • NETWORKING

We have a small number of highly prestigious clients who have briefed us to find the best Information Technology professionals in the country.

Our clients are the top handful of Blue Chip consultancies, manufacturers, software houses and users with whom we have been dealing regularly over a period of several years, and whom we know to be able to offer career advantages significantly above the rest.

Our objective is to find the best careers for the best people and maintain our own reputation as a leading Search and Selection Consultancy within the I.T. industry.

If you would like an informal discussion without commitment, please telephone BOB MILLAR, DAVID DRAKE or DAVID ABBOTT on 02403 28866 or send a brief c.v. to us at the address below.



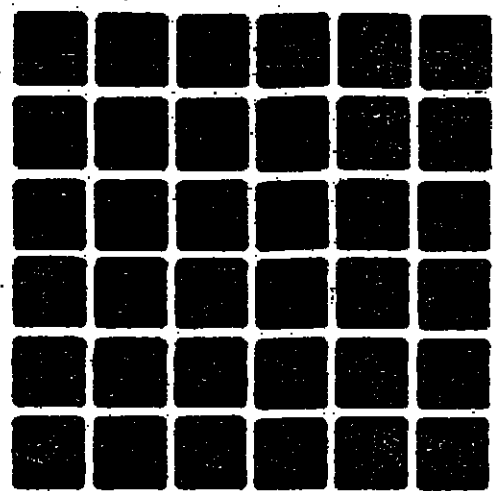
MKA Search International Ltd
(A Dept of Computing Company)
Turret House
The Avenue
Amersham
Bucks HP7 0AB

مكتبة الأصيل

General Appointments

HONOURS GRADUATES

Seeing is believing?



If you look directly at the grid, you will see a series of grey dots between the squares. They don't exist. Your eyes are being deceived by an optical illusion.

Dealing with things that are not always as they seem on the surface is an everyday part of the Tax Inspectors' work. In assessing the tax liabilities of businesses of all types and sizes they must apply their powers of analysis and perception — sometimes intuition — in reaching a fair conclusion. All part of a distinctive career of exceptional challenge and variety, which offers a structured and progressive path for the ambitious.

Through intensive training, you will develop the skills of a lawyer, advocate, accountant, investigator, negotiator and manager. Within a few months you can expect to be handling your own casework. After 3 years you will be managing a sizeable team of staff, and in due course, you should be running your own tax district.

Qualifications: Under 36 and a First or

Second class honours degree or an acceptable equivalent qualification. Final Year Students may apply.

Starting salary according to qualifications and experience from £6015 to £8625 for those aged under 26 and from £8625 to £9495 for those 26 and over. You should be earning at least £9155 after 2 years and, 3 years later, you should be on a scale rising from £12,895 to £17,485. If you fulfil your promise, you should later be on a scale rising to £21,830. Beyond this there are opportunities for further promotion to the most senior grades in the Civil Service. SALARIES HIGHER IN LONDON. Training can usually begin at an office in the area of your choice.

To find out more and for an application form write to Civil Service Commission, Alencon Link, Basingstoke, Hants, RG21 1JB, or telephone Basingstoke (0256) 468551 (answering service operates outside office hours). Please quote ref: A/85/320/135.

The Civil Service is an equal opportunity employer.

REGIONAL GENERAL MANAGER

HARROGATE

Following the publication of the Griffiths Report, the management of the Health Service is undergoing change. Great stress is being laid on individual managerial accountability for the efficient use of resources with the prime aim of achieving the best possible patient care. The achievement of high standards and ensuring value for money represents a challenge for management and leadership at all levels.

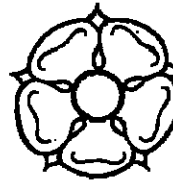
The Yorkshire Region is responsible, through 17 District Health Authorities, for the care of 3,600,000 people living in West Yorkshire, North Yorkshire and Humberside. It employs 61,000 staff and has a revenue budget of £692m. Currently a major review of the Regional Health Authority's role is being undertaken with a view to introducing a new management structure to replace that operating the consensus team system. In addition the process of recruiting General Managers at District level is well advanced.

The General Manager will be responsible for putting into effect the Authority's decisions and policies and improving management performance in meeting objectives set. Candidates should be able to demonstrate considerable success at senior level in a major enterprise and be capable of commanding the support and respect of the many and varied professionals and clinicians operating within the Service.

The salary is negotiable and will take into account the new manager's current remuneration package but, as a guideline, this post is likely to be attractive to candidates currently earning around £35,000.

Please write in strictest confidence giving sufficient brief details to justify an interview to:

Bryan Askew,
Chairman,
Yorkshire Regional Health Authority,
The Old Brewery,
Tadcaster, LS24 9SB.



Yorkshire Regional Health Authority

Imperial Chemical Industries PLC
Agricultural Division: Billingham: Cleveland
Manpower Planning & Development Group

Career Development Consultant

ICI Agricultural Division requires a Career Development Consultant to work within the Career Development Section of the Division's Manpower Planning & Development Group. The Division has a strong history of organisational development and employee participation, where every effort is made to develop the full potential of individual employees, specifically their human relations and leadership capabilities.

The successful candidate will be at least 28 years of age and will have gained experience in an appropriate organisation. He/She will become a member of a multi-disciplinary team who are responsible for creating and developing processes, methods and systems, which will facilitate the development of the Division's human resources, to the mutual benefit of the individual and the business.

Ideally, the candidate will have a degree in Occupational Psychology, experience in psychometric and other forms of testing; a proven record in the business of using diagnostic, problem solving and influencing skills in effecting change; and some experience in the field of training and development. Remuneration will be commensurate with qualifications and experience. The Company operates house purchase, profit sharing and contributory pension schemes and offers financial assistance towards removal expenses.

Applications giving details of age, qualifications and experience should be sent as soon as possible to:-

Mr MAJW Pegg, Personnel Department, Imperial Chemical Industries PLC, Agricultural Division, PO Box No 1, Billingham, Cleveland, TS23 1LB.



VACANT POST OF HYDROLOGIST

in the Government Service of
the Republic of
Trinidad and Tobago

- Applications are invited from suitably qualified persons for appointment to a vacant post of Hydrologist in the Project Implementation Unit of the Ministry of Agriculture, Lands and Food Production.
- Particulars relating to the post are as follows:-
Salary Range
\$4,018-\$4,881 per month (1983) (Trinidad and Tobago dollars)
Minimum Experience and Training
Considerable experience in the practice of engineering and training as evidenced by the possession of a recognised Degree in Civil or Hydraulic Engineering supplemented by a post graduate diploma in Hydraulic Engineering, or any equivalent combination of experience and training.
- Application forms and further particulars relating to the post and the terms and conditions of employment can be obtained from the Trinidad and Tobago High Commission, 42 Belgrave Square, London SW1 (Tel: 01-245 9351) to whom all applications should be submitted not later than 21 March, 1985.

Document Reader

£10,000
+ excellent benefits

We are seeking someone, preferably with a professional qualification, who has several years experience in the Securities Industry, and can demonstrate a sound knowledge of The Stock Exchange's Listing requirements, for an important and interesting position within our Quotations Department.

You will be involved in the examination of draft documents submitted by listed companies for ultimate issue to shareholders, and will analyse them in such a way as to provide the highest possible standard of disclosure for both shareholder and potential investor. To this end you will be required to liaise with stockbrokers, company representatives and professional advisers to determine and resolve difficulties. You should be aged 25-40, and capable of concise, logical expression, both orally and in writing, and the sensitive nature of the work demands complete confidentiality.

Career prospects are excellent and, owing to the particular nature of this role, an unusually broad knowledge of the Securities Industry will be gained.

The starting salary will be around £10,000 p.a., and the benefits include a fully-paid season ticket, non-contributory pension scheme, BUPA and subsidised meals.

Please apply with a full c.v. or telephone for an application form to: Barbara Coulston, Personnel Officer, The Stock Exchange, Old Broad Street, London EC2N 1HF.

Telephone: 01-588 2355 (ext. 28683)

The Stock Exchange

OPPORTUNITIES IN SAUDI ARABIA REALTIME ENGINEERING & DATA ANALYSTS -

- a leading high technology Company - is offering excellent career opportunities for:

EXECUTIVE MANAGER - SECURITY SYSTEMS DIVISION

The ideal candidate must have:

- * 8 years' sales and marketing experience in integrated security systems.
- * Be familiar with CARDKEY and Proximity Products.
- * Have management experience.

SALES ENGINEER SECURITY SYSTEMS DIVISION

The ideal candidate must have:

- * 4 years' surveying and services engineering experience of electronic security systems, especially CARDKEY and Proximity Access Control, and C.C.T.V. equipment.
- * Knowledge of preparing technical proposals on installations for the type of system to be used.

TERMS

The terms of appointment include attractive Saudi tax-free salaries plus commission on sales, company car, medical care, free furnished accommodation and two return air tickets, per year, from country of origin.

(Interviews to be held in UK from 25th Feb.)

Applicants should submit C.V. and references, without delay, to:

VICE PRESIDENT
REALTIME ENGINEERING & DATA ANALYSTS
P.O. BOX 278
DHAHRAN 31932, SAUDI ARABIA

Tel: 010-966-3-885-2480 TLX: 670480 READAK SJ
TELEFAX: 966-3-864-9043

Further information available from S. Garcia
Tel: (0783) 73057/8

GEC Engineering Research Centre MECHANICAL ENGINEERING LABORATORY

ENGINEERING R & D

The Mechanical Engineering Laboratory at Whetstone provides contract research and consultancy services to GEC companies and others. Expansion has created opportunities for engineers seeking broad-ranging and satisfying careers. Successful candidates will join teams responsible for the initiation and execution of research projects with ample opportunities to influence the future course of the programme.

STRUCTURAL MECHANICS DIVISION

Software support and development for structural analysis and its integration with design and manufacturing. Fortran programming and applications of numerical methods in mechanical engineering. Experimental stress analysis, computer-controlled data acquisition, measurement techniques.

CONTROL DIVISION

Design, analysis and simulation studies covering a wide range of industrial and military applications. Fluid power and electronics systems, both digital and analogue.

THERMOFLUIDS DIVISION

Research into advanced computational fluid dynamics for turbo-machinery and general flows, heat transfer (particularly involving boiling and condensation), thermodynamics and combustion of prime movers, novel energy systems.

To apply please send full c.v. to:

Mr B J Cooper
GEC Engineering Research Centre
MECHANICAL ENGINEERING LABORATORY
Cambridge Road
Whetstone
Leicester LE8 3LH
or Telephone: Leicester (0533) 863434 Ext. 3801

Dynamic Book-Keeper/Office Administrator W1 up to £10,000 p.a.

We are a fast growing international management consulting group of Scandinavian origin in new London offices. Our working environment offers opportunities for personal growth and advancement.



We are looking for someone to handle financial project management, payroll, book-keeping, and general accounts duties. The position needs to be filled as soon as possible.

He/she must have experience of IBM PC for other computerised book-keeping systems and must have flexible approach to all general office administration duties.

Our Book-Keeper looks forward to receiving your application or calling you more about us.

INDEVO LTD
14 St. Christopher's Place
London W1M 5HB
Tel: (01) 936 2604

British Museum

Curatorial opportunities in Information Retrieval

The aim of the Information Retrieval Group is to create a computerised information retrieval scheme for all curatorial departments, with a database capable of in-depth expansion. The Group is currently working on the computerisation of information relating to the Museum's collections in 3 Departments: Medieval & Later Antiquities, Oriental Antiquities and Ethnography.

Assistant Head of Group - Curator Grade E

... to assist with computer projects, particularly with the establishment of departmental requirements for future schemes, timing and documentation; resolving difficulties of terminology and indexing; advising on the allocation of staff and other resources; controlling and monitoring project teams; and liaison with computer and curatorial staff.

Team Leader - Curator Grade F

... to be responsible for daily supervision of project teams (including staff training); liaison with computer and curatorial staff; verification of information and its daily transmission to the computer; and contributing directly to the overall progress of the scheme.

Candidates for both posts should

normally have a relevant degree but others will be considered if they have other qualifications or experience of special value. Experience of identifying, handling and storing museum artefacts and evidence of manual dexterity and typewriter keyboard experience is desirable. Candidates for the Grade E post must have significant experience of setting up or operating computer-based documentation systems, preferably in a museum or a library, together with experience of staff management.

Candidates for the Grade F post must either have experience of computer-based documentation systems or a proven interest in, or aptitude for, such work.

SALARY: As Curator Grade E, £9365-£12,025; as Curator Grade F, £7315-£9790. Starting salary according to qualifications and experience.

For further details and an application form (to be returned by 18 March 1985) write to Civil Service Commission, Alencon Link, Basingstoke, Hants, RG21 1JB, or telephone Basingstoke (0256) 468551 (answering service operates outside office hours). Please quote ref: G(6)382.

An equal opportunity employer

TRANS WORLD AIRLINES

seeks applicants for the post of

FIELD SALES MANAGER

For its passenger sales department in the United Kingdom (based in London). The successful candidate will assume responsibility for the day to day direction and motivation of the UK passenger sales force and achievement of revenue goals in an exciting but increasingly competitive and pressurised market place. Applicants must be well educated, preferably to degree standard and have a proven track record in sales management in a service or leisure field, preferably involving North American markets. In addition, demonstration of a creative leadership ability is essential and a familiarity with modern office technology including micro applications is desirable. Starting salary will be negotiable around £16,000 plus car and fringes including generous air travel privileges (after qualifying period). If you are aged between 30-40 and are really ready to move on towards senior management in a first class organisation write fully with C.V. to:

DEPARTMENT JJC,
TWA
214 OXFORD STREET,
LONDON, W1N 0HA.

(Telephone enquiries will disqualify.)

Leading the way to the USA.



General Appointments

Apollo Computer

Apollo Computer

Working for a large company has its drawbacks — you can become just another number. At Apollo Computer life is certainly different. We're young, friendly, dynamic and really growing. That means we can offer probably the most exciting and challenging positions for sales professionals in the computer industry today with plenty of scope for career advancement. In fact we're looking for people who have the potential to develop with Apollo.

sales

O.T.E. c.£35,000p.a.

Positions are available throughout the country for Territory Sales Executives and Account Managers. You should have well developed negotiating skills, be strongly motivated and possess an outstanding track record of selling into the technical computer marketplace.

In return Apollo offer a good basic salary with generous guarantees, unlimited earning potential and an excellent benefits package which includes quality car, free family medical insurance and share participation schemes.

So, if you want the challenge of joining a company which is big enough to realise your ambitions yet small enough to recognise individual contribution, telephone Alan Housley on 061 962 8222 during office hours or weekday evenings between 7.00 p.m. and 9.00 p.m. on 0425 820107.

Alternatively, write to:
 Alan Housley,
 Apollo Computer (UK) Ltd.,
 Dunham House, Cross Street,
 Sale, MANCHESTER M33 1BH.
 Tel: 061 962 8222

welcome to our

domain

apollo is the company, domain is the product.

A direct line to the executive shortlist.

InterExec is the organisation specialising in the confidential promotion of Senior Executives.

InterExec clients do not need to find vacancies or apply for appointments. InterExec's qualified specialist staff, and access to over 100 unadvertised vacancies per week, enable new appointments at senior levels to be achieved rapidly, effectively and confidentially.

For a mutually exploratory meeting telephone:

London ☎ 01-930 5041/8
 19 Charing Cross Road, WC2.

Birmingham ☎ 021-632 5648
 The Rotunda, New Street.

Bristol ☎ 0272 277315
 30 Baldwin Street.

Edinburgh ☎ 031-226 5680
 47a George Street.

Leeds ☎ 0532 450243
 12 St. Paul's Street.

Manchester ☎ 061-236 8409
 Faulkner House, Faulkner Street.

InterExec

The one who stands out.

Newbury Data Recording Ltd is an important part of the DRI Group — Europe's largest independent computer peripherals manufacturer. Our growth rate to date is impressive — in the last three years turnover has nearly tripled to well over £70m. The Group's aim for even greater development and intends to go public this year. It is against this background that we are seeking to appoint the following:

PLANNING AND BUDGETS ACCOUNTANT

£ Negotiable

We are seeking a qualified Accountant to develop a co-ordinated planning process and prepare detailed budgets and forecasts. Candidates will need to demonstrate solid experience in corporate planning within a marketing/manufacturing environment, backed by well developed analytical skills. Experience of the use of microcomputers in financial modelling is essential. The salary will reflect the importance of this position and it is thought that candidates currently earning less than £12,500 will not have the depth of experience required for the post.

EQUIPMENT SALES EXECUTIVES

OTE £25K + CAR

We are seeking two highly motivated Sales Executives to sell our VDU, Printer and communications equipment to end users. Candidates must be able to demonstrate a proven sales track record in a high-tech environment.

There are two territories involved: South East and South West England.

VDU ANALOGUE DESIGN

c. £15K

To join a team pioneering the development of VDUs and intelligent terminals. Candidates must demonstrate strong innovative flair and solid experience in the design of VDU's or TV drive circuits and PSU's.

PRODUCT SUPPORT ENGINEER

INTERNATIONAL SUPPORT to £15K + CAR

To provide technical support in pre- and post-sales situations. Problem solving together with alpha and beta testing of new products require a minimum of 2 years experience of IBM Assembler or Z80 programming. Knowledge of BSC/SNA communications protocols would be an advantage.

PROJECT LEADER

c. £15K

To join our team developing low cost communications products and VDUs using Unix and C. We are seeking a Project Leader to assume full responsibility for resource management and technical leadership from project definition to volume production. Applicants should have design experience with one of more of IBM/CL/225 communications systems and at least 4 years post-graduate experience.

For all positions we offer highly competitive salaries, related to experience and competence, an environment receptive to new ideas and the opportunity for personal growth and management development. In addition there are all the usual large company benefits and relocation assistance where appropriate.

For more information, please contact Ian Muir or Jean Atkinson, Personnel Department, Newbury Data Recording Ltd., Hawthorne Road, Staines, Middlesex. Tel: Staines (0784) 51385.

Newbury Data

A member of the DRI Group.

SENIOR SYSTEMS ANALYST

LOCATION: LONDON **SALARY RANGE 16-20k AAE**

Responsible for leading a development team on the design of a real time, on-line Database System with a Blue Chip International Corporation. Systems implemented on IBM 4381 under CICS and DL/I.

Project duration 2 years and the successful candidate is expected to see the project from design to implementation. Additional benefits include company car, life cover and private health and disability insurance.

RPG11-PL1 and ASSEMBLER PROGRAMMERS

LOCATION: LONDON **SALARIES c 15K AAE**

Banking, Insurance and Financial Software Houses. Previous experience min 2 years preferably IBM environment.

ANALYST/PROGRAMMERS

LOCATION: LONDON **SALARIES c 16k AAE**

Major International Oil Company requires Analyst/Programmers with at least 2 years' experience of COBOL/CICS, hopefully with VM/CMS. Knowledge of ADABAS/NATURAL or other Database Software an advantage.

They also offer practical training and encourage the acquisition of new qualifications to assist and encourage policy of promotion from within. Additional benefits include non-contributory pension scheme, private medical insurance, lunch allowances, interest free season ticket loans, sports and social clubs etc.

The above are a few of the many vacancies on our register waiting to be filled NOW. Send comprehensive CV or telephone (in strictest confidence):

COMPUTER CONSULTANTS INTERNATIONAL
 24-36 STEPHENSON WAY, LONDON, NW1 2HD.
 TELEPHONE: 01-387 3550/01-388 2312

Licensed by the Department of Employment, London, SE8556, Birmingham M1863, Bristol SW863.

KENTING

Management Career Opportunity


We are a leading and expanding onshore drilling company currently operating 9 land rigs in the UK and Continental Europe. We are seeking an aggressive senior level manager with excellent business acumen and a good understanding of the key aspects of the land drilling and service industry.

The successful applicant must be a professional engineer with a minimum 10 years related experience within the oil and gas industry in drilling engineering, contracts, and be willing to relocate to our Midlands base. This position will report directly to the Managing Director and be responsible for the management and supervision of contracts and engineering personnel. Specific duties will include business development, bidding, contracts, rig design and drilling engineering.

This is a permanent position offering a salary commensurate with qualifications, including a car, contributory pension scheme, profit sharing plan, excellent benefit package and excellent promotional opportunities for the right individual. Relocation expenses will be reimbursed.

Please submit a full CV in the first instance to: **Anne Murray, Personnel Manager**
KENTING DRILLING SERVICES LIMITED
 Trent Lane, Castle Donington, Derby

Applications will be considered in the strictest confidence.



OIL INDUSTRY SUPPLIES & OPERATIONS ASSISTANT

We have a vacancy for an assistant to work in the busy Supplies Department of a British U.K. Oil Marketing Company. This position, reporting to the General Manager — Supplies, will encompass a wide range of supply functions and include involvement with the buying and selling of oil products in bulk, marine bunkering, oil futures, supply economics, supply operations and shipping. The ideal candidate is likely to be in their mid-twenties and will have two or three years commercial experience. He/she may well be a graduate, numerate, flexible and with a desire to get involved in the supply side of the oil industry. Relevant oil experience although not essential would be an asset.

The company that wants you is British, big in turnover, but small in head count. Its philosophy is one of team effort and the successful candidate will possess a high degree of interpersonal skills and an ability to accept responsibility. The position carries first class remuneration and benefits.

Applications with a full C.V should reach Miss V. Pain, Personnel Officer, Ulramar Golden Eagle Ltd., Pembroke House, 40, City Road, London, EC1Y 2AQ by no later than 25th February, 1985.

NEW YORK CITY — 1985 IBM ANALYST/PROGRAMMERS TO \$55,000 p.a.

IBM MVS COBOL CICS IDMS (ADS-ONLINE)

Our client, one of the most prestigious and successful stock-broking and financial companies in the world, has a need for some twenty Analyst/Programmers to assist them in their 1985 development programs.

Successful candidates will work in their luxury office accommodation in lower Manhattan, initially on a 12 month assignment.

Skills will ideally include a strong IBM background, but some opportunities will exist for candidates with strong IDMS knowledge in an ICL environment. Good analysis, design and programming experience is essential, preferably in a financial or brokerage environment.

Our client will conduct interviews in London during late March, with start dates up to June 1985.

Successful candidates will receive a full family relocation package and all necessary assistance and advice on moving to the United States.

For more information on these exclusive opportunities, please call Mary Coleman NOW or send your detailed resume to us at **Computer People International, 68 St. Martin's Lane, London WC2.**

WE LOOK FORWARD TO HEARING FROM YOU.
 *Opportunities will also exist for experienced IDMS DBAs and MVS/CICS Systems Programmers.

VI Computer People International
 The Market Leaders.

DIRECTOR Hospital Administration

Location: Europe

Salary to £60,000 p.a. plus Company Car

A key opportunity exists to join a major international health care company that owns or manages over 60 psychiatric, addictive disease and other speciality hospitals.

The company is now committed to developing a strong European presence and wishes to appoint a Director Hospital Administration to a newly acquired hospital in Europe.

Applicants, in the age range 35-45, should be able to demonstrate a successful background in hospital administration, although the company will give serious consideration to suitably qualified executives with a legal or accountancy background. In addition to English, fluency is required in French and ideally German. The appointment will become effective April 1985.

Initially please forward your resume (which will be treated in the strictest confidence) to:

Managing Director (Ref: 5417)
 Village Advertising Ltd.,
 44 Wellington Street,
 Covent Garden, London WC2E 7DJ.

Ingram RECRUITMENT CONSULTANTS

Treasury £14,000 +
 Assistant Treasurer needed for major PLC in West End. Reporting direct to the Treasurer, you will be involved in depth with the treasury function. Will suit someone with a keen interest in a career in this area. Qualifications such as an MBA, an accounting qualification or membership of the Association of Corporate Treasurers would be preferable. Contact Peter Briggs, FCA, MGT.

Banking — Money Market £30,000 + Car
 Our client, a well known bank, is looking for a senior Money Market Manager. You will be 35-45 years old and have had 8-10 years' experience in this role. Reporting to the General Manager, you will be expected to liaise with the Chief Dealer and develop and market loan syndication and deal with the expanding aspects of portfolio management. Contact Andrew Linden about this and our other banking vacancies.

Management Consultancy £14,000 to £25,000
 Our client is a major international consultancy who requires high quality graduates with an excellent track record, aged 25 to 34 years, for varied assignments. DP specialists and ACA's especially needed. Good communication skills and a strong personality essential, with varied commercial/industrial experience desirable. Rapid promotion dependent on ability, not age. We also have posts with Provincial offices for young ACA's and DP specialists. Contact Peter Briggs, FCA.

Tax Specialists to £25,000 +
 ACA's/BARRISTERS/SOLICITORS/INSPECTORS — our clients include a large number of professional practices, both Chartered Accountants and Solicitors, Merchant Banks, Insurance companies, financial services companies and general tax consultancies. We currently have many vacancies for people wishing to specialise in tax consultancy. High quality work with excellent training and career progression.

Contact **ANDREW LINDEN, PETER BRIGGS or BRIAN INGRAM**
 Telephone 01-629 3555
 70/71 NEW BOND STREET, LONDON, W1Y 9DE

The Gabriel Duffy Group offers recruitment selection and search services for clients in the Profession, Industry and Commerce.

Candidates at all levels in the Accounting, Taxation and Finance fields are invited to contact one of our Consultants to discuss career opportunities.

Board appointments for the successful candidate. The post is Central London-based, with some UK travel.

SENIOR FINANCIAL MANAGER
 c £38,000 package
 A major Arts/Entertainment group seeks an account who is sympathetic to the Arts for a high-level financial control role with overall management involvement. The post requires excellent technical and leadership skills, and may lead to a senior appointment. For the successful candidate, the post is Central London-based, with some UK travel.

PERSONAL TAX MANAGER
 c £17,000
 Due to recent expansion, our client, a medium-sized West End practice requires an exceptional Qualified Accountant with experience in all areas of Personal Tax. Working on a varied portfolio, you will be assisting in the implementation of a computerised system. The position calls for someone ambitious, ideally aged 25-35 preferably with a large firm background.

TAX PARTNER DESIGNATE
 £21,000
 An excellent opportunity for an ACA/FCA ATII to move to partnership after an initial settling in period, with a progressive five-partner practice in Colchester. The firm is ideally seeking a committed tax specialist, aged 30-40, with excellent all-round knowledge and some small practice experience to take full responsibility for a thriving department.

GROUP TAX MANAGER
 c £27,500 + car
 This Central London Top 20 practice is in the forefront of modern technology and innovative ideas. Our client is offering a direct step to partnership to Qualified Accountants technically competent in all areas of Taxation. Contact Nina Finbow on 01-629 4295.

AUDITORS
 c £18,000
 We are assisting a leading multinational group with the recruitment of two CA's for systems review and development. One post will involve international travel, the other will be head-office based in London. Contact Don Leslie on 01-6233195

COMPUTER
 c £18,000
 We are assisting a leading multinational group with the recruitment of two CA's for systems review and development. One post will involve international travel, the other will be head-office based in London. Contact Don Leslie on 01-6233195

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GDC
 Gabriel Duffy Consultancy

هكذا من الأصل

General Appointments



LASER-SCAN LABORATORIES LIMITED

We are a world leader in the production of automatic digitisers, plotters, displays and workstations, with particular emphasis in the cartographic market, located on the Science Park in Cambridge.

EUROPEAN SALES EXECUTIVE
Remuneration package
circa £17,000

As part of our general expansion programme there is a requirement for a Sales Executive to be primarily responsible for existing and future prospects within Europe.

Whilst a strong technical background, together with successful sales experience in high technological capital equipment is preferred, emphasis will also be placed on the initiative and enthusiasm of the candidate. Knowledge of German, French and/or Italian is required.

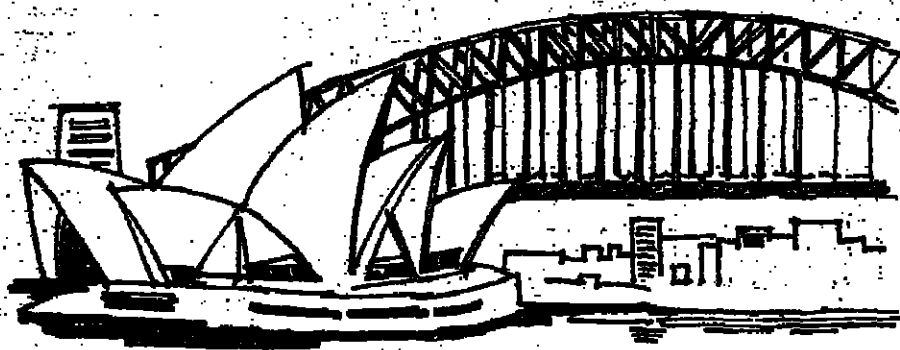
Remuneration will consist of basic salary, commission, company car and private health insurance.

Please apply in confidence to:

Madge Sidaway
Personnel Officer
Laser-Scan Laboratories Limited
Cambridge Science Park
Milton Road
Cambridge CB4 4BH
Telephone: Cambridge (0223) 315414



TOP JOBS DOWN UNDER



TWO OPPORTUNITIES IN SYDNEY

Our Client is Australia's leading manufacturer of professional grade printed circuit boards, operating plants in Sydney and Melbourne. The Company is a wholly-owned subsidiary of a major Australian public company.

Two exceptionally attractive opportunities have arisen in this dynamic environment. Make your decisive career move now and enjoy a new and invigorating lifestyle in an expanding economy.

Manufacturing/Technical Manager

This is a very senior post reporting directly to the Managing Director. The Manufacturing/Technical Manager will head a staff of 200 and be responsible for the management of production engineering, production, process engineering, plant maintenance, materials control and plant security including planning, budgeting and control of all technical resources.

A degree in chemical engineering is preferred and at least seven years experience in a professional grade PCB manufacturing environment is essential and must include experience of drilling, plating and printing technologies.

Commencing salary c. Australian \$45,000 p.a. plus car and fringe benefits. Moving expenses to Australia paid and re-location assistance provided.

Process Engineer

Important opportunity for rewarding advance to production management. Will be responsible to Manufacturing/Technical Manager for the operation of all production processes with quality and cost parameters. Will provide for testing and implementation of new processes equipment and operator training.

Applicants should be qualified in chemical engineering or physical chemistry and have at least five years experience in process engineering or equivalent in the printed circuit board industry.

Attractive salary package to attract exceptional candidate. All moving expenses to Australia paid and re-location assistance provided.

In the first instance phone Dublin 781000 and speak to Richard Moulton or Glasgow 9452660 and speak to John Duffy or forward full career details in complete confidence to Richard Moulton,

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178-202 Great Portland Street,
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8 Mathew Street, Liverpool L2 6RE.
Tel: 051-236 1724.

Sales and Marketing Manager

(Director Designate)

Fairey Construction Limited is an operating Company within Fairey Holdings Limited, the Engineering Sector of Pearson plc, and is a subsidiary of Fairey Engineering Limited. We have more than 20 years experience in the installation and commissioning of electro-mechanical engineering equipment for the Nuclear Power Industry and large scale pipework in the Process Industry.

We have offices at Warrington and Runcorn in Cheshire and a healthy order book with major projects on a number of construction sites both at home and abroad.

The company now seeks a Sales and Marketing Manager to promote sales within existing markets to develop its export potential and implement a strategy to diversify into other identified high technology markets.

The successful achievement of clearly defined objectives will lead to a directorship within 12 months of appointment.

Candidates (male or female) will be Chartered Engineers in either mechanical or

electrical disciplines. They should have experience of the construction, process industry and/or pharmaceutical industries or ideally already hold a similar position in a company which is involved in the nuclear and general engineering industry.

Candidates must be highly motivated and prepared to work in a competitive industry, dealing at board level.

Salary will not be a limiting factor in a remuneration package that will include a company car, fringe benefits and relocation expenses where appropriate.

Please write with full CV to:-

The Personnel Manager, Fairey Engineering Limited, P.O. Box 41, Crossley Road, Heaton Chapel, Stockport SK4 5BD

Fairey Construction Limited

Graduate/A Level Trainees

Finance Industry

Citibank Savings is part of the worldwide corporation Citicorp, one of the largest banks in the world. Citibank Savings aims to serve the financial needs of the individual consumer through the UK by offering a wide range of financial products and services.

This year Citibank Savings is looking to recruit a number of trainees to commence in September preferably with business-related degrees, or those currently studying for A levels with an interest in joining the finance industry. This scheme aims to recruit highly-motivated, talented individuals who will follow a structured training programme. The

scheme will provide an opportunity for an exciting career within the rapidly expanding financial services sector.

We offer an excellent salary and a comprehensive package of benefits, including a generous mortgage subsidy after a qualifying period, non-contributory pension scheme and permanent health insurance.

Please apply on a SAF or send full personal details to Miss Vivian Leach, Personnel Officer, Citibank Savings, St Martin's House, 1 Hammenhall Grove, London W6 0NY.

Citibank Savings

Personnel Management

Construction Industry

An excellent opportunity has arisen for a well qualified Personnel Recruitment Specialist to join a progressive construction group at their Personnel Department at Colindale NW9.

A broad experience in personnel within the Construction Industry would be advantageous, but an essential requirement is a proven capability in the recruitment of executive, managerial, technical and administrative staff.

Excellent remuneration package is available, plus company car and profit sharing bonus.

Please write in strictest confidence to Mr. E. J. White, Personnel Manager.

Kyle Stewart Limited, Merit House, Edgware Road, London NW9 5AF

KYLE STEWART



MARLBOROUGH EMPLOYMENT

Marlborough Employment (Ireland) Ltd., Iveagh Court, Harcourt Road, Dublin 2.

SEAN MacHALE AND ASSOCIATES - BUSINESS CONSULTANTS

Chief Executive - European Operations

Circa £45,000 Stg. p.a. plus exceptional fringe benefits and performance bonus

A growth-oriented International company with an established European marketing and production unit based in Dublin, our client has a unique market position manufacturing, supplying and installing high quality stainless steel commercial kitchen equipment for the food service industry.

The Chief Executive will report directly to the Board and will be a recognised professional with a proven track record capable of taking responsibility for all aspects of management. Particular emphasis will be on manufacturing, production planning and quality and the successful candidate must have the ability to work with a prestigious client base. A high energy level is essential, together with the ability to contribute at Director level in the management of offshore operations.

Qualified candidates with a University degree or equivalent in Business Administration or Engineering who wish to become the key individual in a highly motivated customer oriented environment, are invited to submit their resume/C.V. to Sean MacHale, quoting Ref. No. 254.

Sean MacHale and Associates
Business Consultants
Executive Recruitment Services
28 Lower Leeson Street
Dublin 2
Telephone: (0001) 762508/601644

INTECO CORPORATION

STRATEGIC CONSULTANTS FOR THE COMPUTER INDUSTRY TOP EUROPEAN SALARIES

INTECO Corporation is one of Europe's fastest growing consultancies specialising in providing industry information and analysis to major computer suppliers, distributors and the financial community in Europe, the US and Japan.

Among INTECO's current European services are four annual syndicated subscription services:

- Personal Computers in Europe
- Channels of Distribution in Europe
- Small Computers in Europe
- Workstations in Europe

These services are based on massive industrial market research: surveys of more than 25,000 completed face-to-face and telephone interviews each year with business users, distribution outlets, professional households, etc.

INTECO's substantial client base receives research binders, newsletters, telephone inquiry service and conference attendance - the next being the Personal Computers in Europe Conference on 8, 9, 10 May in Cannes.

INTECO was established eight years ago and is still expanding at a rate of 100% per year. To sustain this growth we are seeking experienced consultants to interact with senior management in the European computer industry and to assist them with their strategic, market and product planning. Applicants will probably have a degree, five to ten years' experience with a supplier and excellent presentation and writing skills. We have urgent needs for:

- Minicomputer Market Consultants
- PC Market Consultants
- Workstation Market Consultants
- Computer Market Consultants

Please send a C.V. including earnings history to:

Thomas E. Bachmen
President
INTECO Corporation
17 Bedford Square
London, WC1B 3JA

Accountants for Computer Consultancy

We are the management consultancy company of Thomson McLintock & Co, which is the British member of KMG, one of the largest international accounting and consultancy groups in the world. Our computer consultancy specialises in computer, office systems and information technology advice. Assignments include hardware and software selection, systems implementation, and training clients on related topics such as management awareness and financial modelling.

Due to further expansion, we require qualified accountants to join our multi-disciplinary consultancy team. Our consultants are actively involved with the latest developments in information technology, analysing and solving client problems in the design and implementation of management information systems. We also offer an individually tailored training and development programme and the opportunity to enhance and broaden both technical and management skills.

We require commercially-minded qualified accountants, aged around 25-30, with initiative and practical experience of the implementation of mainframe financial accounting or management reporting systems.

Remuneration will be in the range of £16,000 to £20,000 plus car.

Location: City of London.

Please write in confidence to JR Homby (Ref 201T).



Thomson McLintock Associates
70 Finsbury Pavement London EC2A 1SX

MARKETING RESEARCH MANAGER (FINANCIAL SECTOR)

CIRCA 15 1/2 K

SOUTH COAST

The Frizzell Group is one of the country's largest insurance broking and finance groups with offices throughout the UK and growing international interests. Its development over more than half a century has been founded on a close identification with consumer demand and the provision of a quality client service. Increased consumer awareness of insurance and financial services and the opportunities brought about by technological advances in communications offers an exciting future for the industry.

We now wish to appoint a manager who can combine vision with the disciplines of market research to provide an effective input to the formulation of the Group's product development and marketing strategy. The market research unit, which is based at Poole, will concentrate on the research and development of market products and services for the financial services sector. In addition it will maintain up to date information on competitors and marketing methods.

Applicants for the post should have a degree in a numerate science, be aged 28 - 35 and have at

least 3 years' marketing research experience. Ideally in the financial services sector. Good practical statistics expertise is a requirement and additional knowledge of information systems and sales management would be advantageous. Well developed written and oral communications skills are essential.

The Company offers excellent terms of employment, including comprehensive relocation assistance, free private medical cover, health insurance and preferential pension and retirement arrangements.

FRIZZELL

Please write in the first instance enclosing a comprehensive CV to: S.M. Woolridge, Personnel Manager, Norman Frizzell Motor & General, Frizzell House, County Gates, POOLE, BH13 6BH.

CMG

MIDDLESEX CROYDON C. LONDON

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£13 - 20K

SKILLS IN DEMAND - IBM - ICL - HP3000 - COBOL - RPG11 - MANUFACTURING, BANKING & COMMERCIAL ENVIRONMENTS...

Most successful independent Computer Services Company in Europe - Record profits in 1984 - Exceptional growth planned

"CMG's SUCCESS IS DIRECTLY LINKED TO THE PEOPLE WHO WORK IN THE COMPANY"

Please send CV or telephone: Alan Pearson (01-636 3791), Ramon House, Wood Street, London WC2E 5AA, or alternatively



Contact our Advising Consultant, Anthony Berry (01-636 8144) 30-32 Southampton Street, Covent Garden, London WC2E 7HE.

THORN EMI FERGUSON Limited, manufacturers of the famous FERGUSON TX range of television, video and associated products have a vacancy for a

PROJECT MANAGER

We are a major company in the consumer electronics field, with a requirement for a Project Manager in the Manufacturing Division.

This Senior position includes assessing the technical viability of introducing new products, implementing production programmes, diversifying production and developing initiatives to resolve technical and manufacturing problems.

Sourcing of capital plant and equipment will be additional responsibilities.

Candidates should have a minimum of five years' experience at a Senior level in Production Engineering preferably in the Electronic Engineering Industry.

Qualification should be to HND/Degree level.

Applicants should apply with full CV to:

John Greener, Senior Personnel Officer,
THORN EMI FERGUSON Limited,
Great Cambridge Road, Enfield, Middlesex EN1 1UL.

FERGUSON
Technology you can trust



General Appointments

SALES MANAGER

CITY BASED SUBSTANTIAL BASIC SALARY

COMTREN a division of the ADP Group (the world's largest independent computing services company), specialises in the provision of real-time electronic price information services for dealers in the financial futures, commodity and metal markets.

The company is now seeking a Sales Manager to lead a small dynamic sales/support team. It is likely that the successful candidate will have both a proven sales ability and some direct city experience.

The position reports directly to the V.P. Marketing in the U.S. but will liaise closely with both the European Sales Manager in Zurich and the Financial Controller and Director of Technical Services in London.

The high basic salary is enhanced with a bonus scheme paid monthly on above target sales O.T.E. £35,000 to £50,000 per annum, a company car, pension scheme and BUPA are provided.

Please reply in the strictest of confidence with C.V. to: Ian Windley, ADP Comtrend Limited.

PLANTATION HOUSE, 31/35 FENCHURCH STREET, LONDON EC3M 3EP

ASSET FINANCE & LEASING

Lease Plan UK Ltd is part of an International Finance and Leasing Group owned by the major Dutch banks.

As part of our long term expansion strategy we have now created an Asset Finance and Leasing Division. This will provide a new thrust to the marketing of our flexible range of facilities to industry and commerce, which includes:

- Finance Leasing
- Lease Purchase
- Stock Finance
- Receivables Discounting
- and other asset based finance services.

Two exceptional career opportunities have therefore been created to market these products and take full advantage of this finance sector in order to develop our existing client base throughout the UK.

Based in Windsor, the successful applicants will be part of a small highly professional team. They must be capable of negotiating complex transactions at all levels and have the ability to analyse and identify our clients needs and construct the appropriate tailor made financial arrangements.

This is a unique opportunity to participate in the rapid growth of a company which sets considerable potential in the future equipment leasing environment.

Initial remuneration consisting of salary together with a profit related bonus will be negotiated around £16k, according to age and experience, a car, pension and life assurance scheme and private health insurance will be provided. Our anticipated growth rate will allow for excellent future career and salary progression.

Applications should be sent together with a full c.v. to our Recruitment Consultant:

Mr. John A Taylor
KBA
120 High Street
Oxford OX1 4DH
Tel: (0865) 240296/723179

Lease Plan

PROJECT ORGANIZER MALE OR FEMALE

A leading USA-based international financial and data services company is seeking an energetic and resourceful individual to assist with a European market development project. The position will require hard work, organization, outgoing enthusiasm, attention to detail, and language capability in French and German. With demonstrated ability, responsibilities of the position will increase. Applicants must be prepared to travel and there will be an initial period of training at the company's headquarters in the USA. Salary £10,000 or above, depending on ability and experience. Please write in confidence with detailed C.V. including salary history to:

Box 0566R The Times

PUBLIC RELATIONS TO £15,000

Exciting opportunity for PR executive to assist leading progressive agency handling food industry accounts. Proven ability essential. Must be able to take control, lead a team, and negotiate. 4-5 years experience desirable.

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SOFTWARE ENGINEERS EUROPE

Our client company is a leading Systems House specialising in High Technology in Europe today.

Based on the Continent, our Client has achieved considerable growth and success in developing and implementing systems in the following sectors: SCADA, communications, energy, defence, industrial and finance/banking.

The company is a relatively small operating company (circa 150) offering significant career growth combining the following factors: a) a wide variety of software/technical projects; b) project and manpower responsibilities and active involvement in client liaison/sales support.

The company is currently seeking to recruit a number of extra staff over the coming months to work on advanced systems including SCADA and Datacomms. Experience in one or more of the following areas is desirable:

- Process Control
- SCADA
- Protocols
- Point of Sale Systems
- Networks
- PDP11/VAX
- Air Traffic Control
- IBM Series 1
- Data Communications
- Banking
- Micro's Tandem
- Petrochemical Industry
- Hardware Experience

For further written information please telephone or write (preferably including a C.V.) to Datamatics. Initial interviews will take place in London with final interviews in Europe to follow.

DATAMATICS RECRUITMENT SERVICES

5 Brighton Road, Surbiton, Surrey KT6 5LX
Telephone 01-399 9183 Telex 291561

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Administrator

Small import/export company based in a delightful setting on Lake Garda, northern Italy, require a bilingual (English/Italian) administrator to assist their resident English Director.

Aged between 25-35 this job would appeal to an energetic person with accountancy/general business experience wishing to build a career in international commerce.

Salary would not be an obstacle for the right person.

Apply in writing with brief C.V. to:-

Caltech, 1 Tadmor Street, London, W12, or Caltech, PO Box 57, Salo, Brescia, Italy.

Interviews - London and Milan

TECHNICAL MANAGER

Food Processing

Does your commercial flair match your technical expertise? As world leaders in automated process plant for the food and beverage industries, we can offer this unique opportunity for you to utilise your skills.

This challenging role demands specialist technical knowledge, commercial acumen and excellent managerial abilities. You will be responsible for technical and commercial aspects of projects, involving some customer contact and negotiations.

Successful applicants will have a degree in Chemical/Bio-Chemical Engineering, plus considerable experience gained within the relevant industries.

To the right person, we will offer a competitive salary and benefits package, including a company car and relocation assistance where applicable. Applications are invited from suitable candidates of either sex.

Please send your CV or telephone for an application form to: Miss R. Bailey, Senior Personnel Officer, Alfa-Laval Co. Ltd., Great West Road, Brentford, Middlesex TW8 9BT. Tel: 01-860 1221.

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Manufacturing
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OTE to £30,000



Our Clients are a well resourced Systems House delivering solutions into a number of defined markets.

Running on branded supermicro and mini products, software is offered on a 'package' basis or as fully supported bespoke developments.

They wish to expand their operations through the appointment of additional Sales Executives in the South and South East.

We would like to discuss these opportunities with young, assertive individuals who can demonstrate a track record of sales achievement in a relevant systems market.

The remuneration packages offered to successful applicants will include a salary of up to £16,000 and commission guarantees.

For full details contact Rick Allison or Paul Henry, Recruitment Consultants, on 01-387 4549 (daily until 8p.m.)

Alternatively, send your C.V. to: Greenfield Human Resources Ltd., 40 Triton Square, London, NW1 3HG.

ECL

EXPLORATION & DEVELOPMENT CONSULTING SERVICES

SEISMIC PROGRAMMER

ECL is Britain's leading consulting company providing technical services to the petroleum industry around the world and offering a wide range of services from primary exploration to reservoir engineering and production. In support of these consulting services, ECL has written a number of proprietary technical computer programs which are also sold internationally. These programs include the ECLIPSE, Reservoir Simulator, the CLAN Interactive Log Analysis Suite, the IMPAC Seismic Digitising Mapping and Data Base Package. Future plans include the release of the ECLAT Economic Modelling Program and ECLLECT Exploration and Production Data Base System in 1985.

ECL has Data General MV8000 and MV10000 computer systems and has just installed an ELXSI 6400, a powerful, new super mini computer.

We are now seeking a Seismic Programmer capable of contributing to the development of complex software suites which are written in Fortran 77 using the latest development techniques and graphics facilities.

Candidates should hold a good Honours Degree in Geophysics, Geology, Mathematics, Physics, Engineering, or other numerate subjects, together with a minimum 5 years experience in the development of technical software using Fortran. Experience within the oil industry would be advantageous but not essential. Self motivation and an ability to fit into a team will be important attributes.

These are opportunities to join an expanding company based in a superb rural location, offering significant technical challenges. Highly competitive salaries will be offered to the right candidates, together with a range of fringe benefits, and where applicable, generous relocation assistance.

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Greys Road Henley-on-Thames Oxon RG9 4FS

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SENIOR INTERNATIONAL TAX MANAGER £30,000 + Benefits

In-depth knowledge of double tax agreements, CIT/CGT, lending, leasing, capital markets experience.

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Bright articulate ACA with several years' lease accounting, evaluation, pricing experience, coupled with commercial flair, aged about 30 years.

INTERNATIONAL AUDIT PACKAGE £15,000

Young single ACA's who would welcome international travel (up to 50%)

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Age range 25-28, with some company investigation experience, for general Mergers and Acquisitions role in a Merchant Bank.

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Aged 27-30 years with several years corporate tax specialisation.

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All applications will be treated in confidence.

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Director

Human Resource Consultancy

Our client is a well established consultancy backed by a major international corporation. They market a range of consultancy services including executive search, management selection and management assistance programmes, both in the UK and overseas. The company has established industry specialisations in insurance, financial services and high technology.

They wish to recruit up to three Directors to play leading roles in developing the existing specialist sectors.

To qualify you will be aged 28-40, preferably have a professional qualification and/or background. Previous exposure to management consultancy and/or recruitment would be an advantage. Certainly you must want to join a highly motivated and service oriented company.

To apply please write to me, Melvyn Gadsdon, enclosing a full copy of your CV.



LONSDALE ADVERTISING SERVICES LIMITED
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Medical Advisers

Three leading pharmaceutical companies - one British, one European and one American - have asked for our help in finding experienced young physicians to strengthen their therapy development teams as:

- set and agree the strategy for clinical trials
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- offer the best professional advice to colleagues and prescribers
- progress to more senior status and salaries

We would like to hear from you if you are 28 to 35, with three or more years progressive post-qualification experience - academic, general or hospital - and a real interest in advancing your career in therapy development.

Though retained and paid by the companies, we are briefed fully to respect confidentiality until you authorise the release of personal/career information to our clients. Please write with a succinct supporting CV, or telephone Roger Stephens for a brief initial discussion.

Roger Stephens & Associates

Management Search • Selection • Development
Dolphin Yard, 11c Holywell Hill, St. Albans, Hertfordshire AL1 1EZ.
Telephone: St. Albans (0727) 57474.

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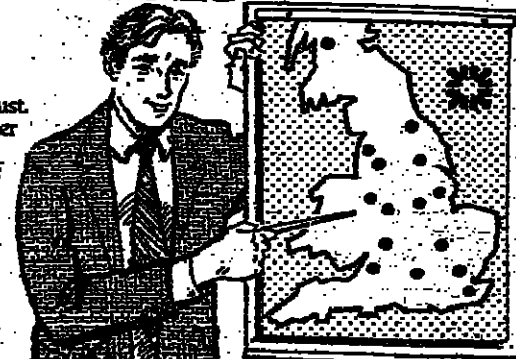
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Come and join St. Margaret's Trust. Although we are one of the smaller finance houses, we are backed by Williams & Glyn's Bank, itself part of the Royal Bank of Scotland Group, and are poised to expand.

Opportunities exist in: All parts of England, (with the exception of Cornwall and East Anglia) and Glasgow.

Candidates must have previous experience in instatement credit with a finance house, we are backed. Preferred age 27-35.

The position will be well rewarded and the fringe benefits include a company subsidised mortgage and first class pension scheme.



Initially contact John Morgan, Personnel Manager, on 0242 36141 or write to him with full details to:



St. Margaret's Trust Limited, The Quadrangle, Imperial Square, Chesham, Glos. GL50 1PZ.

مكتبة الأصيل

General Appointments

BADENOCH & CLARK

CORPORATE FINANCE

Our clients, some of the City's most successful and innovative merchant banks, stockbrokers and practising accountants, require additional members to augment established and expanding departments. Vacancies exist across the board from Executive to Assistant Director level. We are therefore interested in hearing from:-

- (i) Experienced Corporate Finance people with a banking, broking or industrial background;
- (ii) Newly/ recently qualified ACAs and Solicitors.

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A.C.A.s - SOLICITORS - BARRISTERS £16-£25,000 + Car. We represent a number of firms of Chartered Accountants, Solicitors, Merchant Banks, Financial Institutions, Tax Consultants and Multi-national Corporations who require candidates to undertake a variety of disciplines. The work will be of a challenging nature and within very fast moving environments.

FINANCIAL INVESTIGATIONS

To £25,000 + Car. We currently have a wide variety of positions within the investigations departments of highly respected firms of accountants for candidates with specialist knowledge. Duties will be fairly diverse and are likely to include:- corporate advisory work, business start ups and venture capital assistance, mergers and acquisitions, U.S.M. and S. Ex circulars, long and short form reports, general forecasting, valuations, forensic accounting and expert witness.

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(Recruitment Consultants)

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During the last twelve years of recruitment consultancy, our team of consultants has gained a profound insight into financial recruitment and advertising throughout London and the Home Counties. We pride ourselves in offering personal and expert advice to both candidates and employers. Detailed below are a few of our current vacancies:

- Financial Controller, Portsmouth to £19,000
- Commercial Director, Dunstable £20,000 + Car
- Group Financial Accountant, Hammersmith £17,000 + Car
- Management Accountant, Croydon £16,000 + Car

CONTACT US NOW FOR FURTHER DETAILS OF THESE AND MANY OTHER POSITIONS.

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Deboo Executive

19/21 Wilson Street, London, EC2M 2TA

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Our client is an international group of pharmaceutical and chemical companies with headquarters in the UK and a group turnover in excess of £800M. Demanding opportunities currently exist for senior sales and marketing professionals to develop their products in major overseas markets.

Area Manager - Mediterranean

£20,000 + Car + Benefits. This is an exciting position, based in Athens, responsible for the profitable development of the company's business in Greece and other Mediterranean territories. Candidates must have previous international marketing management experience in the health care industry and must possess the necessary entrepreneurial skills and personal qualities to operate successfully without close supervision. Fluency in Greek is preferred, but candidates with a strong linguistic ability and the willingness to acquire fluency should not be deterred. D3774

Territory Manager - Russia

to £21,000 + Car. This is a senior position responsible for the development of profitable and long-term business within the Soviet Union. The prime objective will be to analyse the market and its structure and to develop and implement a strategy to exploit business opportunities. The successful candidate will need a proven track record demonstrating commercial success within Eastern Europe, plus fluency in Russian. Age 30-40, and educated to degree level, you must be able to travel for 2/3 weeks maximum at a time, several times a year. D3768

Export Executive - West Africa

£13,000 + Benefits. This is an export sales position involving the development and promotion of both consumer and pharmaceutical products in French-speaking Africa countries. Reporting to the Territory Manager, West Africa, the appointee will involve a total of about three months overseas travel each year in periods of 3-4 weeks. The ideal candidate will be between 25-35, with export selling experience and fluency in French. As the company's export business grows, additional opportunities in both sales and marketing will be continually arising and consequent scope for long term career development is therefore enormous. D3763

Sales Manager - Poland

£15,000 + Benefits. The person appointed to this position will primarily be responsible for the profitable development of the company's medical and industrial business in Poland. This will include sales negotiations and control of the Warsaw office, together with providing the necessary administrative support in the UK. Candidates, aged 25/35 should be educated to degree standard with a record of achievement in sales or marketing. The ability to speak a slavic language is preferred together with a good knowledge of German. The position involves overseas travel amounting to approximately 3 months each year. D3764

Please contact David Roberts quoting relevant reference no.

13/14 Dean Street, London W1V 5AH. Telephone: 01-437 3344

CHIEF ACCOUNTANT DIRECTOR DESIGNATE FOR MANUFACTURING COMPANY BASED NEAR CROYDON

A qualified young Accountant with interest in computer systems needed to complete the management team of a progressive manufacturing/marketing company which operates nationally and is an acknowledged leader of its specialised field. Medical scheme, contributory pension, performance related bonuses. Salary range £12-£15k depending on age and experience. Written applications and CVs to Managing Director, Box 0575R The Times.

The Wellcome Trust Assistant Administrative Officer

The Wellcome Trust, a medical research charity, requires an Assistant Administrative Officer. Duties include processing grant applications, budgetary control and generally assisting in the administration of the Trust's programme for the support of research. Experience in medical or academic administration, whilst not essential, is desirable. Salary negotiable, according to age and experience, on a scale £9,793-£12,022. Non-contributory pension scheme; 22 days annual leave; DVs and Private Patients Plan.

Applications, stating experience, age, present salary and the names and addresses of two referees, should be sent, marked confidential, to The Deputy Chief Administrative Officer, The Wellcome Trust, 1 Park Square West, London NW1 4LT, within 14 days.

SELLING NETWORKS FOR PERSONAL MICROS

If you are over 25, with a proven track record in selling local area networks (or equivalent micro/minibased solutions), read on...

We need 3 people (one North, two South) selling to blue-chip customers, mainly direct and partly through dealers.

Nestar Systems already has a large installed base and a reputation for generous investment in leading-edge innovation within a market currently growing faster than 100% per annum.

You can realistically expect to earn over £30k per annum, with a guaranteed £15k basic and car, plus all the usual large-company benefits of health and insurance schemes.

Please apply in writing, with a full CV, to Mr T Pritchard, UK Sales Manager, Nestar Systems, 122 High Street, Uxbridge, Middx. UB8 1JT.

NESTAR SYSTEMS

AN OPPORTUNITY FOR YOUNG MANAGEMENT TALENT IN TRAVEL

London Crusader, National Bus Company's specialist London company, is establishing an operations unit to ensure effective management of the products in the tourism and leisure business within Greater London.

The successful applicants will be aged 21-35. A good education, common sense, enthusiasm, and ability to work as part of a team will be essential. Experience in a hotel industry environment would be useful. The salary will be not less than £8,500 per annum, dependent upon experience and qualifications. Write with full CV to The Business Manager, London Crusader Limited, Western House, 237-238 Oxford Street, London W1B 1AB, to reach him as soon as possible.

LONDON CRUSADER

BEAVER COLLEGE American University Programme

seeks practical, flexible, mature graduates to work in student housing and student services. Relevant work experience desirable. Please send letter of application, C.V. and the names of two referees to:-

Miss D. Merritt,
Resident Director,
Beaver College Centre for Education Abroad,
25, Epsom Gardens,
London, SW2 2LL.

ANCESTRY RESEARCH

Mature SALES ASSISTANT for prestigious location. Flexible hours, no previous sales experience required. Reply with CV: Debreit, Dept H, 1 & 3 Regent Street, London, W1Y 4NZ.

Ancient Order of Foresters Friendly Society

District Secretary to the South-Western District. A senior position for which experience in office management committee work and investment procedure is essential. A background knowledge of friendly society administration would be an advantage. Commencing salary subject to negotiation according to age and experience. C £12,000 per annum, car provided. Superannuated, maximum age under 48 years. Application forms (available by 8th March, 1985) with further details from: Mr J B Lanchbury, 28 Shirley Road, Southampton, SO1 3EW.

Northern Ireland Economic Council

Principal Research Officer £12,895-£17,489. The Economic Council is an independent body established by the Secretary of State for Northern Ireland to advise on economic policy. The Council, which is chaired by Sir Charles Carter, FBA, is composed of management, teaching and independent members. Applications are invited for the post of Principal Research Officer. The Council's research programme will include an overall responsibility for the Council's research programme and for a number of individual projects. Good writing skills are an essential requirement for the post. Candidates should have a higher degree and/or substantial research experience, preferably in economics or a closely related discipline. The Principal Research Officer's salary scale is £12,895-£17,489 and there is non-contributory pension scheme. Consideration may be given to the appointment of an economically well qualified candidate of Irish birth. Applications may be obtained from the Economic Council, Northern Ireland Economic Council, Black Rock House, 2 Lincoln Street, Belfast, BT2 6DA, or by telephone from Belfast 231125. Completed application forms must be returned to arrive no later than 13 March, 1985.

CONSIDER THIS MARKET PROPOSITION

You are probably in your middle to late twenties with an acute market awareness and a driving urge to make money. You will thrive on challenge and your track record will show evidence of personal money making acumen in a tough business sector. You must be an energetic self-starter able to earn respect for tenacity in developing business and have the personality and initiative to react to your clients' expectations. We are not necessarily concerned with 'academic' qualifications but we will expect you to make a substantial and dedicated contribution to bottom line achievements which will in return give a very high earnings package. If you would like to talk to us please write outlining your money making achievements to date, together with your personal details to the Senior Partner, The Link Partnership, 3 Vero Street, London W1M 6HQ.

PUBLIC RELATIONS TO £15,000

Exciting opportunity for PR executive in small but progressive agency handling food industry accounts. Proven writing ability essential. Must be able to take initiative. Make own decisions. 4-5 years experience desirable. Please call on 437 8476 or 794 5788.

Miller/McNish
130 Oxford Street W1
Rec Open

SAUDI ARABIA

Manager required to develop retail health food chain. Previous experience in marketing food products essential, also knowledge of fast food production. Immediate post. Salary negotiable. Send CV and photo to: Linda Jones, 69 Kivavok Street, London W10, Tel: 01-968 8543

PERSONNEL RECRUITMENT HOLBORN

As illustrated by the Certified Accounts recently awarded in their Accountancy Recruitment Agency of the Year Award we combine professionalism and passion to achieve results. Finding people jobs is a challenging and satisfying career and we offer full training facilities which should lead to a managerial role. Although no accountancy background would be beneficial, it is not essential. If you are aged 24-32 with a good educational background please prove your worth to our Management ACCOUNTANCY PERSONNEL, 61/65 Margate, London, EC2, Tel. 01-426 9855

DATA PROCESSING RECRUITMENT

DATA PROCESSING RECRUITMENT. We have vacancies throughout the country for experienced and unexperienced staff for various locations. For further details write to: DATA PROCESSING RECRUITMENT, 25, Epsom Gardens, London SW2 2LL, or by telephone from London 231125. Completed application forms must be returned to arrive no later than 13 March, 1985.

PART-TIME ACCOUNTANTS

Part-time accountants/ bookkeepers needed for W1. Ability to type and take dictation essential. Telephone: 01-262 2574 or 01-269 2814.

ASSISTANT BURSAR

London College, wishes to appoint an Assistant Bursar (Contract) post. The appointment is ideally suited to a recent graduate with a degree in accountancy. Details can be obtained from the Director of Finance, London College, 100, Tottenham Court Road, W1P 0LP, Tel: 01-262 2574.

ASSISTANT BURSAR

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INTERVIEWEES

Age 25-35 wanted for our search agency in Victoria to recruit for various companies. Tel: 01-262 2574.

ONE TO EXPANSION

Chartered Accountant for expansion of a PA to a partner and director of a growing business. Experience of financial and tax matters. Phone 01-262 2574.

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LEGAL APPOINTMENTS

LOCAL SERVICE for Solicitors. Local Service: A.G.A. Law 01-248 1135.

PUBLIC NOTICES

COMPETITION ACT 1980. NOTICE OF INTENTION TO APPLY FOR A COMPETITION UNDER SECTION 3 OF THE COMPETITION ACT 1980. The Director General of Fair Trading is to investigate whether there is a competition between the respondents "The Great Outdoors" and "The Great Outdoors" which are maintained by Holmes McDougall, 100, Tottenham Court Road, W1P 0LP.

LEGAL APPOINTMENTS

LOCAL SERVICE for Solicitors. Local Service: A.G.A. Law 01-248 1135.

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LEGAL APPOINTMENTS

LOCAL SERVICE for Solicitors. Local Service: A.G.A. Law 01-248 1135.

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£20,000 + Neg. DRUM exists to provide a complete project management service for the design and installation of dealing rooms. We now require a TEAM LEADER with: systems knowledge, dealing room experience, entrepreneurial ambition. Opportunity for board position and equity share. Please telephone or write to: P. CADDICK-ADAMS, DRUM, 125 Kennington Road, London SE11. 01-582 1055

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A TAX CONSULTANCY MANAGER and A CORPORATE FINANCE MANAGER

If you have at least 2 years relevant experience at a senior level we would like to hear from you. Candidates, male or female, offering a high level of experience need not be chartered accountants. Attractive salaries based on experience will be negotiated. Please send c.v.s. re Tax to Andrew J. Sturt or re Corporate Finance to Martin B. Silverman, Morison Stoneham & Co., Chartered Accountants, 805 Salisbury House, 31 Finsbury Circus, London EC2M 5SQ. Telephone: 01-628 2040.

Morison Stoneham Chartered Accountants

Recently Qualified Accountants

Highly Visible Career Stepping Stone

London c£14-16,500 + Mortgage etc

This is an excellent opportunity to make the transition from the Profession to Commerce. You will join a small team undertaking constructive reviews and appraisals of the Group's activities - a wide ranging brief which will provide a real insight into the many facets of the Group's diverse business. Our client, a major commercial group, can offer a variety of stimulating career opportunities.

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Lloyd Management Selection Specialists 01-405 3499

125 High Holborn, London, WC1V 6QA

Banking and Accountancy

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All areas. 20/25 Qualified A.C.A.'s required. N.Q. to 2 years P.Q.E.

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15 Supervisors for Audit and Investigations required. Minimum 1 years P.Q.E.

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Response required URGENTLY
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Screening interviews in London

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Accountancy & Management
Recruitment Consultants



LONDON: 410 STRAND, LONDON WC2R 0NS TEL: 01-836 9501
GLASGOW: 26 WEST NILE STREET, GLASGOW G1 2PF TEL: 041-226 3101
EDINBURGH: 113/115 GEORGE STREET, EDINBURGH EH2 4JN TEL: 031-225 7744
MANCHESTER: BROOK HOUSE, 77 FOUNTAIN STREET, MANCHESTER M2 2EE TEL: 061-236 1553

COMPUTER AUDIT OPPORTUNITIES

UK Wide

£15,000 - £25,000 p.a.

Our client is a major international firm of chartered accountants with a substantial reputation for innovation and excellence in computer auditing. Its clients, which range from major industrial and financial organisations to recently quoted USM-high technology companies, present considerable technical challenge and learning potential.

In order to meet its plans for growth the firm wishes to appoint to offices around the country chartered accountants with good practical experience of computer auditing. Opportunities are available either to join existing computer audit teams or to establish and develop computer audit services in certain major areas of the UK. The work will include the evaluation of controls in clients' systems and the development and implementation of in-house and client-based computer audit techniques. Very experienced candidates may be appointed as managers but there are a number of vacancies for relatively newly qualified accountants who have been involved in computer audit work.

These opportunities will appeal to men and women in the age range 27-33 who believe that their accounting, computer audit and personal communication skills are capable of further development in a demanding and challenging professional environment. Prospects for promotion are excellent.

For more information please contact George Ormrod BA (Oxon) or Tim Forster B. Comm on 01-836 9501 or write with your CV to Douglas Llammbias Associates Limited at our London address quoting reference no. 4917.

410 Strand, London WC2R 0NS. Tel: 01-836 9501
26 West Nile Street, Glasgow G1 2PF. Tel: 041-226 3101
113/115 George Street, Edinburgh EH2 4JN. Tel: 031-225 7744
Brook House, 77 Fountain Street
Manchester M2 2EE. Tel: 061-236 1553

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NEWLY QUALIFIED ACAS to 4 YEARS PQE - TAX & AUDIT

£22,500 to £27,500

(including Housing Allowance)

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Arguably the most commercially vibrant community in the world, few accountants can afford to ignore the opportunities available in Hong Kong.

Where else can be found an intriguing blend of top class professional experience, high living standards and capital accumulation prospects in such an exciting social and cultural environment.

Partners from one of the major international practices in Hong Kong will be visiting our offices to meet selected candidates with up to four years post qualification experience.

For further information contact Gary Johnson in London on 01-836 9501, Brian Marren in Manchester on 061-236 1553 or Peter Siviter in Glasgow on 041-226 3101.

410 Strand, London WC2R 0NS. Tel: 01-836 9501
26 West Nile Street, Glasgow G1 2PF. Tel: 041-226 3101
Brook House, 77 Fountain Street
Manchester M2 2EE. Tel: 061-236 1553

DOUGLAS LLAMBIAS
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Accountancy & Management
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Public Appointments

FUND RAISER - CITY APPEAL

To join consultancy retained by National Disability Charity to plan and implement fund-raising appeal, initially to the City.

If you know your way around the city and can represent our client at boardroom level, apply with C.V. to:

Peter Burns,
Public Voice Communications Ltd.,
South Bank House, Black Prince Road,
London SE1 7SJ.

Metropolitan Society for the Blind SECRETARY AND CHIEF EXECUTIVE

The Metropolitan Society for the Blind, a charity, is seeking a Secretary and Chief Executive to take over the duties of the retiring Secretary and Chief Executive in October 1985. The Secretary and Chief Executive will be responsible for the overall management and development of the Society's activities.

The Society employs a team of staff who work in a friendly and helpful atmosphere. The Secretary and Chief Executive will be responsible for the overall management and development of the Society's activities. The post is full-time and involves a high level of responsibility. The successful candidate will be required to have a minimum of 10 years' experience in a similar post and to be a member of the Institute of Secretaries and Administrators (ISA).

For further information contact Gary Johnson in London on 01-836 9501, Brian Marren in Manchester on 061-236 1553 or Peter Siviter in Glasgow on 041-226 3101.

SITUATIONS WANTED

FINANCE

25 YEAR OLD MALE, well educated, experienced in financial management, seeking a challenging position in a dynamic organisation. Tel: 01-836 9501.

JOURNALIST with radio and TV experience, seeking a challenging position in a dynamic organisation. Tel: 01-836 9501.

NON-SECRETARIAL APPOINTMENTS

SECRETARY AND CHIEF EXECUTIVE

Super Secretaries

PUBLISHING

This is an ideal opportunity for an experienced Secretary to work for a Senior man in famous publishing house. Skills 100/60 needed, as is the ability to liaise with authors, to arrange editorial meetings and generally cope with the 101 duties that crop up within such a position.

London Town Staff Bureau
01-836 1994

EXHIBITIONS

An international company based in WI, needs a highly efficient secretary who is able to cope with a fast paced and busy office. You will be working in a friendly and relaxed atmosphere. The successful candidate will be required to have a minimum of 10 years' experience in a similar post and to be a member of the Institute of Secretaries and Administrators (ISA).

434 4512
99 Regent Street, London W1.

DATA PROCESSING OPERATOR/JUNIOR SECRETARY

A leading company of exhibition organisers has a vacancy in their Technical Services Department for a Data Processing Operator/Junior Secretary. The person will be working in a busy and dynamic environment. The successful candidate will be required to have a minimum of 10 years' experience in a similar post and to be a member of the Institute of Secretaries and Administrators (ISA).

11 Manchester Square, London W1

RECENT GRADUATE

A commercial production company requires a keen and versatile Secretary. French conversation preferred. Good prospects for promotion. Please call Susan on 01-836 9501.

01-836 9501

MARKETING DEPT. of major UK...

MARKETING DEPT. of major UK... requires a highly efficient secretary who is able to cope with a fast paced and busy office. You will be working in a friendly and relaxed atmosphere. The successful candidate will be required to have a minimum of 10 years' experience in a similar post and to be a member of the Institute of Secretaries and Administrators (ISA).

01-836 9501

COMPETENT SECRETARY

COMPETENT SECRETARY wanted for a busy office. The person will be working in a friendly and relaxed atmosphere. The successful candidate will be required to have a minimum of 10 years' experience in a similar post and to be a member of the Institute of Secretaries and Administrators (ISA).

01-836 9501

FASHION ADDRESS ASSISTANT

FASHION ADDRESS ASSISTANT... requires a highly efficient secretary who is able to cope with a fast paced and busy office. You will be working in a friendly and relaxed atmosphere. The successful candidate will be required to have a minimum of 10 years' experience in a similar post and to be a member of the Institute of Secretaries and Administrators (ISA).

01-836 9501

SECRETARIES FOR ARCHITECTS

SECRETARIES FOR ARCHITECTS... requires a highly efficient secretary who is able to cope with a fast paced and busy office. You will be working in a friendly and relaxed atmosphere. The successful candidate will be required to have a minimum of 10 years' experience in a similar post and to be a member of the Institute of Secretaries and Administrators (ISA).

01-836 9501

Accountancy Personnel

Placing Accountants First

RELOCATING TO THAMES VALLEY. £14,000+. Initially to work in London - AN EXCELLENT OPPORTUNITY has arisen for young qualified with treasury/banking experience wanting to relocate with international company into Thames Valley. Contact Reading office.

PA TO PARTNER, NW LONDON. £14,000. First rate opening with a dynamic and varied practice dealing with an interesting and varied portfolio of fair-sized clients. Definite partnership prospects. Contact Harrow office.

FINANCIAL CONTROLLER (FAMILY COMPANY). SUTTON. £17,000+ CAR. Family run insurance group undergoing a period of rapid growth need high level financial advice on financial control. Excellent prospects await an ambitious and dynamic qualified. Contact Kingston office.

FINANCIAL ACCOUNTANT, ANTIQUES TRADE. £15,000. Opportunity for an enthusiastic Accountant to join an established antique dealer in West London. Assist the MD in the control of finance, administration and operations. Contact Ealing office.

FINANCIAL CONTROLLER, SW LONDON. £14,500 + CAR. A high-profile management role with a noted marine service operator, offering both commercial and technical challenge. Ideal for computer-orientated qualified Accountant seeking to realise potential. Contact Croydon office.

PA TO PARTNER, GUILDFORD. £14,000+ CAR. Partnership prospects await the type of qualified Accountant who will fit into a well respected local practice dealing with a varied portfolio of large and small local clients. Contact Guildford office.

CROYDON 33 George Street, Croydon, CR9 1LB 01-878 4886
GUILDFORD 32 St The Broadway, Epsing W22 7PF 01-878 8222
HARROW 72 High Street, Central area G11 2HE 01-853 8821
KINGSTON Northern Beck House, 85-86 College Road, Harrow, HA1 10G 01-853 8211
READING Universal House, 55-56 Clarence Street, Kingston, KT1 1NP 01-841 4555
SLOUGH 5 Market Way, Reading, RG1 2BN 0724-591751
7 Mackenzie Street, Slough, SL1 1XQ 0753-93332

ALTERED IMAGES W1-£14,900
MANAGEMENT ACCOUNTANT CENTRAL LONDON-£15,500 + CAR
ASSISTANT TO CHIEF ACCOUNTANT SW-£11,000

HAUTE COUTURE MAYFAIR-£12,500
MANAGEMENT ACCOUNTANT CITY STOCKBROKERS £9,500 + BONUS

QUALIFIED BY EXPERIENCE WC2-£15,000

63-65 Moorgate, EC2 01-638 9856
307-8 High Holborn, WC1 01-489 1861
11 Gt. Castle Street, W1 01-560 9186
14 Glen House, Stag Place, SW1 01-828 7555

9 Eastcheap, EC3 01-826 0666
111 Strand, WC2 01-775 6115
10 New Bond St, W1 01-493 9813
11 Gt. Castle Street, W1 01-560 9186

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TUTORS

"THE FINANCIAL TRAINING PERSONAL AND TECHNICAL CAREER DEVELOPMENT PROGRAMME"

FINALISTS/NEWLY/RECENTLY QUALIFIED CHARTERED ACCOUNTANTS

From £14,000 + car - rising to £18,000 + car after 2 years

Financial Training (part of the listed Park Place Investments Group) recognises the vital importance of the years immediately after qualification for ambitious accountants.

We believe that two years with the market's leading tuition specialists would benefit you both in terms of personal development through increased confidence and communication skills and in technical development through the high standards demanded by their clients.

A long term career can be offered to the right people by this diversified group.

You don't have to be a prize-winner to apply - personality, enthusiasm and a lively intellect are the essential qualities.

Please contact George Ormrod BA(Oxon) or Tim Forster B. Comm on 01-836 9501 or write with your CV to Douglas Llammbias Associates Limited at our London address quoting Reference No. 4902.

DOUGLAS LLAMBIAS
Douglas Llammbias Associates Limited
Accountancy & Management
Recruitment Consultants



410 Strand, London WC2R 0NS Tel: 01-836 9501
26 West Nile Street, Glasgow G1 2PF Tel: 041-226 3101
113/115 George Street, Edinburgh EH2 4JN. Tel: 031-225 7744
Brook House, 77 Fountain Street
Manchester M2 2EE. Tel: 061-236 1553

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La crème de la crème

Micro experience? Ask Alfred Marks.

ALFRED MARKS
Were a bit to offer you

PA TO THE CHAIRMAN

Are you an efficient and cheerful PA interested in working for the young Chairman of a City based shipping company, who also has interests in a yacht building company. Good shorthand and typing (120/60wpm) is a requirement and word processing experience is an advantage, although not essential as training will be given. You will be responsible for organising his many varied business and private affairs, and will be expected to be interested in his business to keep him effectively in touch with his affairs during his absences from the office. A salary of £9,000/9,500 per annum plus PPP is offered together with participation in the company's bonus and pension schemes.

Please write with CV to:
Miss A. Hagan
Meridian Navigation (London) Limited
99 Mansell Street, London E1 8AX
(No agencies)

SECRETARY/P.A. TO MANAGING DIRECTOR of Merchant Bank in the City

The position is an extremely demanding one and apart from the highest quality secretarial skills, the ability to deal effectively with people at all levels is required. Knowledge of Italian would be an advantage, but not essential. Excellent salary and benefits will be offered to the successful applicant.

Please apply in writing with full curriculum vitae to:
Mrs Margaret Welch,
Italian International Bank Plc,
P & O Building,
Leadenhall Street,
London EC3V 4PT

Senior Secretary/PA to Director

c £7,500

AGB, Europe's leading market research organisation, has an exciting opportunity for a Secretary at executive level in its attractive new offices in Ealing, West London.

Working for one of our Senior Directors this is a very prestigious position within the company. Ideally we are seeking a candidate with several years' sound secretarial experience, including word processing, who can thrive under pressure, has a flair for dealing with people at all levels and possesses first-class administration and organisational skills.

Familiarity with the IBM Display Writer system is a must and it is unlikely that anyone aged under 25 will have the depth of experience we seek.

We offer attractive conditions of employment and the benefits expected from a large international company.

Please write with full career details to: Graham Vockins, Personnel Officer, AGB Research plc, The AGB Research Centre, West Gate, Hanger Lane, London, W5, or telephone 01-997 8484 for an application form.

P.A./SECRETARY to DIRECTOR

Circa £9,000

Middlesex

You will be a genuinely career minded and experienced secretary, who is also an able administrator, and who is looking for an appointment which will measure up to your own potential. Whilst first class secretarial and short-hand skills are a must, your job satisfaction will be derived primarily from working as an Aide to the Director with delegated authority to organise, co-ordinate and administer to the internal needs of a top management department. Our Client is a major manufacturer, able to offer you the conditions of employment which you would normally expect in such a senior appointment. On your part, you should be able to offer them evidence of a stable work record at senior management or Director level, and a good academic background - to "A" level or better. Please discuss your interest in this exciting opportunity with me as soon as possible, or send me your C.V.

AdSkil

Lynn Lloyd MECI
AdSkil Confidential Recruitment
(Division of Personnel Departments Ltd)
4 Windsor Street, Uxbridge, Middx. UB8 1AB
tel: 0895 56501

SECRETARY LONDON W1

Established consultancy to the off-shore oil and gas industry requires a secretary to work for the Manager of a newly created division. This position offers plenty of scope to work on own initiative, and candidates should be outgoing, confident, enthusiastic and possess the flexibility required to work within a small dynamic team.

Excellent shorthand and typing skills are essential as is previous WP experience and a flair for organisation. Aged probably 28+, you will be looking more for a career than just a higher job.

In return we offer a highly competitive salary, commensurate with your skills and experience. Please write, enclosing CV to:

BRIAN McFALL, PERSONNEL MANAGER,
THE PELL FRISCHMANN GROUP,
5 Manchester Square, London W1A 1AN

Ask Alfred Marks

GOOD ORGANISATIONAL ABILITIES?

Busy Director of a Brewery in the Ealing area needs excellent secretary/PA with shorthand. You will need to have a good sense of humour and will have to be prepared to help him run the hectic personnel department. You will definitely earn a salary of £7,800 plus benefits which include cheap lunches, a good social club, and somewhere to park your car.

Please ring Karen Kealy on

01-579 2053

or call in and see me at

37 The Broadway

Ealing London W5

ALFRED MARKS Recruitment Consultants

AGB

Ask Alfred Marks

DALLAS c£9,500 neg

European head quarters of American software company require a senior secretary to the vice-president, with French and German. Preferably with WP experience, company will cross train 28-35 years.

Contact Alison Harrocks or Sylvia Lang on

01-631 5262

Century House,

108 Oxford Street (4th floor)

London W1 (opp Windsor St)

Look for the cloid

ALFRED MARKS Recruitment Consultants

PA/SECRETARY

Chairman and Managing Director of a large group of Publishing Companies requires an enthusiastic, hard working, stable PA/Sec capable of handling down a demanding and challenging position with excellent secretarial skills, CV's to:

LYNNE FARNDALE
PO BOX 381, MILL HARBOUR
LONDON E14 9TW

Our Client's Sales Managers (Vicky Kirkwood and Carol Ridge) need additional

SALES EXECUTIVES

If a strong personality and a sound, logical brain are your main characteristics, they will use them to their best potential in the company's Field Sales Force. Our client is a leading distributor of 'micro-chips' and is a subsidiary of a successful British Public Company. Due to market growth, they are expanding their Field Sales Force and require highly talented, non-technical people, either women or men, who want the opportunity to change careers and train as Sales Executives in the following areas:-

- 1) Essex 3) Dorset 5) Surrey 7) S.E. London
- 2) Bucks/Oxon 4) Berkshire 6) W. Midlands

Our client does not care what your experience is. What does matter is that you should be aged 22-35 and possess the exceptional qualities to fulfil a demanding sales role and to manage/develop their business. They will give you full training for a new career, a competitive salary which is not commission-based, and a company car. The company offers outstanding opportunity for women, as well as men, to reach senior management positions.

Interviews will be held in hotels local to you, and it is envisaged that they will be held during the weeks commencing 4th March and 1st April 1985. Interested? Then why not ring me, Gill Waters on Slough (0753) 74201 daytime or Windsor (07535) 55407 evenings and weekends. Alternatively, you may find it easier to write, (enclosing full curriculum vitae and photograph please) to:-

Waters & Associates,
Recruitment Consultants,
Old Crown Building,
Windsor Road,
SLOUGH, Berks. SL1 2DL

CLOSING DATE FOR APPLICATIONS IS FRIDAY, 29TH MARCH, 1985

SECRETARY

We are a successful, fast-moving Marketing Consultancy located in the West End and are looking for a confident, experienced, person to work for one of our Associate Directors.

The position involves direct contact with an important client base and organisational skills are very necessary. Shorthand ability would be preferred, though "refresher" or full training programmes will be set up for the right person. This is an excellent opportunity to gain experience in all aspects of a growing business and we offer an excellent salary and benefit package. Please telephone 01-87 8363.

SECRETARY/PA

The chief executive of an international interior design company requires a first class experienced Secretary/PA. The successful applicant must have shorthand speeds of 100wpm plus fast typing. Common sense, efficiency and self-motivation are essential, and a knowledge of word processors would be an advantage although the company is prepared to provide training.

This post is based at our modern new offices near New Covent Garden and a salary of circa £9,000 pa is being offered.

Please telephone Denise Trundel on

01-627 4400

(No Agencies)

ALFRED MARKS Recruitment Consultants

Responsibility, Job Satisfaction

Are you a good organiser? Do you have experience with computers? Can you type? And do you want a lasting career in a very happy atmosphere? We sell beautiful collectible items by mail order and our business is expanding rapidly. We need someone who will be responsible in due course for organising the change over to computer. Excellent prospects, top salary. Please write in confidence with CV to: Managing Director, Halcyon Days, 14 Brook Street, London, W1Y 1AA.

A DAY AT THE RACES UP TO £9,000 COVENT GARDEN

The Head of the Tax Department in this friendly Chartered Accountants needs an efficient secretary with good skills (100/60) and organisational ability to co-ordinate the work of the department. WP experience preferred but not essential as they will train. Christmas bonus, LV's and a summer day at the races.

PA TO CHAIRMAN £9,000+

A small, expanding investment management company based at Liverpool St seeks a PA/Secretary to work for the Chairman. He works closely with offices in Geneva and Paris and all travel, meetings and itineraries will be organised by him. A good French is therefore essential. The right candidate should be flexible, with good organisational ability and enjoy working in a young and dynamic group. Salary 100/60. Age 25-35.

Tel: 01-606 1611

Senior Secretaries

SECRETARY-P.A. to the Incoming Manager

The exciting and challenging position of Secretary to the Incoming Manager which deals with companies who are looking for a new, innovative and forward thinking approach. In addition to good secretarial skills, the successful candidate should be a confident, energetic, and able to use your initiative. To apply send your curriculum vitae to:

The Personnel Manager
Fortman and Mason Plc
181 Piccadilly
London W1A 1ER



Julia Gray
Covent Garden's
smallest secretarial office
31a James Street WC2, 01-240 0911

MARKETING ADMINISTRATOR £9,500

A large famous name City company seeks a good administrator to organise their extensive PR events. A marketing or PR background is essential plus 50 wpm typing ability.

RARE & PRECIOUS £8,500

A well known int. company, dealers in rare & precious collectors items seek a secretary to their MD. You'll enjoy a full PA role as he is keen to delegate to a well-organised professional person. 100/60 skills needed.

01-236 3712 City

01-499 8070 West End

Elizabeth Hunt

RECRUITMENT CONSULTANTS

AMERICA CALLING £10,000

Working for two Directors and a Senior Advisor in the press, advertising and public relations industry will involve the full range of your secretarial skills. You are a team early 30s, enthusiastic and will delegate as much as possible. The company's main market is in the USA and there will be frequent travel overseas and international client contact. You will be a bright, resourceful and accomplished PA in your real terms with skills of 100/60 and the willingness to take on a new challenge.

CITY OFFICE

01-726 8481

ANGELA MORTIMER

RECRUITMENT CONSULTANTS

MOVE INTO BANKING. £10,200

A prestigious City merchant bank seeks a senior secretary for two executives. This is a new position with great scope for development. A banking background is not essential, but you'll need a good commercial background at a senior level. Excellent banking benefits. 100/55 skills needed.

YOUNG SECRETARY c £10,000

Join these large City stockbrokers in their latest recruitment drive. You'll be well organised, well presented with at least 2 years solid sec. exp. A 1st level education & 100/60 + previous WP exp. needed.

01-236 3712 City

01-499 8070 West End

Elizabeth Hunt

RECRUITMENT CONSULTANTS

SURVEY THE SCENE, W1 £9,000

The company is one of the leading firms in the property market and has interests that stretch throughout Europe and the USA.

One of the Senior Partners requires an experienced secretary to assist him in his dealings with the sale, letting or acquisition of property in the commercial and industrial world.

You will be expected to 'A' level standard, be a year old, energetic and have the personality and confidence to handle the business and personal affairs in the domestic, smart offices and young colleagues.

Speaks 100/60.

Angela Mortimer Ltd

West End

629 9686

ANGELA MORTIMER

RECRUITMENT CONSULTANTS

SPECIALIST AGENCY for language secretaries

We have currently on our books a team of secretarial staff with top skills (100/60 speeds min) plus at least one fluent language. All of our temporary skills are tested and their language fluency graded. If we can assist you as an employer with your linguistic requirements, please telephone us immediately for details.

774 NEW BOND ST., W.1

International Secretaries

01-491 7100

INTERNATIONAL PERSONNEL £10,000

A large multi-national company based in the City seeks a PA/Secretary for the Head of International Personnel. As well as providing full secretarial support, your responsibilities will include organising his considerable travel arrangements and international itineraries. This will put you in close contact with top level clients. The smooth running of this busy department will depend on individuals. Secretarial skills of 100/60. WP level.

Tel: 01-806 1611

Senior Secretaries

ADMIN ASSISTANT TO £11,000

An international City bank seeks a first class administrator to handle all necessary paperwork and systems when new business has been acquired. You should be numerate and should have gained previous banking experience either as a secretary or as an administrator. Excellent benefits include mortgage subsidy.

Elizabeth Hunt Recruitment Consultants

23 College Hill London EC4 Telephone 01-236 3712

18 Grosvenor Street London W1 Telephone 01-499 8070

INTERIOR DESIGNERS UP TO £10,000

Be in the start of this small interior design company in the heart of Mayfair. They need a confident, capable Secretary/Administrator with bookkeeping experience up to trial balance (preferably) to run the office smoothly. You'll obviously be highly organised, able to work on your own initiative and must have good secretarial skills. Age 25-35.

Bernadette of Bond St.

Recruitment Consultants

No fee, best deal for Employer!

01-628 1284

MEDIA WORLD UP TO £9,000

We have a challenging opportunity in the media world of TV advertising promotions and PR. Good sec. skills and capable personality.

01-730 5148

JAYBAR (Rec. Cons.)

French Speaking Secretary/PA to MD

Up to £9k + Benefits

Twickenham

On stream is a highly successful, progressive oil industry consultancy based in modern offices in the centre of Twickenham. Our MD is seeking a confident, experienced organiser to support him - often liaising with our Monaco and subsidiary offices both in writing and over the telephone. As well as providing an efficient secretarial and word processing service, you'll have particular scope to exercise your office administration skills in a variety of ad hoc tasks.

A proven Secretary, you must have excellent spoken and occasionally flexible approach to hours and be fully conversant in French. The return is supported by a comprehensive benefits package and good prospects. For further information, contact David Jones, Onstream, Northumberland House, 2 Kings Street, Twickenham, Middlesex. Telephone 01-891 3434.

INTERVIEWER SW1

We are looking for an EXPERIENCED interviewer who will have total responsibility for their own location. We would be particularly interested in someone who is currently running a word processing/secretarial section, but we would like to hear from anyone who is self-motivated, experienced and capable of generating business. In return we offer a good basic salary, excellent commission, Health Club membership and pleasant office. Please telephone Sally Owen on 01-236 8427 or leave a message on our answering machine after 5.30pm with your home telephone number. 4 Post Street, London SW1X 9EL, (Rec Cons.)

Crone Corkill

Recruitment Consultants

ESTABLISHED W1 ESTATE AGENCY

Seeks bright & personable Sec. for expanding residential dept. in return for excellent commission & a genuine interest in the property market we offer a place in our friendly & hardworking team with the opportunity to become involved in a complete remuneration package to match. Call Margaret Wall.

035 7799 NOW

PROPERTY SECRETARY £7,800

You should be 18-22 with good shorthand and want to work in a young, friendly property development company close to Regent Street. Please telephone Tracy in the first instance on

581 0871

BOOKKEEPING IN CHELSEA

Bookkeeper/secretary required to bookkeep for luxury flats in Chelsea. Accurate bookkeeping to trial balance (calculator system) essential plus ability to type, interesting work. Good salary. Phone 989 0086.

COMPETENT & RELIABLE PA/SECRETARY

required for new Financial Consultancy in St. James', P.C. experience vital. Flexible hours. Generous salary. Phone 439 8871

COVENT GARDEN £9,500

Do you have excellent skills (100/60), administrative and want to get involved in a busy creative atmosphere with a lot of client contact? If so, our small consultancy needs you. They require a warm, confident, organised Secretary to work for their Chairman. You should have Director-level experience, a flexible approach, 'A' level education and knowledge of WP would be helpful. Age 28-35.

Tel: 01-489 0082

or 01-493 5907

Senior Secretaries

PART-TIME VACANCIES

PART-TIME PERMANENT SECRETARY

with first class audio typing. Interesting job working with two partners in a small, rapid growth office near Hammersmith Bridge. Monday to Friday, 1-5pm

Tel 01-741 1407

INTERESTED IN MUSIC? c £10,000

Young, dynamic American needs an excellent person to run his office that handles the promotional sales of touring groups. You will keep records, see the T-shirts, etc. get to the right place on time, keep the books, be able to cope with all life's problems involved in the pop scene and be able to type the odd letter (50 wpm). Ring Stella Fry Recruitment. 01-734 2567.

ADVERTISING/PR

Secretary/administrator, typist, preferably with advertising experience required to assist in recently set-up advertising department within a well known financial PR agency. Fast, accurate skills and WP knowledge essential. In addition to pleasant personality, applicant should be willing to get involved in all aspects of this busy agency. Preferred age range 22-28, with two years experience. Salary negotiable.

Tel: 01-405 8846

FURNISHING FABRIC (Wholesaler)

We are suppliers of top French furnishing fabrics to leading interior decorators, and are looking for a young person to work in our busy West End showroom and office. If you are interested to master design, and are well spoken, unflappable, punctual and flexible, with a basic knowledge of French and typing. Please send me your C.V. for an early interview.

Sarah Williams, Theologie Ltd

10 Princes Street,

Henover Square W1.

Recruitment Director

Opportunity exists within service bureau for an experienced consultant to head up new division handling W.P. appointments. Applicants will have min. 12 yrs proven experience with a London secretarial consultancy, plenty of enthusiasm, self-motivation and a desire to succeed.

Tel: Suzanne Campbell

01-637 4868/4299

CAREER MINDED FR/GER/W.P.

Whizzy boss of international management consultants in SW1 needs brain-power and enthusiasm (bonus, a Graduate) to help set up his new venture and keep it organised. Use your existing W.P. exp. to expand your horizons into IBM PC. This is a unique and exciting job which will grow and grow if you can keep it!

408 4024

Love + Tate

PA TO MANAGING DIRECTOR

Contemporary Music Agency seeking a PA to assist with the production of new recordings. Excellent salary and benefits.

Phone Mr SIKORSKI

on 278 3331

PROPERTY WORLD

Small, friendly office dealing with multinational companies needs a smart, calm RECEPTIONIST with good organisational skills to greet clients, operate busy switchboard and help with the typing. Good salary for the right person.

Call Diana Pont

631 1944

PA/SECRETARY

To Chairman of expanding firm of Financial planning consultants. Experienced person required with good typing skills but the ability to organise and work on own initiative is vital. Super office in heart of West End. Salary £20,000.

Ring 01-621 1918 and ask for Bob Sutherland

FINANCIAL CONTROLLER

Req. for computer services co., part of large group based in city. ACCA/CMA 25-35, with sound financial background. £15,500 p.a. + excellent fringe benefits.

Apply Mr M. Franklin, FCA

Breakthrough Emp. Cons. 01-726 4433

TV PRODU. - News/Ad spots to start

Urgent Tel: 01-730 2212, Jovary Careers (please 50) Ltd.

01-730 2212, Jovary Careers (please 50) Ltd.

01-730 2212, Jovary Careers (please 50) Ltd.

01-730 2212, Jovary Careers (please 50) Ltd.

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01-730 2212, Jovary Careers (please 50) Ltd.

01-730 2212, Jovary Careers (please 50) Ltd.

Secrets Act is blamed as IBA halts MI5 film

By Stewart Tendler
A Channel Four programme featuring a named former MI5 officer and allegations of surveillance by the security service on trade unionists, the National Council for Civil Liberties and the CND was prevented from being shown last night by the Independent Broadcasting Authority.

Pit strike programme threatens £1m adverts

By David Nicholson-Lord
Up to £1 million-worth of peak television advertising time may be at risk because of a decision by independent television controllers to screen a two-and-three-quarter hour documentary on the miners' strike in eight days' time.



The Duke of Edinburgh displaying a hand bandaged from an operation to remove a wart, after being presented yesterday with a bell at the Institute of Mining Electrical and Mining Mechanical Engineers luncheon in London.

Farmers face more restraints

By John Young
Agriculture Correspondent
Farmers were warned by Mr Michael Jopling, the Minister of Agriculture, yesterday that they must expect a future of continuing price restraints.

Defying death in the river of gold

Letter from Brazil
The man standing next to you on the surface is your friend. But on the bed of the river, 60ft below, he can become your enemy.

Thatcher's oratory brings triumph in Congress

Continued from page 1
caused when an aggressor believes he can achieve his objectives at an acceptable price.

Households may face VAT on fuel bills

Continued from page 1
brings in revenue, VAT on energy will ultimately not disadvantage industrial and commercial users who can claim the tax paid.

THE TIMES INFORMATION SERVICE

Today's events: Royal engagements, Talks and Lectures, Exhibitions in progress, Music, General, ACROSS, DOWN, Portfolio, Times world-wide, Snow reports, Anniversaries, The pound, Parliament today, The papers, Roads, New books - paperback, Weather forecast, High tides, Around Britain, Highest and lowest, London, Abroad.

New books - paperback

The Literary editor's selection of interesting books published this week.
Andalucia: A Portrait of Southern Spain, by Nicholas Leard (Century, £3.95).

Roads

London and South-east: A315 Hounslow High Street at junction with Treaty Road, sewer work.

The papers

The Daily Express says the invitation to Mrs Thatcher to address a joint meeting of the United States Congress is a sign of the esteem in which she is held across the Atlantic.

Parliament today

Commons (2.30): Debate on the Royal Air Force.

Anniversaries

Births: John Henry Newman, cardinal, London, 1801. George Lansbury, leader of the Labour Party 1931-35, near Lowestoft, 1859.

Times world-wide

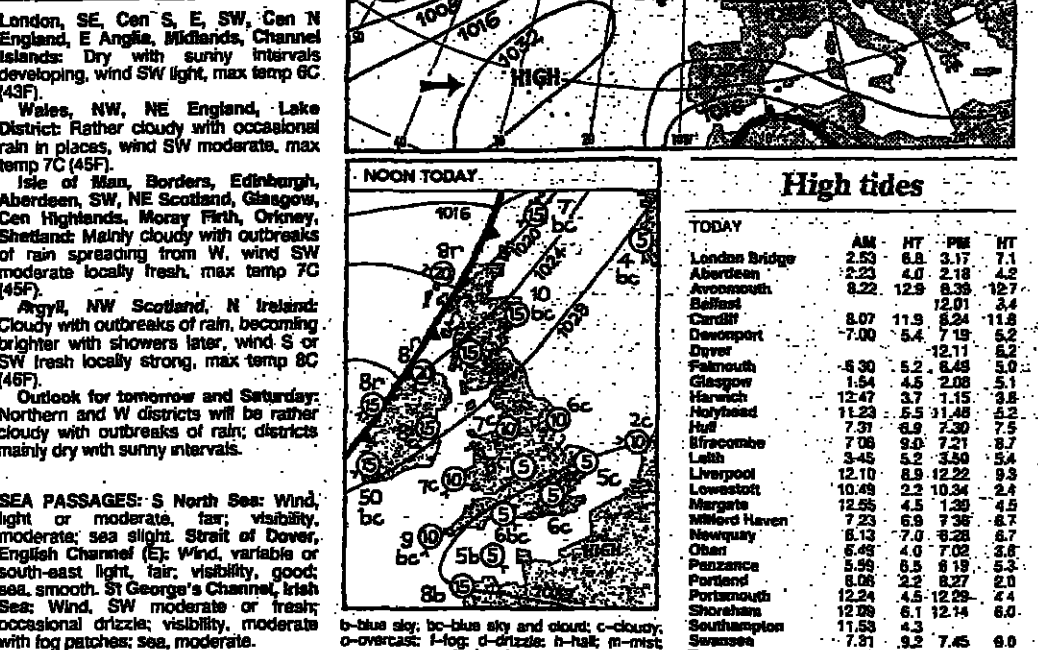
noon in London is: 7 am in New York; 4 am in San Francisco; 9 pm in Tokyo; 11 pm in Canberra; 2 pm in Johannesburg; 4 pm in United Arab Emirates; 3 pm in Moscow; 8 pm in Hong Kong.

Portfolio

Portfolio - how to play
Monday-Saturday record your daily Portfolio
Add these together to determine your weekly Portfolio total.

Weather forecast

A ridge of high pressure will be maintained over SE districts of the British Isles while a frontal trough crosses N Ireland and western Scotland.



High tides

Table with columns for location, tide type (AM, PM), and time.

Around Britain

Table with columns for location, sun, rain, and max/min temperatures.

Highest and lowest

Table with columns for location, highest, and lowest temperatures.

London

Yesterday: Temp: max 9am to 6pm, 6C (43F); min 6pm to 9am, 0C (32F).

Abroad

Table with columns for location, sun, rain, and max/min temperatures.

Vertical advertisements on the right margin including 'Tom', 'News chief in A', 'Skiller to close', 'Queen's', 'Sudan p', 'Ponting', 'England', 'Leader, page 1', 'Josephine', 'Business to Bus', 'The Times', '17.12', '18.12', '19.12', '20.12', '21.12', '22.12', '23.12', '24.12', '25.12', '26.12', '27.12', '28.12', '29.12', '30.12', '31.12'.